| Almond Industry Position Report |  |  | October 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
| 2007-2008 Crop Year |  | 2007-2008 | 2006-2007 |  |
| 2007-2008 Crop Year | Forecast | 8/1-10/31 | 8/1-10/31 |  |
| Salable | Million Lbs. | Kernel Wt. | Kernel Wt. | \% Change |
| 1. Carryin August 1, 2007 | 133.9 | 133,949,675 | 112,221,845 * | 19.36\% |
| 2. Crop Receipts to Date | 1,330.0 | 996,969,760 | 721,833,089 | 38.12\% |
| 3. [3\% Loss and Exempt] | 39.9 | ( 29,909,093 ) | ( 21,654,993 ) |  |
| 4. New Crop Marketable (2-3) | 1,290.1 | 967,060,667 | 700,178,096 | 38.12\% |
| 5. [Reserve] | n/a | $\underline{0}$ | $\underline{0}$ |  |
| 6. Total Supply ( $1+4-5$ ) | 1,424.0 | 1,101,010,342 | 812,399,941 | 35.53\% |
| Shipments by Handlers |  |  |  |  |
| 7. Domestic | 390.0 | 110,105,381 | 103,844,303 | 6.03\% |
| 8. Export | 760.0 | 266,526,295 | 215,617,014 | 23.61\% |
| 9. Total Shipments | 1,150.0 | 376,631,676 | 319,461,317 | 17.90\% |
| 10. Forecasted Carryout | $\underline{274.0}$ |  |  |  |
| 11. Computed Inventory (6-9) |  | 724,378,666 | 492,938,624 | 46.95\% |
| Commitments (sold, not delivered)** |  |  |  |  |
| 12. Domestic |  | 180,699,975 | 130,286,292 | 38.69\% |
| 13. Export |  | 230,350,701 | 149,562,394 | 54.02\% |
| 14. Total Commited Shipments |  | 411,050,676 | 279,848,686 |  |
| 15. Uncommited Inventory (11-14) |  | 313,327,990 | 213,089,938 | 47.04\% |

**Handlers that reported commitments represent 87\% of the 06/07 Crop




Almond Board of California Quality Control Receipts Report Industry Summary
August 1, 2007 through October 31, 2007

| Variety Name | $\qquad$ | From USDA Inspection Certificates |  | $\begin{array}{r} \hline \text { \% of Total } \\ \text { Receipts } \\ \hline \end{array}$ | \% Rejects |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Receipts | Total Inedibles |  |  |
| Aldrich | 19,635,860 | 12,457,791 | 131,733 | 1.97\% | 1.06\% |
| Avalon | 3,156,392 | 2,111,863 | 46,335 | 0.32\% | 2.19\% |
| Butte | 86,793,447 | 55,526,169 | 508,784 | 8.71\% | 0.92\% |
| Butte/Padre | 72,569,077 | 42,174,625 | 236,476 | 7.28\% | 0.56\% |
| Carmel | 127,359,616 | 75,785,269 | 877,026 | 12.77\% | 1.16\% |
| Carrion | 554,342 | 379,220 | 9,622 | 0.06\% | 2.54\% |
| Fritz | 35,415,508 | 20,272,068 | 307,794 | 3.55\% | 1.52\% |
| Harvey | 126,552 | 107,447 | 3,655 | 0.01\% | 3.40\% |
| Hashem | 479,229 | 246,344 | 1,926 | 0.05\% | 0.78\% |
| Le Grand | 69,688 | 39,228 | 316 | 0.01\% | 0.81\% |
| Livingston | 4,060,263 | 2,465,811 | 30,940 | 0.41\% | 1.25\% |
| Marchini | 97,869 | 97,869 | 1,038 | 0.01\% | 1.06\% |
| Merced | 121,222 | 69,824 | 1,620 | 0.01\% | 2.32\% |
| Mission | 15,413,583 | 5,918,854 | 33,105 | 1.55\% | 0.56\% |
| Mixed | 17,862,821 | 12,743,090 | 164,796 | 1.79\% | 1.29\% |
| Mono | 1,139,191 | 657,142 | 4,654 | 0.11\% | 0.71\% |
| Monterey | 60,976,244 | 37,730,392 | 489,647 | 6.12\% | 1.30\% |
| Morley | 510,727 | 230,498 | 1,396 | 0.05\% | 0.61\% |
| N43 | 0 | 0 | 0 | 0.00\% | 0.00\% |
| Neplus | 3,654,175 | 2,075,874 | 33,291 | 0.37\% | 1.60\% |
| Nonpareil | 438,674,723 | 402,299,333 | 5,947,184 | 44.00\% | 1.48\% |
| Norman | 44,409 | 18,888 | 412 | 0.00\% | 2.18\% |
| Padre | 27,537,683 | 20,891,959 | 89,934 | 2.76\% | 0.43\% |
| Peerless | 8,207,083 | 5,612,434 | 38,782 | 0.82\% | 0.69\% |
| Price | 25,990,599 | 19,229,111 | 185,939 | 2.61\% | 0.97\% |
| Ruby | 3,065,089 | 945,361 | 7,883 | 0.31\% | 0.83\% |
| Sauret | 171,224 | 182,064 | 2,251 | 0.02\% | 1.24\% |
| Savana | 256,934 | 86,772 | 457 | 0.03\% | 0.53\% |
| Sonora | 24,326,586 | 20,252,434 | 422,794 | 2.44\% | 2.09\% |
| Thompson | 788,139 | 480,495 | 18,425 | 0.08\% | 3.83\% |
| Tokyo | 447,104 | 302,387 | 1,796 | 0.04\% | 0.59\% |
| Wood Colony | 16,483,370 | 11,825,348 | 170,412 | 1.65\% | 1.44\% |
| Major Varieties Sub Total: | $\underline{995,988,749}$ | 753,215,964 | 9,770,423 | 99.90\% | 1.30\% |
| Minor Varieties Total: | 981,011 | 799,423 | 56,409 | 0.10\% | 7.06\% |
| Grand Total All Varieties | 996,969,760 | 754,015,387 | 9,826,832 | 100.00\% | 1.30\% |

## This report is subject to further verification of handler's receipts and further reconciliation of USDA incoming certificates

| Almonds Receipts History <br> Percent Received by Handlers YTD by Month |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 02/03 | 03/04 | 04/ 05 | 05/ 06 | 06/ 07 | AVG \% |
| August 31 | 7.8\% | 4.5\% | 15.0\% | 6.7\% | 3.9\% | 7.6\% |
| September 30 | 39.1\% | 38.7\% | 48.5\% | 38.7\% | 36.4\% | 40.3\% |
| October 31 | 71.1\% | 71.2\% | 75.4\% | 72.9\% | 64.6\% | 71.1\% |
| November 30 | 87.9\% | 88.5\% | 91.3\% | 90.0\% | 84.2\% | 88.4\% |
| December 31 | 96.3\% | 95.5\% | 97.2\% | 96.7\% | 94.5\% | 96.0\% |
| January 31 | 99.1\% | 98.3\% | 99.0\% | 98.6\% | 97.8\% | 98.6\% |
| February 28 | 99.4\% | 99.2\% | 99.8\% | 99.6\% | 98.6\% | 99.3\% |
| March 31 | 99.6\% | 99.8\% | 100.0\% | 99.7\% | 99.2\% | 99.6\% |
| April 30 | 99.9\% | 100.0\% | 100.0\% | 99.9\% | 99.3\% | 99.8\% |
| May 31 | 99.9\% | 100.0\% | 100.0\% | 100.0\% | 99.7\% | 99.9\% |
| June 30 | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 99.7\% | 99.9\% |
| July 31 Lbs.(mil) | 1,083.7 | 1,032.9 | 998.0 | 998.0 | 1,116.7 | 100.0\% |


| Almond Shipment History Percent Shipped YTD by Month |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 02/03 | 03/04 | 04/ 05 | 05/06 | 06/07 | AVG \% |
| August 31 | 5.5\% | 6.5\% | 8.0\% | 6.3\% | 5.5\% | 6.4\% |
| September 30 | 16.9\% | 16.2\% | 19.6\% | 15.2\% | 15.9\% | 16.8\% |
| October 31 | 29.9\% | 30.3\% | 32.8\% | 27.4\% | 30.0\% | 30.1\% |
| November 30 | 41.3\% | 39.8\% | 43.3\% | 37.2\% | 40.4\% | 40.4\% |
| December 31 | 50.4\% | 48.9\% | 52.4\% | 45.6\% | 49.3\% | 49.3\% |
| January 31 | 58.7\% | 56.4\% | 60.3\% | 52.5\% | 57.2\% | 57.0\% |
| February 28 | 65.5\% | 63.8\% | 67.3\% | 59.3\% | 64.1\% | 64.0\% |
| March 31 | 72.0\% | 71.8\% | 75.0\% | 68.2\% | 70.7\% | 71.5\% |
| April 30 | 79.3\% | 78.8\% | 80.9\% | 75.9\% | 77.4\% | 78.5\% |
| May 31 | 86.4\% | 85.5\% | 87.7\% | 84.6\% | 84.6\% | 85.8\% |
| June 30 | 93.9\% | 92.7\% | 94.4\% | 93.4\% | 92.3\% | 93.4\% |
| July $31 \mathrm{Lbs}$. (mil) | 982.4 | 1,024.3 | 984.1 | 914.2 | 1,066.1 | 100.00\% |

October Shipments


| Domestic | 07108 | Historical Record Breaking Shipments |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 06/07 | $05 / 06$ | 04/05 | 03/04 | $02 / 03$ | 01/02 | 00/01 | 99/00 |
| August | 34.85 | 27.27 | 24.72 | 29.56 | 24.58 | 19.66 | 18.11 | 19.98 | 19.43 |
| September | 33.98 | 32.59 | 26.94 | 31.31 | 26.89 | 26.57 | 19.80 | 18.31 | 20.91 |
| October | 41.28 | 43.99 | 33.99 | 34.74 | 32.39 | 32.80 | 26.60 | 25.96 | 30.06 |
| November |  | 35.17 | 28.42 | 31.47 | 25.64 | 31.10 | 22.30 | 25.60 | 26.19 |
| December |  | 29.35 | 22.40 | 28.02 | 27.24 | 23.30 | 19.90 | 13.98 | 10.38 |
| January |  | 24.64 | 20.87 | 24.21 | 21.59 | 23.50 | 20.80 | 13.71 | 10.56 |
| February |  | 26.13 | 18.83 | 23.57 | 21.76 | 21.50 | 17.20 | 14.01 | 16.09 |
| March |  | 28.44 | 25.63 | 27.29 | 27.51 | 23.50 | 20.00 | 14.00 | 15.99 |
| April |  | 30.11 | 23.64 | 21.87 | 23.88 | 31.70 | 22.60 | 16.49 | 15.57 |
| May |  | 31.04 | 26.93 | 27.52 | 27.39 | 25.00 | 20.60 | 19.21 | 14.47 |
| June |  | 32.12 | 27.86 | 27.73 | 27.60 | 21.29 | 15.00 | 15.76 | 17.75 |
| July |  | 27.48 | 23.63 | 24.27 | 25.69 | 11.80 | 16.40 | 14.10 | 12.16 |
|  | 110.1 | 368.3 | 303.9 | 331.55 | 312.16 | 291.72 | 239.31 | 211.11 | 209.6 |


| Export | $07 / 08$ | 06/07 | 05/06 | 04/05 | 03/04 | $02 / 03$ | 01/02 | 00/01 | 99/00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| August | 59.85 | 31.45 | 32.72 | 49.12 | 42.03 | 34.30 | 42.40 | 38.30 | 26.19 |
| September | 88.01 | 77.78 | 54.59 | 83.37 | 71.99 | 85.70 | 80.60 | 73.50 | 72.06 |
| October | 118.67 | 106.39 | 77.94 | 95.10 | 112.52 | 94.90 | 92.50 | 83.30 | 77.32 |
| November |  | 76.30 | 61.12 | 71.92 | 71.12 | 81.00 | 56.30 | 50.10 | 49.86 |
| December |  | 64.84 | 53.92 | 61.16 | 66.36 | 65.90 | 50.70 | 40.60 | 45.62 |
| January |  | 60.58 | 42.46 | 53.40 | 55.45 | 57.60 | 48.00 | 35.70 | 38.51 |
| February |  | 46.95 | 43.32 | 45.49 | 53.94 | 45.20 | 40.80 | 33.10 | 35.36 |
| March |  | 42.12 | 55.72 | 48.00 | 54.48 | 41.00 | 37.80 | 31.40 | 30.86 |
| April |  | 41.00 | 46.50 | 36.24 | 47.46 | 40.20 | 34.30 | 30.70 | 26.17 |
| May |  | 45.67 | 52.96 | 39.81 | 41.89 | 44.50 | 33.80 | 37.70 | 31.73 |
| June |  | 50.16 | 52.52 | 38.38 | 46.14 | 52.60 | 39.10 | 37.00 | 35.22 |
| July |  | 54.56 | 36.61 | 30.54 | 48.73 | 47.70 | 25.50 | 37.20 | 34.05 |
|  | 266.5 | 697.8 | 610.4 | 652.5 | 712.1 | 690.6 | 581.8 | 528.6 | 503.0 |


| Net | $\mathbf{0 7 / 0 8}$ | $\mathbf{0 6 / 0 7}$ | $\mathbf{0 5 / 0 6}$ | $\mathbf{0 4 / 0 5}$ | $\mathbf{0 3 / 0 4}$ | $\mathbf{0 2 / 0 3}$ | $\mathbf{0 1 / 0 2}$ | $\mathbf{0 0 / 0 1}$ | $\mathbf{9 9 / 0 0}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | August | $\mathbf{9 4 . 7 0}$ | 58.71 | 57.44 | 78.68 | 66.62 | 54.00 | 60.50 | 58.30 |

