



Almond Board of California

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ALMOND INDUSTRY POSITION REPORT June 1994

| | 1993-94 Forecast | 1993-94 7/1 - 6/30 | 1992-93 7/1 - 6/30 |
|--------------------------------|---------------------|-----------------------|-----------------------|
| | mil. lbs. | lbs. kernel wt. | lbs. kernel wt. |
| 1. Carryin 7/1/93 | 133.5 | 133,568,876 | 148,114,408 |
| 2. Receipts, 1993 Crop | 470.0 | 488,207,235 | 545,901,688 |
| 3. Loss and exempt (5%) | 23.5 | 24,410,362 | 27,295,084 |
| 4. New Crop marketable (2-3) | 446.5 | 463,796,873 | 518,606,604 |
| 5. Reserve (0% x 4) | 0.0 | n/a | n/a |
| 6. Total Supply (1+4-5) | <u>580.0</u> | <u>597,365,749</u> | <u>666,721,012</u> |
| SALABLE | | | |
| Shipments by Handlers | | | |
| 7. Domestic | 180.0 | 161,206,838 | 186,035,383 |
| 8. Export | <u>320.0</u> | <u>336,528,874</u> | <u>349,850,621</u> |
| 9. Total | <u>500.0</u> | <u>497,735,712</u> | <u>535,886,004</u> |
| 10. Estimated Carryout 6/30/94 | 80.0 | n/a | n/a |
| 11. Computed Inventory (6-9) | n/a | <u>99,630,037</u> | <u>130,835,008</u> |

NOTE: The Almond Board at its May 16, 1994, meeting voted to adjust the Loss & Exempt % from 3% to a Loss & Exempt figure more representative of an historical industry average.

Monthly report of salable handler shipments:

| | | 1993-94 | | 1992-93 | |
|------------------------|------------|-------------------|--------------------|---------------------|----------------------|
| | | 6/1 - 6/30 | 7/1 - 6/30 | 6/1 - 6/30 | 7/1 - 6/30 |
| DOMESTIC | | | | | |
| Shelled | kernel wt | 9,946,482 | 135,645,321 | 7,469,479 | 112,819,704 |
| Manufactured | kernel wt. | 3,882,919 | 58,618,995 | 4,399,703 | 69,834,472 |
| Products | kernel wt | 69,319 | 536,172 | n/a | n/a |
| Inshell | kernel wt | 36,475 | 2,886,482 | 3,945 | 9,393,209 |
| Interhandler Transfers | | (927,185) | (13,811,901) | * | * |
| Industry Purchases | | (2,339,766) | (22,668,231) | * | * |
| TOTAL | | <u>10,668,244</u> | <u>161,206,838</u> | <u>11,870,765</u> | <u>186,035,383</u> |
| EXPORT | | | | | |
| Shelled | kernel wt | 9,692,985 | 220,621,141 | 10,889,660 | 220,463,008 |
| Manufactured | kernel wt. | 5,911,805 | 101,448,091 | 9,457,770 | 109,742,970 |
| Products | kernel wt | 0 | 0 | n/a | n/a |
| Inshell | kernel wt | <u>1,719,345</u> | <u>14,459,642</u> | <u>1,668,900</u> | <u>31,460,452</u> |
| TOTAL | | <u>17,324,135</u> | <u>336,528,874</u> | <u>21,265,850</u> * | <u>349,850,621</u> * |
| EXEMPT | | | | | |
| | kernel wt | 507,787 | 9,537,293 | 910,016 | 11,870,141 |

Source ABC Form 25

* Interhandler Transfers & Industry Purchases were not reflected in prior years report.

June 11, 1994

EXPORT DELIVERIES BY DESTINATION
(Net Weight Basis)

| | | Crop Year 1993-94 07/01/93 through 06/30/94 | | | Crop Year 1992-93 07/01/92 through 06/30/93 | |
|--------------------|----------------------|--|-------------------|-------------------|--|-------------------|
| | | Shelled | Products | Inshell | Shelled | Inshell |
| NORTH AMERICA | Canada | 14,748,295 | 0 | 212,030 | 16,887,619 | 868,950 |
| | Mexico | <u>5,402,524</u> | <u>0</u> | <u>0</u> | <u>4,668,878</u> | <u>0</u> |
| | Total | <u>20,150,819</u> | <u>0</u> | <u>212,030</u> | <u>21,556,497</u> | <u>868,950</u> |
| CENTRAL AMERICA | Costa Rica | 44,610 | 0 | 0 | 0 | 0 |
| | Others | <u>19,760</u> | <u>0</u> | <u>8,330</u> | <u>79,534</u> | <u>1,900</u> |
| | Total | <u>64,370</u> | <u>0</u> | <u>8,330</u> | <u>79,534</u> | <u>1,900</u> |
| CARIBBEAN | Others | <u>64,838</u> | <u>0</u> | <u>0</u> | <u>135,729</u> | <u>20,000</u> |
| | Total | <u>64,838</u> | <u>0</u> | <u>0</u> | <u>135,729</u> | <u>20,000</u> |
| SOUTH AMERICA | Argentina | 1,296,700 | 0 | 71,053 | 2,173,119 | 305,150 |
| | Brazil | 398,700 | 0 | 30,940 | 160,423 | 225,500 |
| | Chile | *** | *** | *** | 421,195 | 0 |
| | Colombia | 172,898 | 0 | 0 | 304,553 | 0 |
| | Venezuela | 640,134 | 0 | 2,275 | 573,115 | 33,500 |
| | Others | <u>158,965</u> | <u>0</u> | <u>2,328</u> | <u>82,117</u> | <u>13,850</u> |
| | Total | <u>2,667,397</u> | <u>0</u> | <u>106,596</u> | <u>3,714,522</u> | <u>578,000</u> |
| WESTERN EUROPE | Austria | 1,634,269 | 0 | 0 | 1,609,655 | 0 |
| | Belgium | 8,505,348 | 0 | 0 | 7,651,432 | 0 |
| | Denmark | 7,501,761 | 0 | 0 | 7,730,111 | 0 |
| | Finland | 1,567,211 | 0 | 0 | 1,679,244 | 0 |
| | France | 21,845,408 | 0 | 10,272 | 19,410,060 | 632,424 |
| | Germany | 89,476,970 | 0 | 91,700 | 103,061,988 | 663,150 |
| | Greece | 1,136,650 | 0 | 0 | 418,600 | 0 |
| | Italy | 3,481,900 | 0 | 61,600 | 4,891,359 | 0 |
| | Netherlands | 20,013,560 | 0 | 0 | 20,882,398 | 0 |
| | Norway | 3,511,775 | 0 | 0 | 4,569,246 | 0 |
| | Portugal | 546,900 | 0 | 0 | 417,144 | 0 |
| | Spain | 8,202,923 | 0 | 0 | 3,603,670 | 0 |
| | Sweden | 9,981,332 | 0 | 0 | 9,979,500 | 0 |
| | Switzerland | 7,911,113 | 0 | 0 | 7,464,559 | 0 |
| | United Kingdom | 19,075,479 | 0 | 44,800 | 21,522,827 | 132,000 |
| | Others | <u>0</u> | <u>0</u> | <u>0</u> | <u>212,012</u> | <u>0</u> |
| | Total | <u>204,392,599</u> | <u>0</u> | <u>208,372</u> | <u>215,103,805</u> | <u>1,427,574</u> |
| EASTERN EUROPE | Russia | 819,873 | 0 | 0 | 423,821 | 0 |
| | Others | <u>434,858</u> | <u>0</u> | <u>0</u> | <u>363,396</u> | <u>0</u> |
| | Total | <u>1,254,731</u> | <u>0</u> | <u>0</u> | <u>787,217</u> | <u>0</u> |
| ASIA MINOR | Bahrain | 288,790 | 0 | 0 | *** | *** |
| | Israel | 4,152,609 | 0 | 3,489 | 3,606,700 | 132,012 |
| | Jordan | *** | *** | *** | 104,236 | 0 |
| | Kuwait | 829,195 | 0 | 0 | 675,372 | 0 |
| | Lebanon | 1,280,500 | 0 | 0 | 796,500 | 0 |
| | Oman | 0 | 0 | 0 | 200,000 | 0 |
| | Saudi Arabia | 3,960,814 | 0 | 0 | 3,948,255 | 40,000 |
| | Syria | 832,000 | 0 | 0 | 758,075 | 0 |
| | Turkey | 119,000 | 0 | 0 | 211,069 | 0 |
| | United Arab Emirates | 6,392,362 | 0 | 30,025 | 5,005,200 | 582,858 |
| | Others | <u>217,550</u> | <u>0</u> | <u>31,500</u> | <u>293,734</u> | <u>0</u> |
| Total | <u>18,072,820</u> | <u>0</u> | <u>65,014</u> | <u>15,599,141</u> | <u>754,870</u> | |
| ASIA OCEANIA | China | 161,500 | 0 | 0 | 708,950 | 0 |
| | Hong Kong | 3,599,153 | 0 | 0 | 5,105,529 | 90,000 |
| | India | 805,543 | 0 | 13,666,130 | 629,100 | 28,676,200 |
| | Indonesia | 449,221 | 0 | 0 | *** | *** |
| | Japan | 46,312,849 | 0 | 350 | 48,835,728 | 8,350 |
| | Malaysia/Singapore | 2,854,865 | 0 | 0 | 3,386,406 | 0 |
| | Philippines | 51,651 | 0 | 0 | 108,692 | 8,200 |
| | South Korea | 11,076,200 | 0 | 0 | 11,510,477 | 44,000 |
| | Taiwan | 3,689,282 | 0 | 0 | 3,853,203 | 0 |
| | Others | <u>216,884</u> | <u>0</u> | <u>0</u> | <u>299,795</u> | <u>0</u> |
| Total | <u>69,217,148</u> | <u>0</u> | <u>13,666,480</u> | <u>74,437,880</u> | <u>28,826,750</u> | |
| NEW ZEALAND | New Zealand | <u>480,228</u> | <u>0</u> | <u>0</u> | <u>568,679</u> | <u>0</u> |
| AUSTRALIA | Australia | <u>3,836,521</u> | <u>0</u> | <u>0</u> | <u>4,730,405</u> | <u>36,440</u> |
| AFRICA | Canary Islands | 179,000 | 0 | 0 | *** | *** |
| | Egypt | 774,050 | 0 | 70,875 | 798,500 | 65,668 |
| | South Africa | 0 | 0 | 0 | 976,524 | 0 |
| | Others | <u>951,831</u> | <u>0</u> | <u>0</u> | <u>178,041</u> | <u>225,000</u> |
| Total | <u>1,904,881</u> | <u>0</u> | <u>70,875</u> | <u>1,953,065</u> | <u>290,668</u> | |
| OTHERS | Others | <u>84,825</u> | <u>0</u> | <u>0</u> | <u>6,288</u> | <u>0</u> |
| TOTAL DELIVERIES = | | <u>322,191,177</u> | <u>0</u> | <u>14,337,697</u> | <u>338,672,762</u> | <u>32,805,152</u> |

*** In Others

(Named Countries Received Almonds from Three or More Handlers)



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QUALITY CONTROL REPORT INDUSTRY SUMMARY JULY 1, 1993 - JUNE 30, 1994

| | ABC FORM 1 | | USDA INSPECTION CERTIFICATES | |
|-------------------|---------------------------|---------------------------|------------------------------|---------------------|
| | TOTAL RECEIPTS | TOTAL RECEIPTS | TOTAL INEDIBLES | % REJECTS |
| Nonpareil | 240,069,931 | 241,110,706 | 6,478,325 | 2.69% |
| Mission | 34,811,832 | 35,019,799 | 262,879 | 0.75% |
| Merced | 9,221,703 | 9,264,410 | 369,581 | 3.99% |
| Neplus | 12,480,754 | 12,445,968 | 318,780 | 2.56% |
| Carmel | 82,341,076 | 82,197,413 | 864,325 | 1.05% |
| Price | 19,625,863 | 19,783,424 | 222,368 | 1.12% |
| Peerless-Shelling | 3,921,317 | 4,199,781 | 20,842 | 0.50% |
| Aldrich | 81,700 | 77,907 | 470 | 0.60% |
| Ballico | 18,136 | 30,142 | 141 | 0.47% |
| Bonita | 10,079 | 10,079 | 133 | 1.32% |
| Butte | 14,880,385 | 13,392,170 | 81,306 | 0.61% |
| California | 15,212,761 | 14,498,952 | 289,910 | 2.00% |
| Carrion | 181,171 | 181,615 | 2,912 | 1.60% |
| Chips Special | 6,546 | 6,546 | 44 | 0.67% |
| Davey | 2,377 | 2,377 | 31 | 1.30% |
| Dotty One | 63,517 | 63,517 | 757 | 1.19% |
| Drake | 205,517 | 176,055 | 4,436 | 2.52% |
| Emerald | 7,981 | 7,981 | 30 | 0.38% |
| Fritz | 6,549,055 | 6,436,251 | 170,802 | 2.65% |
| Harvey | 1,486,156 | 1,260,549 | 22,073 | 1.75% |
| Hashem | 315,605 | 268,683 | 9,301 | 3.46% |
| IXL | 22,360 | 24,914 | 1,376 | 5.52% |
| Jeffries | 341,555 | 341,555 | 5,623 | 1.65% |
| Jordanolo | 3,582 | 3,582 | 188 | 5.25% |
| Kapareil | 23,450 | 23,450 | 535 | 2.28% |
| LeGrand | 898,748 | 891,494 | 35,213 | 3.95% |
| Livingston | 251,951 | 220,890 | 3,630 | 1.64% |
| Marchini | 12,587 | 12,587 | 213 | 1.69% |
| Mono | 541,081 | 527,352 | 5,495 | 1.04% |
| Monterey | 6,299,350 | 6,142,167 | 125,614 | 2.05% |
| Norman | 341,755 | 344,226 | 6,472 | 1.88% |
| Padre | 1,420,958 | 1,404,263 | 3,391 | 0.24% |
| Ripon | 2,845 | 2,845 | 28 | 0.98% |
| Rosetta | 4,239 | 0 | 0 | 0.00% |
| Ruby | 4,982,778 | 4,770,619 | 35,547 | 0.75% |
| Sauret | 756,675 | 703,270 | 21,933 | 3.12% |
| Seedling | 13,029 | 13,029 | 95 | 0.73% |
| Sonora | 1,590,479 | 1,433,254 | 31,524 | 2.20% |
| Thompson | 5,722,756 | 5,333,596 | 134,427 | 2.52% |
| Tioga | 45,676 | 45,586 | 415 | 0.91% |
| Tokyo | 184,153 | 184,142 | 1,816 | 0.99% |
| Valenta | 5,799 | 5,799 | 72 | 1.24% |
| White King | 5,929 | 5,929 | 52 | 0.88% |
| Wood Colony | 212,518 | 178,941 | 477 | 0.27% |
| Yosemite | 30,206 | 30,044 | 439 | 1.46% |
| Mixed & Unknown | <u>7,992,807</u> | <u>11,412,954</u> | <u>226,223</u> | <u>1.98%</u> |
| TOTALS: | <u>473,200,728</u> | <u>474,490,813</u> | <u>9,760,244</u> | <u>2.06%</u> |
| INSHELL: | | | | |
| Peerless | 4,983,670 | | | |
| Nonpareil | 9,641,404 | | | |
| Carmel | 13,030 | | | |
| Neplus | 60 | | | |
| Harvey | 116,967 | | | |
| Price | 229,077 | | | |
| Thompson | <u>22,299</u> | | | |
| | <u>488,207,235</u> | | | |

July 14, 1994