INNOVA GLOBAL NEW PRODUCT INTRODUCTIONS

80% OF ALL NEW ALMOND PRODUCT INTRODUCTIONS FALL IN THESE

TOP 5 CATEGORIES

CONFECTIONERY

2,915

+25% BETWEEN 2018-2019

THE NO. 1 CATEGORY FOR ALMOND INTRODUCTIONS

TOP TEXTURE CLAIM: "CREAMY"

TEXTURE CLAIM OPPORTUNITIES:

CRISPY • SMOOTH • SOFT

SNACKS

2,333 INTRODUCTIONS

25% of all intros in asia-pacific

THE NO. 2 CATEGORY FOR ALMOND INTRODUCTIONS ◀

TOP TEXTURE CLAIM: "CRUNCHY"

TEXTURE CLAIM OPPORTUNITIES:

LUSCIOUS • CHUNKY • CREAMY

BAKERY

BARS

1,954 INTRODUCTIONS

+12% BETWEEN 2018-2019

LEADING NUT IN: ASIA-PACIFIC, NORTH AMERICA

"GLUTEN-FREE" TOP LABEL CLAIM:

LABEL CLAIM OPPORTUNITIES: VEGAN

HIGH/SOURCE OF FIBER • HIGH/SOURCE OF PROTEIN

1,631 INTRODUCTIONS

FREE 52% • PROTEIN 43%

THE NO. 1 NUT TYPE

NORTH AMERICA, EUROPE, ASIA-PACIFIC, MIDDLE EAST & AFRICA

TOP TEXTURE CLAIM: "CRUNCHY"

LABEL CLAIM OPPORTUNITIES:

ENERGY • NO ADDED SUGAR

DAIRY

934 INTRODUCTIONS

FREE 47% • VEGAN 49%

NORTH AMERICA, EUROPE, ASIA-PACIFIC, MIDDLE EAST & AFRICA THE NO. 1 NUT TYPE

TOP TEXTURE CLAIM: "CREAMY"

DAIRY OVERTOOK CEREAL'S PLACE IN THE TOP FIVE KEY CATEGORIES FOR ALMONDS FOR THE FIRST TIME.

TOP HEALTH CLAIMS

ASSOCIATED WITH ALMONDS ON-PACK IN 2019

23% GLUTEN FREE

16% NO ADDITIVES/PRESERVATIVES

15% HIGH/SOURCE OF PROTEIN

15% VEGAN

TRENDING TEXTURES

Whole, chopped and slivered almonds, almond butter, flour and milk, as well as defatted almond flour and almond oil or paste achieve different textures—sometimes in the same product.

EMERGING TEXTURE CLAIMS FOR EXPLORATION INCLUDE:

CONTACT: foodprofessionals@almonds.com

for additional information about the Innova research report. Innova Market Insights, 2019 Global New Product Introductions Report, May 2020.

california





ALMONDS CONTINUE TO GROW AS A KEY INGREDIENT IN CONSUMER PRODUCTS GLOBALLY.

AS CONSUMERS BECOME MORE CONSCIOUS OF THEIR FOOD CHOICES, ALMONDS TICK THE BOXES FOR NUMEROUS FOOD TRENDS AND PRODUCT PREFERENCES, ALMONDS' ABILITY TO DELIVER IN MULTIPLE CATEGORIES IS REFLECTED IN GLOBAL NEW PRODUCT INTRODUCTIONS DURING 2019.

12,206 NEW PRODUCTS WITH ALMONDS INTRODUCED GLOBALLY +13%





BAKERY, BARS, DAIRY AND CEREAL



NUT TYPE

CONFECTIONERY AND SNACKS

ALMONDS CONTINUE TO BE THE #1 NUT IN EUROPE, ASIA-PACIFIC AND NORTH AMERICA.



NEW NUT PRODUCTS CONTAIN **ALMONDS** ALMOND INTRODUCTIONS SNACKS 21% CONFECTIONERY 19%

RGEST









NORTH AMERICA

NORTH AMERICAN PRODUCT INTRODUCTIONS WITH NUTS CONTAIN ALMONDS

BARS • SNACKS TOP TWO CATEGORIES COMBINED

MIDDLE EAST & AFRICA

THE MOST POPULAR CATEGORY FOR ALMONDS 29% #1 CONFECTIONERY

#2 SNACKS 27%

