

Almond Industry Position Report

SEPTEMBER 2016

2016-2017 Crop Year

<u>Salable</u>	<u>Forecast</u> <u>Million Lbs.</u>	<u>2016-2017</u>	<u>2015-2016</u>	<u>% Change</u>
		<u>08/01 - 09/30</u> <u>Kernel Wt.</u>	<u>08/01 - 09/30</u> <u>Kernel Wt.</u>	
1. Carryin August 1, 2016	412.0	412,001,125	376,614,224	9.40%
2. Crop Receipts to Date	2,050.0	990,660,972	922,441,844	7.40%
3. [2% Loss and Exempt]	(41.0)	(19,813,219)	(18,448,837)	
4. New Crop Marketable (2-3)	2,009.0	970,847,753	903,993,007	7.40%
5. [Reserve]	n/a	0	0	
6. Total Supply (1+4-5)	<u>2,421.0</u>	<u>1,382,848,878</u>	<u>1,280,607,231</u>	7.98%

Shipments by Handlers

7. Domestic	660.0	116,997,612	104,577,717	11.88%
8. Export	<u>1,340.0</u>	<u>254,575,093</u>	<u>164,563,371</u>	54.70%
9. Total Shipments	2,000.0	<u>371,572,705</u>	<u>269,141,088</u>	38.06%
10. Forecasted Carryout	<u>421.0</u>			
11. Computed Inventory (6-9)		<u>1,011,276,173</u>	<u>1,011,466,143</u>	-0.02%

Commitments (sold, not delivered)**

12. Domestic		252,874,541	214,212,481	18.05%
13. Export		<u>386,780,126</u>	<u>226,145,029</u>	71.03%
14. Total Committed Shipments		<u>639,654,667</u>	<u>440,357,510</u>	45.26%
15. Uncommitted Inventory (11-14)		<u>371,621,506</u>	<u>571,108,633</u>	-34.93%

Handlers reporting commitments represent 98% of the 2015/2016 crop

		MONTHLY REPORT OF SALABLE HANDLER SHIPMENTS			
		2016-2017 Crop Year		2015-2016 Crop Year	
		09/01 - 09/30	08/01 - 09/30	09/01 - 09/30	08/01 - 09/30
<u>DOMESTIC</u>	Shelled	37,948,580	77,061,610	32,182,406	68,913,451
	Manufactured	21,882,911	44,546,645	21,605,059	41,196,859
	Products	259,554	440,670	(6,229)	289,161
	Inshell	955,942	1,084,424	897,003	1,179,976
	(Interhandler Transfers)	(1,683,924)	(3,829,401)	(1,937,971)	(3,397,195)
	(Industry Purchases)	(1,165,449)	(2,306,336)	(2,139,388)	(3,604,535)
	Total:	<u>58,197,614</u>	<u>116,997,612</u>	31%	<u>50,600,880</u>
<u>EXPORT</u>	Shelled	80,832,503	138,856,720	49,517,504	93,338,175
	Manufactured	7,766,753	19,052,805	9,537,379	22,341,717
	Products	53	199	0	37
	Inshell	<u>54,758,229</u>	<u>96,665,369</u>	<u>33,319,983</u>	<u>48,883,442</u>
	Total:	<u>143,357,538</u>	<u>254,575,093</u>	69%	<u>92,374,866</u>
<u>NET SHIPMENTS</u>	<u>201,555,152</u>	<u>371,572,705</u>	100%	<u>142,975,746</u>	<u>269,141,088</u> 100%
<u>EXEMPT/INEDIBLE SHIPMENTS</u>	<u>1,852,756</u>	<u>2,570,115</u>		<u>855,413</u>	<u>3,459,815</u>

Global Percent Total Shipments	2016/17 vs. 2015/16 YTD + / -	World Region Destination	2016 - 2017 - Current			2016 - 2017 - YTD			2015 - 2016 - Current			2015 - 2016 - YTD		
			Current Month - September, 2016			August 1 through September 30, 2016			Current Month - September, 2015			August 1 through September 30, 2015		
			SHELLED	NKW	Month	SHELLED	NKW	Month	SHELLED	NKW	Month	SHELLED	NKW	Month
			62%	38%	100%	62%	38%	100%	64%	36%	100%	70%	30%	100%
4%		NORTH AMERICA												
	77%	Canada	5,230,347	0	5,230,347	9,226,739	0	9,226,739	2,665,789	0	2,665,789	5,214,050	0	5,214,050
	6%	Mexico	1,360,627	0	1,360,627	2,923,677	0	2,923,677	1,685,792	0	1,685,792	2,748,240	0	2,748,240
	53%	Ttl NORTH AMERICA	6,597,454	0	6,597,454	12,156,896	0	12,156,896	4,353,228	0	4,353,228	7,966,552	0	7,966,552
		LATIN AMERICA/CARIBBEAN												
	633%	Brazil	167,094	0	167,094	520,094	0	520,094	49,000	0	49,000	71,000	0	71,000
	139%	Chile	582,750	0	582,750	698,750	0	698,750	36,050	0	36,050	292,050	0	292,050
	0%	Colombia	270,200	0	270,200	448,795	0	448,795	258,515	0	258,515	449,515	0	449,515
	406%	Peru	190,000	0	190,000	372,000	0	372,000	73,586	0	73,586	73,586	0	73,586
	105%	Ttl LATIN AMERICA/CARIBB	1,512,006	0	1,512,006	2,537,863	0	2,537,863	529,844	17,253	547,097	1,217,885	17,253	1,235,138
60%	Total AMERICAS	8,109,460	0	8,109,460	14,694,759	0	14,694,759	4,883,072	17,253	4,900,325	9,184,437	17,253	9,201,690	
36%		NORTHEAST ASIA												
	55%	China/Hongkong	13,234,073	11,124,814	24,358,887	18,704,736	13,776,562	32,481,298	4,542,205	8,831,841	13,374,046	10,057,134	10,916,224	20,973,358
	15%	Japan	6,254,920	5,531	6,260,451	9,741,945	164,687	9,906,632	4,390,925	43,725	4,434,650	8,543,319	76,305	8,619,624
	36%	South Korea	3,894,656	0	3,894,656	7,815,238	0	7,815,238	2,149,002	0	2,149,002	5,753,524	0	5,753,524
	-19%	Taiwan	543,400	45,959	589,359	925,453	45,959	971,412	541,000	128,549	669,549	1,074,298	128,549	1,202,847
	40%	Ttl NORTHEAST ASIA	23,930,649	11,176,304	35,106,953	37,190,972	13,987,208	51,178,180	11,623,132	9,004,115	20,627,247	25,428,275	11,121,078	36,549,353
		SOUTHEAST ASIA												
	13%	Indonesia	164,500	0	164,500	545,891	0	545,891	193,000	0	193,000	482,750	0	482,750
	3%	Malaysia	443,275	0	443,275	791,725	0	791,725	239,500	0	239,500	768,962	0	768,962
	89%	Singapore	433,550	0	433,550	642,200	0	642,200	194,000	0	194,000	340,425	0	340,425
	43%	Thailand	250,800	0	250,800	1,149,300	0	1,149,300	355,250	0	355,250	801,260	0	801,260
	376%	Vietnam	1,524,000	7,263,767	8,787,767	1,949,950	8,480,238	10,430,188	0	2,029,115	2,029,115	41,800	2,150,090	2,191,890
	190%	Ttl SOUTHEAST ASIA	2,866,450	7,263,767	10,130,217	5,145,341	8,480,238	13,625,579	1,042,675	2,029,115	3,071,790	2,545,147	2,150,090	4,695,237
		SOUTH/CENTRAL ASIA												
	82%	India	493,850	29,834,538	30,328,388	1,278,809	64,063,022	65,341,831	1,527,038	20,060,180	21,587,218	3,250,988	32,582,603	35,833,591
	0%	Kazakstan	260,000	0	260,000	260,000	0	260,000	0	0	0	0	0	0
	984%	Pakistan	308,000	397,545	705,545	483,000	670,702	1,153,702	0	63,762	63,762	0	106,476	106,476
	86%	Ttl SOUTH/CENTRAL ASIA	1,061,850	30,232,083	31,293,933	2,058,809	64,733,724	66,792,533	1,527,038	20,123,942	21,650,980	3,250,988	32,689,079	35,940,067
		AUSTRALASIA/OCEANIA												
	56%	Australia	214,039	0	214,039	525,879	0	525,879	122,020	0	122,020	336,111	0	336,111
44%	New Zealand	179,250	0	179,250	491,580	0	491,580	125,125	0	125,125	342,375	0	342,375	
50%	Ttl AUSTRALASIA/OCEANIA	393,289	0	393,289	1,017,459	0	1,017,459	247,145	0	247,145	678,486	0	678,486	
70%	Total ASIA-PACIFIC	28,252,238	48,672,154	76,924,392	45,412,581	87,201,170	132,613,751	14,439,990	31,157,172	45,597,162	31,902,896	45,960,247	77,863,143	
	WESTERN EUROPE													
-19%	Belgium	983,540	0	983,540	2,329,540	0	2,329,540	1,488,164	0	1,488,164	2,878,328	0	2,878,328	
34%	Denmark	639,800	0	639,800	1,475,800	0	1,475,800	660,000	0	660,000	1,097,900	0	1,097,900	
25%	France	1,538,513	0	1,538,513	3,118,779	0	3,118,779	1,032,140	23,301	1,055,441	2,476,545	23,301	2,499,846	
23%	Germany	6,048,100	32,535	6,080,635	17,225,787	32,535	17,258,322	7,965,239	62,699	8,027,938	13,956,990	62,699	14,019,689	
131%	Greece	484,000	90,000	574,000	968,000	123,251	1,091,251	168,000	0	168,000	472,000	0	472,000	
29%	Italy	4,912,709	224,514	5,137,223	9,082,509	256,014	9,338,523	4,207,300	152,194	4,359,494	7,058,835	180,414	7,239,249	
23%	Netherlands	4,276,000	0	4,276,000	6,685,529	0	6,685,529	2,546,864	0	2,546,864	5,424,120	0	5,424,120	
-5%	Norway	616,000	0	616,000	1,726,690	0	1,726,690	1,058,800	0	1,058,800	1,819,250	0	1,819,250	
25%	Spain	11,154,106	202,774	11,356,880	24,374,691	262,227	24,636,918	10,353,399	194,509	10,547,908	19,531,899	255,421	19,787,320	
-16%	Sweden	432,000	0	432,000	1,215,500	0	1,215,500	916,000	0	916,000	1,440,000	0	1,440,000	
0%	Switzerland	176,000	0	176,000	352,000	0	352,000	156,356	0	156,356	353,750	0	353,750	
17%	United Kingdom	2,895,823	0	2,895,823	4,694,390	0	4,694,390	1,850,645	0	1,850,645	4,018,862	0	4,018,862	
21%	Ttl WESTERN EUROPE	34,200,591	549,823	34,750,414	73,548,954	674,027	74,222,981	32,568,071	432,703	33,000,774	60,922,107	521,835	61,443,942	

Global Percent Total Shipments	2016/17 vs. 2015/16 YTD + / -	World Region Destination	2016 - 2017 - Current			2016 - 2017 - YTD			2015 - 2016 - Current			2015 - 2016 - YTD			
			Current Month - September, 2016			August 1 through September 30, 2016			Current Month - September, 2015			August 1 through September 30, 2015			
			SHELLED 62%	NKW INSHELL 38%	Month TOTAL 100%	SHELLED 62%	NKW INSHELL 38%	Month TOTAL 100%	SHELLED 64%	NKW INSHELL 36%	Month TOTAL 100%	SHELLED 70%	NKW INSHELL 30%	Month TOTAL 100%	
21%		CENTRAL/EASTERN EUROPE													
	-30%	Bulgaria	206,100	0	206,100	286,574	0	286,574	300,000	0	300,000	410,000	0	410,000	
	50%	Czech Republic	308,000	0	308,000	396,000	0	396,000	88,000	0	88,000	263,200	0	263,200	
	24%	Estonia	43,200	0	43,200	483,200	0	483,200	214,000	0	214,000	390,000	0	390,000	
	82%	Poland	347,600	0	347,600	479,600	0	479,600	0	0	0	264,000	0	264,000	
	45%	Ttl CENTRAL/EASTERN EUROPE	<u>1,744,900</u>	<u>0</u>	<u>1,744,900</u>	<u>2,974,124</u>	<u>0</u>	<u>2,974,124</u>	<u>851,500</u>	<u>0</u>	<u>851,500</u>	<u>2,051,700</u>	<u>0</u>	<u>2,051,700</u>	
	22%	Total EUROPE	35,945,491	549,823	36,495,314	76,523,078	674,027	77,197,105	33,419,571	432,703	33,852,274	62,973,807	521,835	63,495,642	
	8%		MIDDLE EAST												
		104%	Cyprus	210,400	0	210,400	254,400	0	254,400	80,500	0	80,500	124,500	0	124,500
		33%	Israel	632,500	32,787	665,287	918,500	32,787	951,287	399,000	0	399,000	681,525	31,577	713,102
		6%	Jordan	208,000	80,091	288,091	445,500	111,591	557,091	214,000	63,000	277,000	461,000	63,000	524,000
		0%	Kuwait	218,600	0	218,600	267,600	0	267,600	0	0	0	0	0	0
-38%		Lebanon	220,000	0	220,000	291,200	0	291,200	312,000	0	312,000	469,000	0	469,000	
38%		Saudi Arabia	2,417,000	27,423	2,444,423	3,026,950	27,423	3,054,373	812,000	0	812,000	2,213,750	0	2,213,750	
503%		Turkey	4,343,200	4,025,330	8,368,530	4,823,000	6,958,075	11,781,075	1,027,800	644,504	1,672,304	1,247,800	707,504	1,955,304	
61%		United Arab Emirates	6,156,845	1,370,621	7,527,466	8,417,295	1,660,296	10,077,591	2,617,650	1,169,785	3,787,435	4,688,150	1,582,026	6,270,176	
123%		Ttl MIDDLE EAST	<u>14,603,320</u>	<u>5,536,252</u>	<u>20,139,572</u>	<u>18,654,806</u>	<u>8,790,172</u>	<u>27,444,978</u>	<u>5,498,950</u>	<u>1,877,289</u>	<u>7,376,239</u>	<u>9,946,849</u>	<u>2,384,107</u>	<u>12,330,956</u>	
31%			NORTH AFRICA												
		-23%	Algeria	0	0	0	440,000	0	440,000	306,850	0	306,850	568,850	0	568,850
	129%	Egypt	338,000	0	338,000	382,000	0	382,000	43,000	0	43,000	167,000	0	167,000	
	7%	Ttl NORTH AFRICA	<u>338,000</u>	<u>0</u>	<u>338,000</u>	<u>865,950</u>	<u>0</u>	<u>865,950</u>	<u>422,850</u>	<u>-164,434</u>	<u>258,416</u>	<u>808,850</u>	<u>0</u>	<u>808,850</u>	
	8%		SUB-SAHARAN AFRICA												
		91%	South Africa	1,206,300	0	1,206,300	1,577,550	0	1,577,550	354,450	0	354,450	827,090	0	827,090
		104%	Ttl SUB-SAHARAN AFRICA	<u>1,350,800</u>	<u>0</u>	<u>1,350,800</u>	<u>1,758,550</u>	<u>0</u>	<u>1,758,550</u>	<u>390,950</u>	<u>0</u>	<u>390,950</u>	<u>863,590</u>	<u>0</u>	<u>863,590</u>
	115%	Total MIDDLE EAST/AFRICA	16,292,120	5,536,252	21,828,372	21,279,306	8,790,172	30,069,478	6,312,750	1,712,855	8,025,605	11,619,289	2,384,107	14,003,396	
	55%	TOTAL EXPORTS	88,599,309	54,758,229	143,357,538	157,909,724	96,665,369	254,575,093	59,055,383	33,319,983	92,374,866	115,680,429	48,883,442	164,563,371	
	12%	TOTAL DOMESTIC			58,197,614			116,997,612			50,600,880			104,577,717	
	100%	38%	GRAND TOTAL SHIPMENTS			201,555,152			371,572,705			142,975,746			269,141,088



**Almond Board of California
Quality Control Receipts Report
Industry Summary**

August 1, 2016 through September 30, 2016

Variety Name	From ABC Form 1 Total Receipts	From USDA Inspection Certificates		% of Total Receipts	% Rejects
		Total Receipts	Total Inedibles		
Aldrich	29,444,872	17,325,223	258,286	2.97%	1.49%
Avalon	3,239,544	1,848,330	41,713	0.33%	2.26%
Butte	38,443,326	23,630,289	171,380	3.88%	0.73%
Butte/Padre	85,066,493	55,408,609	414,587	8.59%	0.75%
Carmel	55,462,396	27,845,609	324,084	5.60%	1.16%
Carrion	107,753	67,587	764	0.01%	1.13%
Folsom	160,707	189,059	5,513	0.02%	2.92%
Fritz	10,263,933	4,396,964	76,999	1.04%	1.75%
Hash	1,361,219	425,043	69,456	0.14%	16.34%
Hashem	100,555	29,860	383	0.01%	1.28%
Independence	19,848,954	16,263,028	239,130	2.00%	1.47%
Livingston	1,097,944	905,197	20,165	0.11%	2.23%
Marchini	522,006	493,631	11,549	0.05%	2.34%
Marcona	401,275	401,275	1,185	0.04%	0.30%
Mission	1,798,904	1,034,629	3,677	0.18%	0.36%
Mixed	10,767,835	10,717,571	468,819	1.09%	4.37%
Mono	163,911	157,493	2,727	0.02%	1.73%
Monterey	59,102,548	40,322,722	567,864	5.97%	1.41%
Morley	164,088	115,716	1,144	0.02%	0.99%
Neplus	405,544	170,007	2,549	0.04%	1.50%
Nonpareil	587,971,082	536,081,833	6,674,835	59.35%	1.25%
Padre	16,250,876	13,254,105	50,777	1.64%	0.38%
Peerless	2,557,949	781,387	3,770	0.26%	0.48%
Price	15,852,852	10,440,370	47,086	1.60%	0.45%
Ruby	466,499	320,903	1,735	0.05%	0.54%
Sonora	12,845,047	12,747,774	267,744	1.30%	2.10%
Supareil	1,354,437	892,519	7,932	0.14%	0.89%
Tokyo	279,161	279,161	3,587	0.03%	1.28%
Winters	3,399,453	1,134,212	6,905	0.34%	0.61%
Wood Colony	31,167,404	22,692,950	193,131	3.15%	0.85%
Major Varieties Sub Total:	990,068,567	800,373,056	9,939,476	99.94%	1.24%
Minor Varieties Total:	592,405	455,465	8,358	0.06%	1.84%
Grand Total All Varieties	990,660,972	800,828,521	9,947,834	100.00%	1.24%

**This report is subject to further verification of handler's receipts
and further reconciliation of USDA incoming certificates**

Almond Board of California
Record Breaking History
Million Pounds

Domestic	16/17 vs. 15/16	16/17	15/16	14/15	13/14	12/13	11/12	10/11	9/10	8/9	7/8
August	8.9%	58.80	53.98	51.14	50.67	48.28	43.54	45.77	39.06	33.29	34.85
September	15.0%	58.20	50.60	48.48	49.63	37.29	42.50	38.13	34.04	36.54	33.98
October			50.50	64.23	59.42	61.10	51.69	49.01	44.38	43.30	41.28
November			48.80	51.56	58.86	54.45	53.40	45.17	35.94	31.05	41.80
December			42.82	48.13	47.14	39.15	36.64	40.62	33.88	27.75	23.96
January			44.99	53.07	52.25	44.65	38.02	37.09	34.12	25.50	29.11
February			51.11	49.27	54.47	43.18	38.74	32.36	34.45	35.52	29.25
March			41.70	56.26	57.01	52.20	48.49	43.30	36.90	36.30	32.70
April			50.95	58.74	50.87	51.36	45.45	39.93	37.27	32.14	33.09
May			53.36	52.35	54.64	54.31	53.72	42.79	39.25	33.00	27.89
June			53.36	54.31	53.35	51.28	49.61	39.40	39.68	37.21	33.57
July			51.03	51.86	53.50	51.15	44.90	36.11	40.53	39.38	33.29
Total		117.00	593.20	639.40	641.81	588.40	546.70	489.68	449.50	410.98	394.77

Export	16/17 vs. 15/16	16/17	15/16	14/15	13/14	12/13	11/12	10/11	9/10	8/9	7/8
August	54.1%	111.22	72.19	90.55	97.26	91.37	67.99	79.75	84.69	63.39	59.85
September	55.2%	143.36	92.38	114.55	127.48	118.56	123.67	113.00	100.24	100.67	88.01
October			112.08	140.41	169.19	159.93	167.87	140.11	123.67	114.28	118.67
November			91.72	94.00	139.58	129.54	159.69	128.22	109.52	87.19	87.72
December			92.60	100.00	110.46	120.10	120.56	120.35	113.60	65.87	70.58
January			84.25	62.30	108.03	111.87	115.66	82.74	88.00	67.10	68.01
February			103.94	90.71	94.87	116.83	111.11	83.32	81.05	80.95	56.72
March			119.38	133.88	94.28	88.44	124.05	87.14	70.41	69.95	58.32
April			116.59	92.36	86.85	78.16	103.07	86.44	68.40	79.64	62.49
May			124.71	87.25	89.09	77.25	91.70	87.63	52.72	86.39	60.61
June			120.66	96.49	99.48	86.00	91.72	95.60	58.08	81.23	69.15
July			87.55	70.65	79.01	100.01	74.82	73.57	71.55	81.71	66.27
Total		254.58	1,218.05	1,173.15	1,295.58	1,278.06	1,351.91	1,177.87	1,021.93	978.37	866.40

Net	16/17 vs. 15/16	16/17	15/16	14/15	13/14	12/13	11/12	10/11	9/10	8/9	7/8
August	34.8%	170.02	126.17	141.69	147.93	139.65	111.53	125.52	123.76	96.68	94.70
September	41.0%	201.56	142.98	163.02	177.11	155.85	166.18	151.13	134.28	137.21	121.99
October			162.58	204.64	228.61	221.03	219.55	189.12	168.05	157.58	159.95
November			140.52	145.56	198.45	183.99	213.10	173.39	145.46	118.24	129.52
December			135.42	148.14	157.60	159.24	157.21	160.97	147.48	93.63	94.54
January			129.24	115.37	160.27	156.52	153.68	119.83	122.11	92.60	97.12
February			155.05	139.98	149.34	160.02	149.85	115.68	115.50	116.47	85.98
March			161.08	190.14	151.29	140.64	172.54	130.44	107.32	106.25	91.02
April			167.55	151.09	137.72	129.52	148.52	126.37	105.68	111.78	95.58
May			178.07	139.60	143.73	131.56	145.42	130.42	91.97	119.39	88.50
June			174.01	150.80	152.82	137.28	141.32	135.00	97.77	118.44	102.72
July			138.58	122.51	132.51	151.16	119.72	109.69	112.08	121.09	99.55
Total		371.58	1,811.25	1,812.54	1,937.38	1,866.46	1,898.62	1,667.56	1,471.46	1,389.36	1,261.17