



exhibit hall +  
tent hours

wednesday, december 7  
8:00 a.m.–5:00 p.m.

thursday, december 8  
8:00 a.m.–3:30 p.m.

dec  
7-8  
2011  
MODESTO  
CA

2011 sponsor  
**PREMIER**  
  
The Chemical Company  
The Almond Conference

2011 sponsor  
**GOLD**  
  
The Almond Conference

2011 sponsor  
**SILVER**  
  
The Almond Conference

2011 sponsor  
**COPPER**  
  
The Almond Conference

2011 sponsor  
**GREEN**  
  
The Almond Conference







P2G Rootstock Update  
Wednesday at 4:30pm

# Advanced Clonal Rootstocks for Almonds

## Krymsk® 86

- (cv.AP 1) USPP#16,272  
Peach-Plum Hybrid
- Superior Anchorage
  - Tolerates Heavy Soil
  - Nonpareil Compatible

## Bright's Hybrid® 5

- (cv.Arthur V) USPP#18,782 P3  
Peach-Almond Hybrid
- Vigorous & Well Anchored
  - Nematode Resistant
  - Deep Rooted & Drought Tolerant

## Empyrean® 1

- Peach Hybrid
- High Vigor & High Yields
  - Quick space filling
  - Nematode Resistant

Exceptional clonal rootstocks to improve almond orchard productivity, uniformity and health.



[www.p2g.us.com](http://www.p2g.us.com)



Celebrate The Almond Conference's 40th Anniversary in Sacramento!

December 11-13, 2012

We're moving to a bigger and better venue: the Sacramento Convention Center. We'll have plenty of room for entertainment, exhibitors and an Almond Board Lounge. Don't miss this premier event as we celebrate the California Almond industry. Sacramento is an ideal location to connect with our almond growers throughout the state. Come enjoy the many changes we have in store for our 40th anniversary.

Please visit the Sacramento 1 Room (located across from the Grand Ballroom) to book your exhibit space and sponsorships for 2012.





# day 1, crop of choice

Schedule is subject to change.

TIME	CROP OF CHOICE	LOCATION
6:30 a.m.	<b>REGISTRATION OPENS</b>	Hotel Lobby
7:30 a.m.	<b>COFFEE BREAK</b> <i>Sponsored by Agro-K Corporation</i>	Grand Foyer
8:00 a.m.	<b>TRADE SHOW BEGINS</b>	Exhibit Hall and Tent
8:00–8:10 a.m.	<b>PRESIDENT AND CHAIRMAN WELCOME</b> Speakers: Richard Waycott (ABC), Mike Mason (ABC Chairman)	Grand Ballroom
8:10–9:15 a.m.	<b>GROWING A 2 BILLION POUND CROP... IT'S A GAME CHANGER</b> Moderator: Bob Curtis (ABC) Speakers: Mario Viveros (UC Emeritus Farm Advisor), John Edstrom (UC Emeritus Farm Advisor), Walt Bentley (UC IPM Entomologist) CCA Units: 0.5 Crop Management, 0.5 Pest Management DPR Units: 0.5 Other	Grand Ballroom
9:15–10:00 a.m.	<b>POSTER SESSION 1 AND COFFEE BREAK; DEDICATED TRADE SHOW</b> <i>Refreshments sponsored by Dow AgroSciences and Agro-Culture Liquid Fertilizers</i> DPR Units: 0.25 Other	Exhibit Hall and Tent
9:45–11:00 a.m.	<b>ECONOMICS OF ALMOND PRODUCTION</b> Moderator: Bill Harp (ABC Board Director) Speakers: Karen Klonsky (UC Davis), Terry Withrow (Ciccarelli & Withrow), Grower Representative CCA Units: 1.0 Professional Development	Grand Ballroom
11:00–11:20 a.m.	<b>METAL SPONSOR PRESENTATION PROWL H2O AND TREEVIX: PROTECT YOUR CROP FROM WEEDS</b> Moderator: Richard Waycott (ABC) Speaker: Curtis Rainbolt (BASF The Chemical Company)	Grand Ballroom
11:20 a.m.–12:00 p.m.	<b>DEDICATED TRADE SHOW</b>	Exhibit Hall and Tent
12:00–1:20 p.m.	<b>LUNCHEON: STATE OF THE INDUSTRY</b> <i>Sponsored by Yosemite Farm Credit</i> Speakers: Richard Waycott (ABC), Mike Mason (ABC Chairman) Tickets may still be available at registration.	Grand North Tent
1:30–2:40 p.m.	<b>PLANT NUTRITION MANAGEMENT IN AN AGE OF EXPENSES AND REGULATIONS (PART 1)</b> Moderator: Bob Curtis (ABC) Speakers: Patrick Brown (UC Davis), Gabriele Ludwig (ABC), Saiful Muhammad (UC Davis), Sebastian Saa Silva (UC Davis) CCA Units: 0.25 Nutrient Management, 0.25 Soil and Water Management DPR Units: 0.25 Other	Grand Ballroom
2:40–3:20 p.m.	<b>POSTER SESSION 2 AND COFFEE BREAK; DEDICATED TRADE SHOW</b> <i>Refreshments sponsored by Great Salt Lake Minerals</i> DPR Units: 0.25 Other	Exhibit Hall and Tent
3:20–4:30 p.m.	<b>PLANT NUTRITION MANAGEMENT IN AN AGE OF EXPENSES AND REGULATIONS (PART 2)</b> Moderators: Bob Curtis (ABC), Gabriele Ludwig (ABC) Speakers: Jan Hopmans (UC Davis), Blake Sanden (UC Cooperative Extension), Will Horwath (UC Davis) CCA Units: 0.25 Nutrient Management, 0.25 Soil and Water Management DPR Units: 0.25 Other	Grand Ballroom
4:30–4:50 p.m.	<b>SPECIAL PRESENTATION P2G PROGRESSIVE GENETICS GROUP</b> Moderator: Richard Waycott (ABC) Speakers: Jack Poukish (Sierra Gold Nurseries), John Ireland (Fowler Nurseries), Chuck Fleck (Fowler Nurseries), John Duarte (Duarte Nursery)	Grand Ballroom
4:30–5:30 p.m.	<b>AHPA GENERAL MEETING</b>	Pistache-Ginkgo
4:50–5:30 p.m.	<b>DEDICATED TRADE SHOW</b>	Exhibit Hall and Tent
5:30–7:00 p.m.	<b>COCKTAIL RECEPTION</b> <i>Sponsored by Dixon Hughes Goodman, LLP</i>	Exhibit Hall and Tent
7:00–9:30 p.m.	<b>GALA DINNER</b> <i>Sponsored by MPA, Inc.</i> Moderator: Richard Waycott (ABC) Keynote Speaker: Roy Firestone Tickets may still be available at registration.	Grand North Tent

TIME	Q&A TOPICS AT ABC BOOTH #237	STAFF MEMBER	INDUSTRY MEMBER
8:30–9:30 a.m.	<b>HEALTH AND NUTRITION RESEARCH</b>	Karen Lapsley	Sam Cunningham
11:00 a.m.–12:00 p.m.	<b>ENVIRONMENTAL RESEARCH</b>	Gabriele Ludwig	Mel Machado
1:30–2:30 p.m.	<b>ALMOND QUALITY AND FOOD SAFETY</b>	Tim Birmingham and Guangwei Huang	Brian Dunning
2:30–3:30 p.m.	<b>GLOBAL MARKET DEVELOPMENT</b>	Dariela Roffe-Rackind and John Talbot	Craig Duerr

# day 1, nut of choice

Schedule is subject to change.

TIME	NUT OF CHOICE	LOCATION
6:30 a.m.	<b>REGISTRATION OPENS</b>	Hotel Lobby
7:30 a.m.	<b>COFFEE BREAK</b> <i>Sponsored by Agro-K Corporation</i>	Grand Foyer
8:00 a.m.	<b>TRADE SHOW BEGINS</b>	Exhibit Hall and Tent
8:00–8:10 a.m.	<b>PRESIDENT AND CHAIRMAN WELCOME</b> Speakers: Richard Waycott (ABC), Mike Mason (ABC Chairman)	Grand Ballroom
8:10–9:15 a.m.	<b>GROWING A 2 BILLION POUND CROP... IT'S A GAME CHANGER</b> Moderator: Bob Curtis (ABC) Speakers: Mario Viveros (UC Emeritus Farm Advisor), John Edstrom (UC Emeritus Farm Advisor), Walt Bentley (UC IPM Entomologist) CCA Units: 0.5 Crop Management, 0.5 Pest Management DPR Units: 0.5 Other	Grand Ballroom
9:15–10:00 a.m.	<b>POSTER SESSION 1 AND COFFEE BREAK; DEDICATED TRADE SHOW</b> <i>Refreshments sponsored by Dow AgroSciences and Agro-Culture Liquid Fertilizers</i> DPR Units: 0.25 Other	Exhibit Hall and Tent
9:45–11:00 a.m.	<b>ECONOMICS OF ALMOND PRODUCTION</b> Moderator: Bill Harp (ABC Board Director) Speakers: Karen Klonsky (UC Davis), Terry Withrow (Ciccarelli & Withrow), Grower Representative CCA Units: 1.0 Professional Development	Grand Ballroom
11:00–11:20 a.m.	<b>METAL SPONSOR PRESENTATION PROWL H2O AND TREEVIX: PROTECT YOUR CROP FROM WEEDS</b> Moderator: Richard Waycott (ABC) Speaker: Curtis Rainbolt (BASF The Chemical Company)	Grand Ballroom
11:20 a.m.–12:00 p.m.	<b>DEDICATED TRADE SHOW</b>	Exhibit Hall and Tent
12:00–1:20 p.m.	<b>LUNCHEON: STATE OF THE INDUSTRY</b> <i>Sponsored by Yosemite Farm Credit</i> Speakers: Richard Waycott (ABC), Mike Mason (ABC Chairman) Tickets may still be available at registration.	Grand North Tent
1:30–2:40 p.m.	<b>BEING PROFITABLE, BEING SUSTAINABLE</b> Moderator: Julie Adams (ABC) Speakers: Mike Desso (Nestlé USA), Dorn Wenninger (Walmart) CCA Units: 0.5 Professional Development	Arbor Theater
2:40–3:20 p.m.	<b>POSTER SESSION 2 AND COFFEE BREAK; DEDICATED TRADE SHOW</b> <i>Refreshments sponsored by Great Salt Lake Minerals</i> DPR Units: 0.25 Other	Exhibit Hall and Tent
3:20–4:30 p.m.	<b>THE REGULATORY ENVIRONMENT: CAN'T LIVE WITH IT, CAN'T IGNORE IT...</b> Moderator: Sandra Schubert (California Department of Food and Agriculture) Speakers: Sven-Erik Nielsen (BCI), Roger Isom (WAPA), Dee Dee D'Adamo (U.S. Congressman Dennis Cardoza—18th District of California) CCA Units: 0.5 Professional Development, 0.5 Pest Management DPR Units: 0.5 Laws and Regs	Arbor Theater
4:30–4:50 p.m.	<b>SPECIAL PRESENTATION P2G PROGRESSIVE GENETICS GROUP</b> Moderator: Richard Waycott (ABC) Speakers: Jack Poukish (Sierra Gold Nurseries), John Ireland (Fowler Nurseries), Chuck Fleck (Fowler Nurseries), John Duarte (Duarte Nursery)	Grand Ballroom
4:30–5:30 p.m.	<b>AHPA GENERAL MEETING</b>	Pistache-Ginkgo
4:50–5:30 p.m.	<b>DEDICATED TRADE SHOW</b>	Exhibit Hall and Tent
5:30–7:00 p.m.	<b>COCKTAIL RECEPTION</b> <i>Sponsored by Dixon Hughes Goodman, LLP</i>	Exhibit Hall and Tent
7:00–9:30 p.m.	<b>GALA DINNER</b> <i>Sponsored by MPA, Inc.</i> Moderator: Richard Waycott (ABC) Keynote Speaker: Roy Firestone Tickets may still be available at registration.	Grand North Tent

# session overview

## PRESIDENT AND CHAIRMAN WELCOME

GRAND BALLROOM • 8:00–8:10 A.M.

**SPEAKERS:** RICHARD WAYCOTT (ABC), MIKE MASON (ABC CHAIRMAN)

ABC Chairman Mike Mason and President and CEO Richard Waycott will kick off The 2011 Almond Conference with opening remarks, welcoming participants and setting the tone for the two days of meetings and presentations. Mike and Richard will briefly share their perspectives on the accomplishments of 2011.

## GROWING A 2 BILLION POUND CROP... IT'S A GAME CHANGER

GRAND BALLROOM • 8:10–9:15 A.M.

**MODERATOR:** BOB CURTIS (ABC)

**SPEAKERS:** MARIO VIVEROS (UC EMERITUS FARM ADVISOR), JOHN EDSTROM (UC EMERITUS FARM ADVISOR),

WALT BENTLEY (UC IPM ENTOMOLOGIST)

**CCA UNITS:** 0.5 CROP MANAGEMENT, 0.5 PEST MANAGEMENT • **DPR UNITS:** 0.5 OTHER

What was once believed to be a distant dream has now become a reality. With the 2011/12 almond crop forecasted at close to 2 billion pounds, our industry must grow, sell and promote California Almonds differently than we have in the past. Along with more productivity comes some challenges and the opportunity to continue to be *A Crop of Choice* for California Almond growers. We invite you to hear the perspectives of recently retired and veteran almond farm advisors on the trends they have observed contributing to the production and crop-quality success, as well as where they see possible pitfalls and opportunities for the future.

## ECONOMICS OF ALMOND PRODUCTION

GRAND BALLROOM • 9:45–11:00 A.M.

**MODERATOR:** BILL HARP (ABC BOARD DIRECTOR)

**SPEAKERS:** KAREN KLONSKY (UC DAVIS), TERRY WITHROW (CICCARELLI & WITHROW), GROWER REPRESENTATIVE

**CCA UNITS:** 1.0 PROFESSIONAL DEVELOPMENT

The economics of growing almonds are complex; growers need to understand not just the costs of growing this year's crop, but what is happening with other crops in the state. Returns on investment are affected by today's grower operational costs as well as by tomorrow's considerations—e.g., tax implications and succession planning.

## LUNCHEON: STATE OF THE INDUSTRY

GRAND NORTH TENT • 12:00–1:20 P.M.

**SPONSORED BY YOSEMITE FARM CREDIT**

**SPEAKERS:** RICHARD WAYCOTT (ABC), MIKE MASON (ABC CHAIRMAN)

Mike Mason (ABC Chairman) and Richard Waycott (ABC President and CEO) will share their perspectives on the progress that the Almond Board of California has achieved over the past year and how they see the coming year's challenges and opportunities. Mike is completing his second year as chairman and he will provide his reflections on what it takes to oversee an organization as comprehensive in its activities as the Almond Board of California. Richard will remark on the key changes and improvements that have been implemented at ABC over the past year. In addition to Mike and Richard's commentary, a video presentation will be shown encapsulating the industry's achievements during 2011.

## GALA DINNER

GRAND NORTH TENT • 7:00–9:30 P.M.

**SPONSORED BY MPA, INC.**

**MODERATOR:** RICHARD WAYCOTT (ABC)

**SPEAKER:** ROY FIRESTONE

Roy Firestone, a popular sports commentator and host of ESPN's *Sportslook* and *Up Close*, will amuse guests at the Gala Dinner. Roy is a colorful entertainer and seven-time Emmy winner who has traveled the world wowing audiences with his comedic, heart-warming and inspirational one-man shows.

## CROP OF CHOICE

### PLANT NUTRITION MANAGEMENT IN AN AGE OF EXPENSES AND REGULATIONS (PARTS 1 AND 2)

GRAND BALLROOM

**MODERATORS:** BOB CURTIS (ABC), GABRIELE LUDWIG (ABC)

**CCA UNITS:** 1.0 NUTRIENT MANAGEMENT, 1.0 SOIL AND WATER MANAGEMENT, 0.2 MANURE MANAGEMENT • **DPR UNITS:** 1.0 OTHER

**PART 1 • 1:30–2:40 P.M.**

**SPEAKERS (PART 1):** PATRICK BROWN (UC DAVIS), GABRIELE LUDWIG (ABC), SAIFUL MUHAMMAD (UC DAVIS), SEBASTIAN SAA SILVA (UC DAVIS)

**PART 2 • 3:20–4:30 P.M.**

**SPEAKERS (PART 2):** JAN HOPMANS (UC DAVIS), BLAKE SANDEN (UC COOPERATIVE EXTENSION), WILL HORWATH (UC DAVIS)

This two-session symposium will discuss nutrient management in almonds considering the impact of changing horticultural practices, such as orchard densities, irrigation systems and the impact of increasing costs and regulatory scrutiny of fertilizer inputs. This symposium features speakers reporting the most recent findings from a multi-year fertility management trial, as well as how to manage organic sources of fertilizers (e.g., manures, compost).

## NUT OF CHOICE

### BEING PROFITABLE, BEING SUSTAINABLE

ARBOR THEATER • 1:30–2:40 P.M.

**MODERATOR:** JULIE ADAMS (ABC)

**SPEAKERS:** MIKE DESSO (NESTLÉ USA), DORN WENNINGER (WALMART)

**CCA UNITS:** 0.5 PROFESSIONAL DEVELOPMENT

The first thing that comes to mind when you hear "being sustainable" should be about staying profitable. Agriculture and the food industry have been facing a variety of challenges since the first seed was planted. Sustainability, at its core, is about being responsible—and communicating those common-sense practices. The challenge is responding to how customers and their consumers define sustainable practices, and then managing those expectations!

### THE REGULATORY ENVIRONMENT: CAN'T LIVE WITH IT, CAN'T IGNORE IT

ARBOR THEATER • 3:20–4:30 P.M.

**MODERATOR:** SANDRA SCHUBERT (CALIFORNIA DEPARTMENT OF FOOD AND AGRICULTURE)

**SPEAKERS:** SVEN-ERIK NIELSEN (BCI), ROGER ISOM (WAPA), DEE DEE D'ADAMO (U.S. CONGRESSMAN DENNIS CARDOZA — 18TH DISTRICT OF CALIFORNIA)

**CCA UNITS:** 0.5 PROFESSIONAL DEVELOPMENT, 0.5 PEST MANAGEMENT • **DPR UNITS:** 0.5 LAWS AND REGS

Considerable strides in the almond industry related to production growth, global market development and quality assurance have to be viewed with an eye to the regulatory environment. A quickly changing legislative landscape requires industry members to stay informed and involved. Hear perspectives on what is happening at a state, federal and international level related to the new Farm Bill, food safety legislation and California's environmental priorities.

## SPONSOR PRESENTATIONS

### METAL SPONSOR PRESENTATION: BASF THE CHEMICAL COMPANY PROWL H2O AND TREEVIX: PROTECT YOUR CROP FROM WEEDS

GRAND BALLROOM • 11:00–11:20 A.M.

**MODERATOR:** RICHARD WAYCOTT (ABC)

**SPEAKER:** CURTIS RAINBOLT (BASF THE CHEMICAL COMPANY)

The presentation will focus on residual weed control in almonds with Prowl H2O and on post-emergence control of hairy fleabane and other difficult broadleaf weeds with Treevix herbicide.

### SPECIAL PRESENTATION: P2G PROGRESSIVE GENETICS GROUP

GRAND BALLROOM • 4:30–4:50 P.M.

**MODERATOR:** RICHARD WAYCOTT (ABC)

**SPEAKERS:** JACK POUKISH (SIERRA GOLD NURSERIES), JOHN IRELAND (FOWLER NURSERIES), CHUCK FLECK (FOWLER NURSERIES, INC.), JOHN DUARTE (DUARTE NURSERY)

P2G, Progressive Genetics Group, is an alliance of four California nurseries dedicated to the development and introduction of improved rootstocks for almonds and other crops. Through the nurseries of P2G, rootstocks such as Krymsk® 86, Bright's Hybrid® 5 and Empyrean® 1 are delivering real solutions to increased almond yields and orchard health. Particular adaptations for these almond rootstocks will be detailed, as well as the most recent observations and expectations. As P2G research continues, we will seek to tackle other rootstock challenges facing California Almond growers to provide solutions to grower needs throughout the state.



### COME VISIT THE ALMOND INDUSTRY TRADE SHOW IN THE EXHIBIT HALL AND TENT 8:00 A.M.–5:30 P.M.

- For your enjoyment, refreshment tables are located throughout the Tent and Exhibit Hall.
- The afternoon break is sponsored by Great Salt Lake Minerals.
- The early morning break is sponsored by Agro-K Corporation, and the mid-morning break is sponsored by Dow AgroSciences and Agro-Culture Liquid Fertilizers.
- Relax in the Exhibit Hall Lounge, sponsored by Flory Industries, or in the Exhibit Tent Lounge, sponsored by American AgCredit.



You know you're an almond grower if...

“you look forward to December for the ABC Conference instead of Christmas.”

—Linda, Stanislaus

“you know almonds are the best thing since sliced bread.”

—Lucinda, USA

“your family tree is full of nuts.”

—Dennis, Stanislaus



# PREPPERJACK conditioner



**The Prepperjack conditioner will speed up your harvest with drier nuts, less sticks, and conditioned product for a faster delivery to the huller.**

- Removes Sticks and Debris for clean uniform 30" windrows
- Faster drying for earlier pickup
- Hydraulic bin door for even product placement
- High capacity stick bin with left or right belt discharge for fast unloading
- Conditioning if untimely weather prevails.
- Irrigate sooner

**Before conditioning**

**After conditioning**



day 2  
agenda



# day 2, crop of choice

Schedule is subject to change.

TIME	CROP OF CHOICE	LOCATION
6:30 a.m.	<b>REGISTRATION OPENS</b>	Hotel Lobby
7:00–8:10 a.m.	<b>GROWERS' BREAKFAST HARVESTING THE SUN: HOW TO SHAKE THE "L" OUT OF YOUR ELECTRICITY BILL: SAVING MONEY AND TECHNOLOGY BREAKTHROUGHS</b> <i>Sponsored by Syngenta</i> Moderator: Richard Waycott (ABC) Speakers: Jayson Moser (JKB Energy), Bob Hanson (JKB Energy) Tickets may still be available at registration.	Grand North Tent
7:30 a.m.	<b>COFFEE BREAK</b> <i>Sponsored by Progressive Genetics</i>	Grand Foyer
8:00 a.m.	<b>TRADE SHOW BEGINS</b>	Exhibit Hall and Tent
8:15–9:15 a.m.	<b>SELLING A 2 BILLION POUND CROP... IT'S A GAME CHANGER</b> Moderator: John Talbot (ABC) Speakers: John Clark (Disney's Animal Kingdom Lodge), Ira Kalish (Deloitte Research) CCA Units: 0.5 Professional Development	Grand Ballroom
9:15–10:00 a.m.	<b>POSTER SESSION 3 AND COFFEE BREAK; DEDICATED TRADE SHOW</b> <i>Refreshments sponsored by Dow AgroSciences and Rabobank</i> DPR Units: 0.5 Other	Exhibit Hall and Tent
9:45–11:00 a.m.	<b>HONEY BEE HEALTH AND SUPPLY</b> Moderator: Chris Heintz (ABC Bee Task Force Liaison) Speakers: Dan Cummings (Cummings-Violich, Inc.), Ned Euliss (U.S. Geological Survey, Northern Prairie Wildlife Research Center) CCA Units: 0.5 Pest Management, 0.5 Crop Management DPR Units: 0.5 Laws and Regs	Grand Ballroom
11:00–11:20 a.m.	<b>SPECIAL SPONSOR PRESENTATION ALION: A NEW HERBICIDE SOLUTION FOR TREE NUTS</b> Moderator: Richard Waycott (ABC) Speaker: Jerome Kovar (Bayer CropScience)	Grand Ballroom
11:20 a.m.–12:00 p.m.	<b>DEDICATED TRADE SHOW</b>	Exhibit Hall and Tent
12:10–1:30 p.m.	<b>LUNCHEON: BUZZWORDS: A SCIENTIST MUSES ON SEX, BUGS AND ROCK 'N' ROLL</b> <i>Sponsored by American AgCredit</i> Moderator: Richard Waycott (ABC) Speaker: May Berenbaum (University of Illinois) Tickets may still be available at registration.	Grand North Tent
1:40–2:40 p.m.	<b>SUSTAINABLE PEST MANAGEMENT: WHERE ARE YOU ON THE CONTINUUM?</b> Moderator/Speaker: Walt Bentley (UC Cooperative Extension) CCA Units: 1.0 Pest Management DPR Units: 1.0 Other	Grand Ballroom
2:40–3:40 p.m.	<b>WHAT'S NEW IN ALMOND PEST MANAGEMENT</b> Moderator: Bob Curtis (ABC) Speakers: Jim Adaskaveg (Plant Pathology, UC Riverside), Frank Zalom (Entomology, UC Davis), Brad Hanson (Plant Sciences, UC Davis) CCA Units: 1.0 Pest Management DPR Units: 1.0 Other	Grand Ballroom

TIME	Q&A TOPICS AT ABC BOOTH #237	STAFF MEMBER	INDUSTRY MEMBER
8:15–9:15 a.m.	<b>PRODUCTION RESEARCH</b>	Bob Curtis	Joe MacIvaine
9:30–10:30 a.m.	<b>INDUSTRY SERVICES</b>	Susi McFarland	Van Soetaert
11:20 a.m.–12:10 p.m.	<b>BOARD OF DIRECTORS/ADMINISTRATIVE AND FINANCE</b>	Richard Waycott	Mike Mason
2:40–3:30 p.m.	<b>TECHNICAL AND REGULATORY AFFAIRS</b>	Julie Adams	Martin Pohl

# day 2, nut of choice

Schedule is subject to change.

TIME	NUT OF CHOICE	LOCATION
6:30 a.m.	<b>REGISTRATION OPENS</b>	Hotel Lobby
7:00–8:10 a.m.	<b>GROWERS' BREAKFAST HARVESTING THE SUN: HOW TO SHAKE THE "L" OUT OF YOUR ELECTRICITY BILL: SAVING MONEY AND TECHNOLOGY BREAKTHROUGHS</b> <i>Sponsored by Syngenta</i> Moderator: Richard Waycott (ABC) Speakers: Jayson Moser (JKB Energy), Bob Hanson (JKB Energy) Tickets may still be available at registration.	Grand North Tent
7:30 a.m.	<b>COFFEE BREAK</b> <i>Sponsored by Progressive Genetics</i>	Grand Foyer
8:00 a.m.	<b>TRADE SHOW BEGINS</b>	Exhibit Hall and Tent
8:15–9:15 a.m.	<b>SELLING A 2 BILLION POUND CROP... IT'S A GAME CHANGER</b> Moderator: John Talbot (ABC) Speakers: John Clark (Disney's Animal Kingdom Lodge), Ira Kalish (Deloitte Research) CCA Units: 0.5 Professional Development	Grand Ballroom
9:15–10:00 a.m.	<b>POSTER SESSION 3 AND COFFEE BREAK; DEDICATED TRADE SHOW</b> <i>Refreshments sponsored by Dow AgroSciences and Rabobank</i> DPR Units: 0.5 Other	Exhibit Hall and Tent
9:45–11:00 a.m.	<b>CREATING DEMAND AROUND THE WORLD EMERGING MARKETS: CHINA AND INDIA</b> Moderator: John Talbot (ABC) Speakers: Glenn Pappalardo (Deloitte Consulting) John Talbot (ABC), Stacey Humble (ABC) CCA Units: 0.5 Professional Development	Arbor Theater
11:00–11:20 a.m.	<b>SPECIAL SPONSOR PRESENTATION ALION: A NEW HERBICIDE SOLUTION FOR TREE NUTS</b> Moderator: Richard Waycott (ABC) Speaker: Jerome Kovar (Bayer CropScience)	Grand Ballroom
11:20 a.m.–12:00 p.m.	<b>DEDICATED TRADE SHOW</b>	Exhibit Hall and Tent
12:10–1:30 p.m.	<b>LUNCHEON: BUZZWORDS: A SCIENTIST MUSES ON SEX, BUGS AND ROCK 'N' ROLL</b> <i>Sponsored by American AgCredit</i> Moderator: Richard Waycott (ABC) Speaker: May Berenbaum (University of Illinois) Tickets may still be available at registration.	Grand North Tent
1:40–3:00 p.m.	<b>CREATING DEMAND AROUND THE WORLD ESTABLISHED MARKETS: NORTH AMERICA AND EUROPE</b> Moderator: John Talbot (ABC) Speakers: Glenn Pappalardo (Deloitte Consulting), Stacey Humble (ABC), Dariela Roffe-Rackind (ABC) CCA Units: 0.5 Professional Development	Arbor Theater





# session overview

## **GROWERS' BREAKFAST HARVESTING THE SUN: HOW TO SHAKE THE "L" OUT OF YOUR ELECTRICITY BILL: SAVING MONEY AND TECHNOLOGY BREAKTHROUGHS**

GRAND NORTH TENT • 7:00–8:10 A.M.

**SPONSORED BY SYNGENTA**

**MODERATOR: RICHARD WAYCOTT (ABC)**

**SPEAKERS: JAYSON MOSER (JKB ENERGY), BOB HANSON (JKB ENERGY)**

JKB will discuss how solar technology can fit into almond growing operations with a focus on current PV technology, trends and industry developments; case studies that include size and financial benefits; and new technology developments specifically related to energy storage systems.

## **SELLING A 2 BILLION POUND CROP... IT'S A GAME CHANGER**

GRAND BALLROOM • 8:15–9:15 A.M.

**MODERATOR: JOHN TALBOT (ABC)**

**SPEAKERS: JOHN CLARK (DISNEY'S ANIMAL KINGDOM LODGE), IRA KALISH (DELOITTE RESEARCH)**

**CCA UNITS: 0.5 PROFESSIONAL DEVELOPMENT**

What was once believed to be a distant dream has now become a reality. With the 2011/12 almond crop forecasted at close to 2 billion pounds, what will the California Almond industry's consumer and customer base expect of the industry in coming years? Along with more productivity are the challenges and opportunities to be *The Nut of Choice* for California Almond customers and consumers.

We invite you to come listen to perspectives on how the marketplace is changing and on demand growth in the future.

## **LUNCHEON**

GRAND NORTH TENT • 12:10–1:30 P.M.

**SPONSORED BY AMERICAN AGCREDIT**

**MODERATOR: RICHARD WAYCOTT (ABC)**

**SPEAKER: MAY BERENBAUM, AUTHOR OF BUZZWORDS: A SCIENTIST MUSES ON SEX, BUGS AND ROCK 'N' ROLL**

Professor May Berenbaum of the University of Illinois has authored her fourth collection of essays titled *Buzzwords: A Scientist Muses on Sex, Bugs and Rock 'n' Roll*. Her luncheon address will be informative and amusing, offering the audience stories and insights about insects and the people who study them.

## **COME VISIT THE ALMOND INDUSTRY TRADE SHOW IN THE EXHIBIT HALL AND TENT 8:00 A.M.–3:30 P.M.**

- For your enjoyment, refreshment tables are located throughout the Tent and Exhibit Hall.
- Early morning break is sponsored by Progressive Genetics. Mid-morning break is sponsored by Dow Agrosiences in the building and Rabobank in the Tent.
- Relax in the Exhibitors' Lounge, sponsored by Flory Industries, or in the Exhibit Tent Lounge, sponsored by American AgCredit.

## **CROP OF CHOICE**

### **HONEY BEE HEALTH AND SUPPLY**

GRAND BALLROOM • 9:45–11:00 A.M.

**MODERATOR: CHRIS HEINTZ (ABC BEE TASK FORCE LIAISON)**

**SPEAKERS: DAN CUMMINGS (CUMMINGS-VIOLICH, INC.), NED EULISS (U.S. GEOLOGICAL SURVEY, NORTHERN PRAIRIE WILDLIFE RESEARCH CENTER)**

**CCA UNITS: 0.5 PEST MANAGEMENT, 0.5 CROP MANAGEMENT • DPR UNITS: 0.5 LAWS AND REGS**

With a forecast of almost 2 billion pounds, more honey bees will be needed for pollination than ever before. This session will not only look at the current status of honey bee health, but attempt to answer the question regarding bee supply. Speakers will discuss how Almond Board-sponsored honey bee research complements other honey bee research funding and will look at ABC's participation in honey bee partnership efforts.

### **SUSTAINABLE PEST MANAGEMENT: WHERE ARE YOU ON THE CONTINUUM?**

GRAND BALLROOM • 1:40–2:40 P.M.

**MODERATOR/SPEAKER: WALT BENTLEY (UC COOPERATIVE EXTENSION)**

**CCA UNITS: 1.0 PEST MANAGEMENT • DPR UNITS: 1.0 OTHER**

In this interactive session, UC IPM specialist Walt Bentley will moderate a discussion with audience members of almond IPM practice. Audience responses to questions taken from the Almond Sustainability self-assessment for pest management modules will form the springboard to discuss the merits of particular pest-management practices.

### **WHAT'S NEW IN ALMOND PEST MANAGEMENT**

GRAND BALLROOM • 2:40–3:40 P.M.

**MODERATOR: BOB CURTIS (ABC)**

**SPEAKERS: JIM ADASKAVEG (PLANT PATHOLOGY, UC RIVERSIDE), FRANK ZALOM (ENTOMOLOGY, UC DAVIS), BRAD HANSON (PLANT SCIENCES, UC DAVIS)**

**CCA UNITS: 1.0 PEST MANAGEMENT • DPR UNITS: 1.0 OTHER**

New materials, shifting pest spectrums and changes in pest resistance and tolerance keep growers and their PCAs busy trying to keep up. This session will provide an update on what is new in the areas of disease, insect and weed management in almonds from researchers funded by ABC.

## **NUT OF CHOICE**

### **CREATING DEMAND AROUND THE WORLD (PARTS 1 AND 2)**

ARBOR THEATER

**CCA UNITS: 0.5 PROFESSIONAL DEVELOPMENT**

**PART 1 • 9:45–11:00 A.M. • EMERGING MARKETS: CHINA AND INDIA**

**MODERATOR: JOHN TALBOT (ABC)**

**SPEAKERS: GLENN PAPPALARDO (DELOITTE CONSULTING), JOHN TALBOT (ABC), STACEY HUMBLE (ABC)**

**PART 2 • 1:40–3:00 P.M. • ESTABLISHED MARKETS: NORTH AMERICA AND EUROPE**

**MODERATOR: JOHN TALBOT (ABC)**

**SPEAKERS: GLENN PAPPALARDO (DELOITTE CONSULTING), STACEY HUMBLE (ABC), DARIELA ROFFE-RACKIND (ABC)**

This year, two sessions at The Almond Conference will give a comprehensive review of the Almond Board's successful market development programs in China, India, North America and Europe. Each session will provide a market assessment overview that will inform participants why each region is important to the future of California Almonds. The sessions will also include an overview of the Almond Board's past, current and future strategies and tactics from the perspective of market access, trade stewardship and marketing programs.

## **SPONSOR PRESENTATIONS**

### **SPECIAL SPONSOR PRESENTATION: BAYER CROPSCIENCE ALION: A NEW HERBICIDE SOLUTION FOR TREE NUTS**

GRAND BALLROOM • 11:00–11:20 A.M.

**MODERATOR: RICHARD WAYCOTT (ABC)**

**SPEAKER: JEROME KOVAR (BAYER CROPSCIENCE)**

This presentation will review product and technical profile, field data, label overview, application information and use recommendation.





Be sure to visit the Almond Board booth #237 in the Exhibit Tent to pick up your copy of the Research Update (formerly known as the Proceedings).



**DuPont™**  
**Altacor®**  
insect control

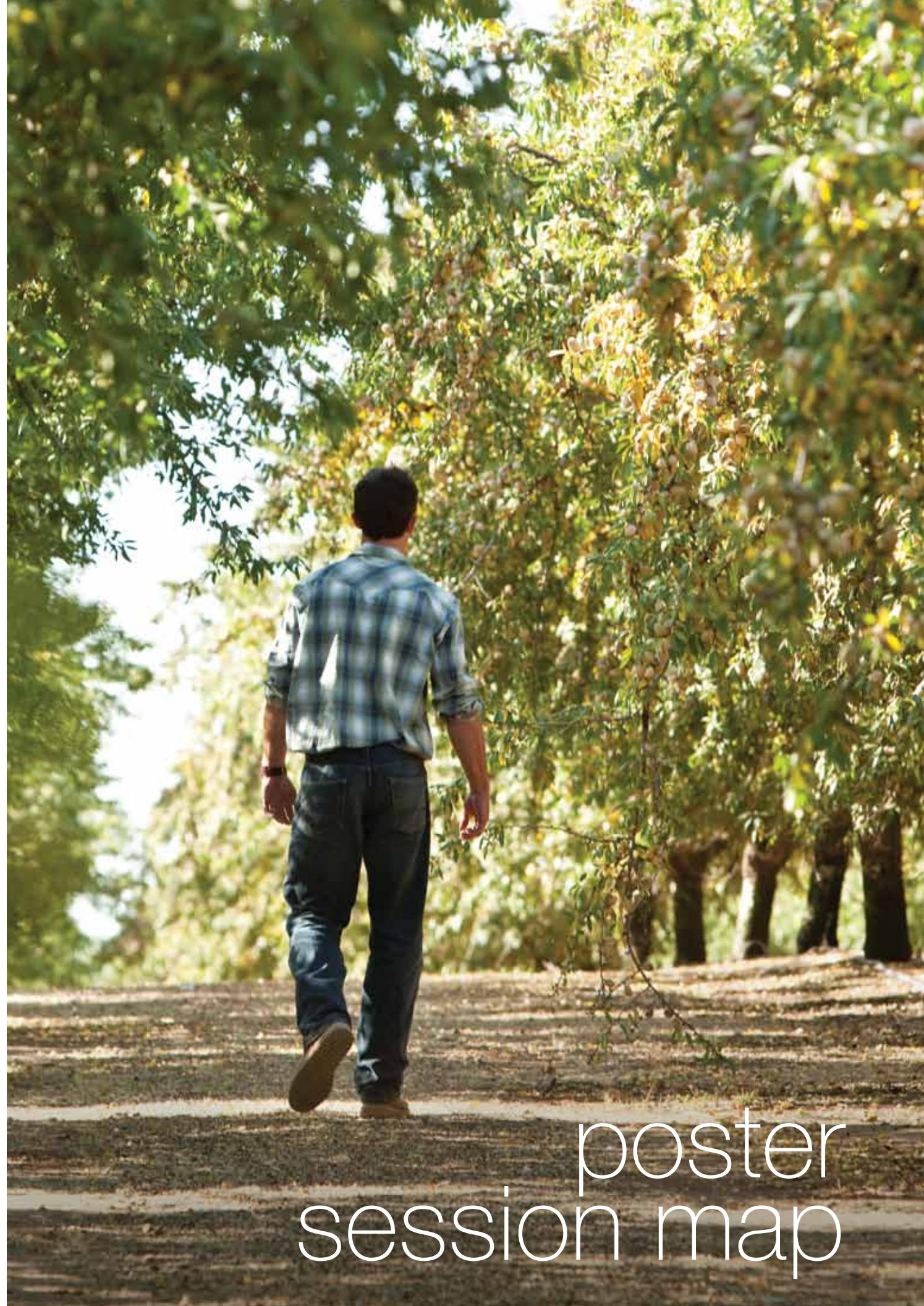
powered by  
**RYNAXYPYR®**

**Count on DuPont for insect control that works as smart as you do**

**Breakthrough insect control for almonds, walnuts and pistachios**

Working smart just got easier with DuPont™ Altacor® insect control powered by Rynaxypyr®. Altacor® delivers reliable and consistent control of key pests in tree nuts, including codling moth, oriental fruit moth, navel orangeworm, peach twig borer and OBLR. What's more, it offers an excellent environmental profile, preservation of beneficial insects, the shortest field re-entry interval and flexibility in application timing. Better protection, unique flexibility, great crop quality — now that's smart. [altacor.dupont.com](http://altacor.dupont.com)

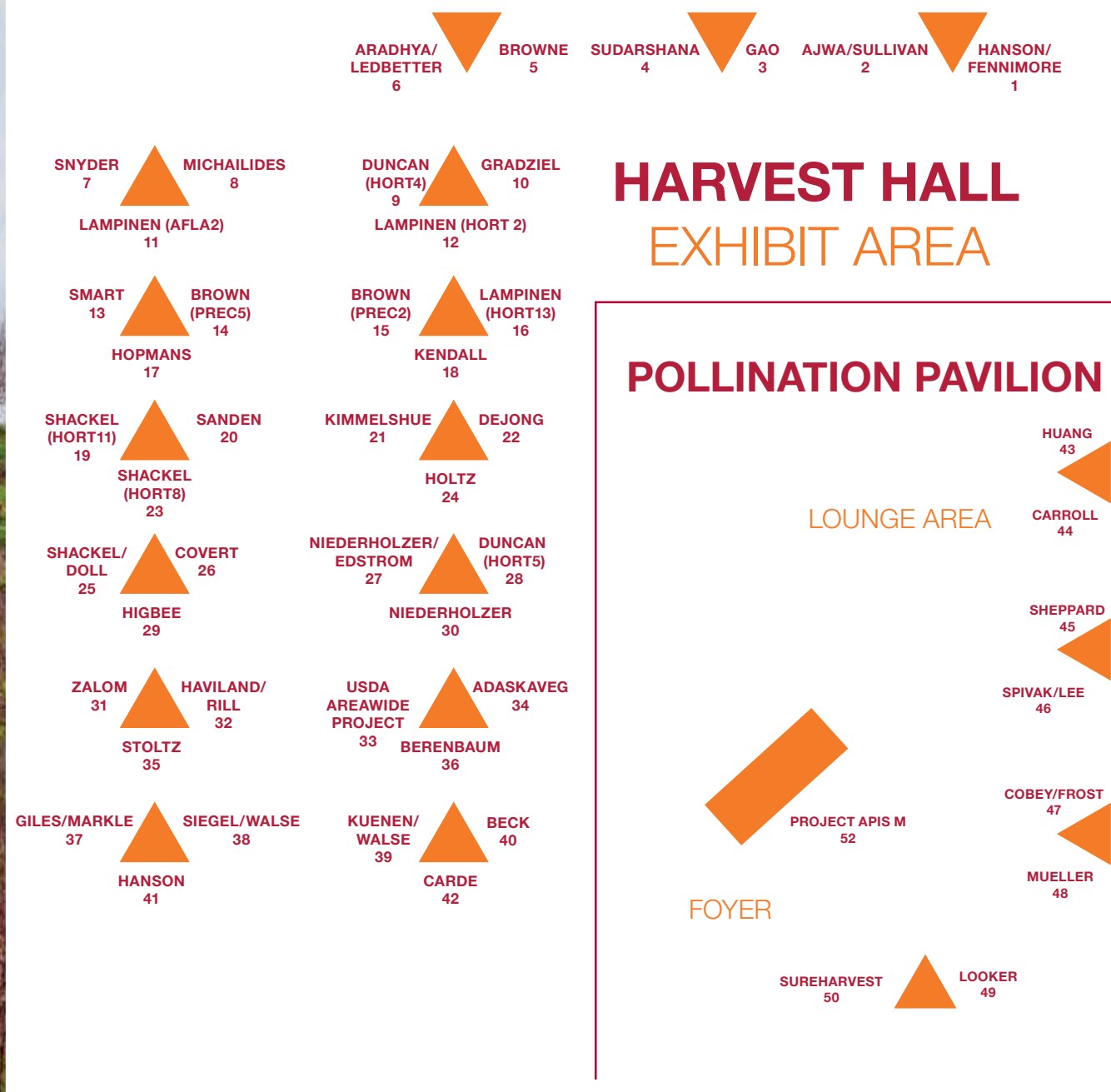
Always read and follow all label directions and precautions for use. The DuPont Oval Logo, DuPont™, The miracles of science™, Altacor® and Rynaxypyr® are trademarks or registered trademarks of DuPont or its affiliates. Copyright © 2009-2011 E.I. du Pont de Nemours and Company. All Rights Reserved. SPEWE020945P470BVC



poster  
session map



# poster session maps



# poster sessions

## day 1 session 1

TIME	LOCATION	VARIETIES, ROOTSTOCKS, REPLANT, AFLATOXIN FIELD STUDIES
9:15-10:00 a.m.	EXHIBIT HALL 10	11.HORT1.GRADZIEL/11.HORT7.GRADZIEL
	12	11.HORT2.LAMPINEN
	9	11.HORT4.DUNCAN
	6	11.HORT16.ARADHYA/LEDBETTER
	8	11.AFLA1.MICHAILIDES
	11	11.AFLA2.LAMPINEN
	5	11.PATH1.BROWNE
	4	11.PATH9.SUDARSHANA
	3	11.AIR5.GAO
	1	11.AIR6.HANSON/FENNIMORE
2	10.AIR9.AJWA/SULLIVAN	

## session 2

TIME	LOCATION	ORCHARD PRACTICES, NUTRITION, IRRIGATION, GREENHOUSE GASES
2:40-3:20 p.m.	EXHIBIT HALL 30	11.HORT3.NIEDERHOLZER
	28	11.HORT5.DUNCAN
	27	11.HORT6.NIEDERHOLZER/EDSTROM
	19	11.HORT11.SHACKEL/SANDEN
	20	11.HORT11A.SANDEN/SHACKEL
	22	11.PREC1.DEJONG
	15	11.PREC2.BROWN
	23	11.HORT8.SHACKEL
	17	11.PREC4.HOPMANS
	25	11.HORT9.SHACKEL/DOLL
	14	11.PREC5.BROWN
	7	10.HORT10.SNYDER
	24	11.PREC3.HOLTZ
	21	11.STEWCROP4.KIMMELSHUE
	13	11.AIR2.SMART
	18	11.AIR8.KENDALL
	26	10.HORT17.COVERT
	16	11.HORT13.LAMPINEN

## day 2 session 3

TIME	LOCATION	PEST MANAGEMENT, SPRAY EFFICACY + DRIFT, SURFACE WATER QUALITY, POLLINATION, OUTREACH	
9:15-10:00 a.m.	EXHIBIT HALL 36	11.ENTO1.BERENBAUM	
	40	11.ENTO4.BECK	
	31	11.ENTO7.ZALOM	
	42	11.ENTO9.CARDE	
	38	11.ENTO11.SIEGEL/WALSE	
	39	11.ENTO12.KUENEN/WALSE	
	32	11.ENTO6.HAVILAND	
	41	11.HORT12.HANSON	
	34	11.PATH3.ADASKAVEG/11.PATH4.ADASKAVEG	
	35	11.WATER1.STOLTZ	
37	11.WATER3.GILES/MARKLE		
33	USDA NOW AREAWIDE PROJECT		
29	BRAD HIGBEE, PARAMOUNT FARMING		
9:15-10:00 a.m.	POLLINATION PAVILION 47	11.POLL4.COBEY/FROST	
	46	11.POLL5.SPIVAK/LEE	
	45	11.POLL7.SHEPPARD	
9:15-10:00 a.m.	FOYER	48	11.POLL8.MUELLER
		43	11.POLL10.HUANG
		44	10.POLL6.CARROLL
		52	PROJECT APIS M
9:15-10:00 a.m.	FOYER	49	11.STEWCROP1.LOOKER
		50	11.STEWCROP3.SUREHARVEST



You know you're an almond grower if...

“32/34 doesn't remind you of your sleeve length.”

—Richard, Sacramento

“you take almonds and almond crackers to every party.”

—Martin, Merced

“you count naval orange worms instead of sheep at night.”

—John, Stanislaus

**The Tool for WAR On Weeds!**  
**GrassWorks Weed Wiper™**  
 Saving Labor + Chemical = More Profit & Excellent Results

- One Pass • Up to 15 MPH • Less Than \$1/Acre

**NO DRIP ... NO DRIFT**  
**Kill** Pigweed ... Johnsongrass, Thistles & Any Other Noxious Weed ... **Save** Your Desirable Crop

Mfg. Models for ANY Farm Operation including D.O.T., SWCD & Universities

**Quality & Durability Above All The Rest**  
**The Rotating Weed Wiper That Works!**

**Farm Tested**  
**Farmer Approved**

**NEW!** Module Units To Wipe Row Middles Custom Built To Meet Your Needs

Tractor Mount Units, 6' Up To 50' Tow Behind Units Up To 15'

We Build & Farm With American Pride

**KILL WEEDS ... SAVE LEGUMES**  
**GrassWorks Weed Wiper, LLC**  
**(888) 80-WIPER or (479) 790-1091**  
**sales@weedproblems.com**  
**www.weedproblems.com**

SEE US AT THE SUNBELT AG EXPO C-9, BOOTHS 699 & 740

Technology for **almonds**



**BORRELL** **FAM** **Hydronix** **COX & PLANT**

**BORRELLUSA**

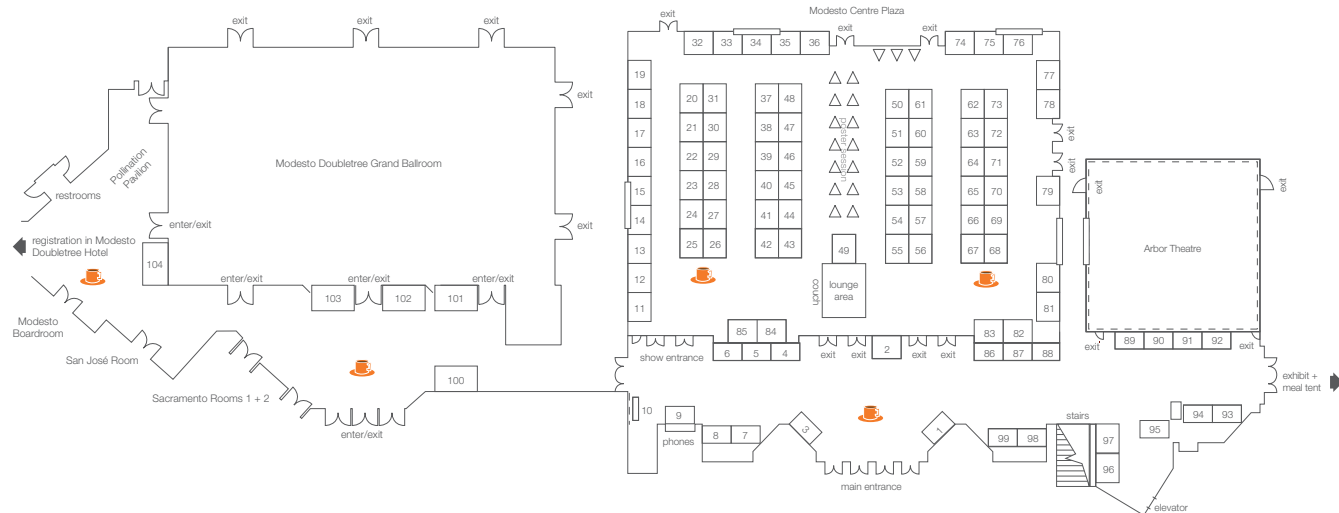
borrell-usa.com 260 Riggs Av. Merced CA - 888 JBORRELL



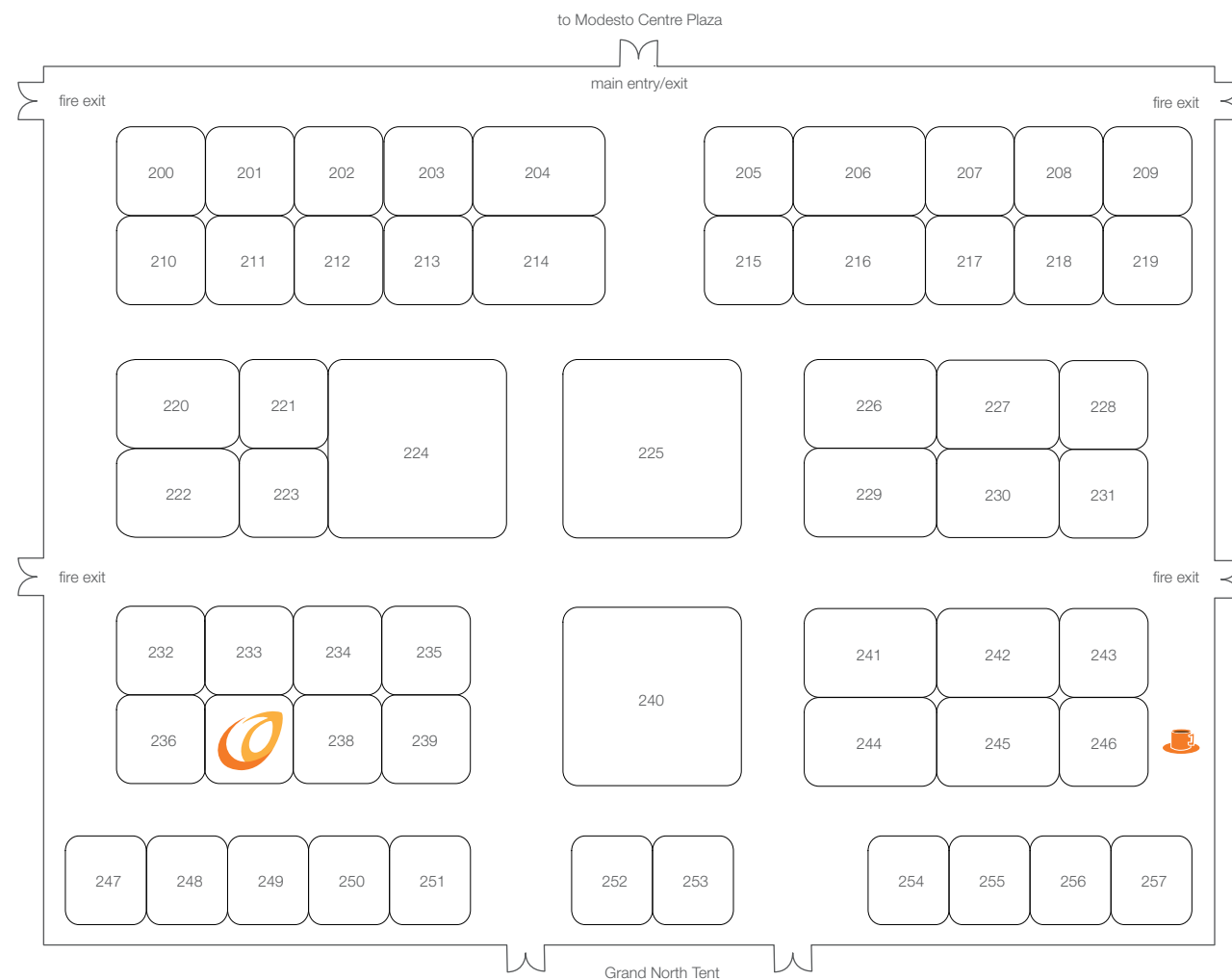
exhibitor map + company descriptions



# exhibit hall



# exhibit tent



Please note that the actual layout of the exhibit tent may change depending on the equipment and products being showcased.

# booths + exhibitors

- |   |  |   |
|---|--|---|
| 1 SmartCube Packaging Systems           | 50-51 Mac Process                          | 104 California State Beekeepers Association |
| 2 JackRabbit                            | 52 Fruit Growers Laboratory, Inc.          | 200 Fresno Madera Farm Credit               |
| 3 The Nursery Co./The Almond Co.        | 53 Diamond K Gypsum, Inc.                  | 201 Agra Services, Inc.                     |
| 4 American AgCredit                     | 54 Sierra Gold Nurseries                   | 202 Certified Laboratories                  |
| 5 International Wood Industries         | 55-56 MPA, Inc.                            | 203-204 RF Biocidics                        |
| 6 Dow AgroSciences                      | 57 Pacific Western Container               | 205-209 JackRabbit                          |
| 7 Burchell Nursery                      | 58 Gowan USA, LLC                          | 210 CA Farm Bureau Federation               |
| 8 Yara North America, Inc.              | 59 Nut Software/Cipher Lab                 | 211 Natural Industries                      |
| 9 PureSense Environmental, Inc.         | 60 DICKEY-john Corporation                 | 212 Market Plexus, LLC                      |
| 10 Western Farm Press                   | 61 Westbridge Agricultural Products        | 213-214 RF Biocidics                        |
| 11 Air-O-Fan Product Corporation        | 62 Cablevey Conveyors                      | 215-219 JackRabbit                          |
| 12 San Joaquin Systems                  | 63 DuraTech Industries                     | 220 BNW Industries/Safesteril               |
| 13 Bühler Sortex, Inc./ West-Link Corp. | 64 Orchard-Rite/Pacific Distributing, Inc. | 221 Soil & Topography Information           |
| 14 Bühler Sortex, Inc.                  | 65 Wellmark International                  | 222 Rabobank, N.A.                          |
| 15 Fowler Nurseries, Inc.               | 66 Fischbein Company                       | 223 Omni Enviro Water Systems               |
| 16 Agrimar Corporation                  | 67 Orchard Machinery                       | 224 American AgCredit                       |
| 17 Sandvik Materials Technology         | 68 CleanFix North America Ltd.             | 225 Bühler Sortex, Inc.                     |
| 18 Verdegaal Brothers, Inc.             | 69 Yosemite Farm Credit                    | 226 SunWize Technologies                    |
| 19 CPM Wolverine Proctor                | 70 Monterey AgResources                    | 227 Dixon Hughes Goodman LLP                |
| 20 Spectrum Technologies                | 71 Agricultural Electronics Corporation    | 228 Sterilization & Fumigation Services     |
| 21 CoreAgri, LLC                        | 72 Global Organics/BioFlora                | 229 Wilkey Industries                       |
| 22 Baicor, LLC                          | 73 FMC Corporation                         | 230 Helena Chemical                         |
| 23 Polymer Ag, LLC                      | 74 Vogel Sales Engineering                 | 231 OMIC USA                                |
| 24 Lionudakis Wood & Greenwaste         | 75 Hortau, Inc.                            | 232 Red Barn Equipment                      |
| 25 Eurodrip USA, Inc.                   | 76 Kamper Fabrication, Inc.                | 233 Inspection Masters, LLC                 |
| 26 Syngenta                             | 77-78 Bayer CropScience                    | 234 ORO AGRI                                |
| 27 Ramacher                             | 79 Waterford Irrigation Supply, Inc.       | 235 Acadian AgriTech                        |
| 28 ABM Scale Company/ Evans Analysis    | 80 Pollen Bank                             | 236 AgraQuest                               |
| 29 Amiad Filtration Systems             | 81 Garton Tractor, Inc.                    | 237 Almond Board of California              |
| 30 G & F Ag Services                    | 82 Log5 Corporation                        | 238 IEH-JL Analytical Services, Inc.        |
| 31 VICAM                                | 83 Pacific Southwest Irrigation            | 239 Erick Nielsen Enterprises, Inc.         |
| 32 Klippenstein Corporation             | 84-85 Satake                               | 240 JKB Energy                              |
| 33 Jenjil Packaging, Inc.               | 86 DuPont Crop Protection                  | 241 Agro-Culture Liquid Fertilizers         |
| 34 Aqua Measure Instrument Co.          | 87 Donaldson Company                       | 242 HG Makelim Co.                          |
| 35 Nelson Irrigation Corporation        | 88 New Era Farm Service, Inc.              | 243 Progressive Ag, Inc.                    |
| 36 PMZ Ag Real Estate                   | 89-90 Beeler Industries                    | 244 Oliver Manufacturing Co., Inc.          |
| 37 SureHarvest                          | 91 Gearmore, Inc.                          | 245 Food Safety Net Services                |
| 38 Nelson Manufacturing Co., Inc.       | 92 Recology Grover Environmental Products  | 246 IRROMETER Company                       |
| 39 Valent USA                           | 93 Going Nuts, Inc.                        | 247 Revtech                                 |
| 40 Soil & Crop, Inc.                    | 94 Boyett Petroleum                        | 248 Crop Production Services                |
| 41 JKB Energy                           | 95 Harmon Systems International            | 249 Precision Agri-Lab                      |
| 42-43 Borrell USA Corp.                 | 96 Bubco, Inc.                             | 250-251 Exact Corp.                         |
| 44 PBM Supply and Manufacturing, Inc.   | 97 Irrigation Solutions, Inc.              | 252-253 Valley Tool & Manufacturing         |
| 45 CalWest Rain                         | 98-99 Duarte Nursery                       | 254 Jain Irrigation, Inc.                   |
| 46 Bowsmith, Inc.                       | 100 Chemtura AgroSolutions                 | 255 Caltec Agri Marketing Services          |
| 47 Rears Manufacturing                  | 101-102 BASF                               | 256 Kingsburg Cultivator, Inc.              |
| 48 Marrone Bio Innovations              | 103 Dave Wilson Nursery, Inc.              | 257 Deerpoint Group, Inc.                   |
| 49 Flory Industries                     |  |   |

## THANK YOU TO ALL OUR SPONSORS

- |                                 |                            |                                  |                                 |
|---------------------------------|----------------------------|----------------------------------|---------------------------------|
| Agrinos, Inc.                   | Cablevey Conveyors         | Hilltop Ranch, Inc.              | Rabobank                        |
| Agro-Culture Liquid Fertilizers | California Chapter, ASFMRA | Inspection Masters, LLC          | Ramacher                        |
| Agro-K Corp.                    | CoreAgri, LLC              | JackRabbit                       | RF Biocidics                    |
| Air-O-Fan Product Corporation   | Dixon Hughes Goodman LLP   | JKB Energy                       | Satake                          |
| American Ag-Credit              | Dow AgroSciences           | Kamper Fabrication, Inc.         | SmartCube Packaging Systems     |
| Bank of America                 | Duarte Nursery             | Kingsburg Cultivator Inc.        | SunWize Technologies            |
| BASF                            | DuPont Crop Protection     | Mac Process                      | Syngenta                        |
| Bayer CropScience               | Fischbein Company          | MPA Inc.                         | The Nursery Co./ The Almond Co. |
| Beeler Industries               | Flory Industries           | New Era Farm Service, Inc.       | VICAM                           |
| Big Tree Organic Farms          | G & F Ag Services          | Orchard Machinery                | Wellmark International          |
| Borrell USA Corp.               | GrassWorks                 | Pacific Southwest Irrigation     | Western Fruit Grower            |
| Bühler Sortex, Inc.             | Great Wiper, LLC           | PBM Supply & Manufacturing, Inc. | Wilkey Industries               |
| Burchell Nursery                | Great Salt Lake Minerals   | Progressive Genetics             | Yosemite Farm Credit            |
|                                 | Harris Woolf Almonds       |                                  |                                 |



Join us at the **FAT CAT** Wednesday Night!

# Clonal Almonds

## Uniform Growth, Higher Production, Proven Performance

AVAILABLE NOW

- Kyrmsk® 86\*
- Controller® 9.5
- Empyrean® 1\*
- Lovell

AVAILABLE FALL 2012

- Nemagaurd
- Hansen 536
- Brights Hybrid\*



### 1-800-GRAFTED

sales@duartenursery.com

www.duartenursery.com • Hughson, Ca.



Clean Plants For Your Future



\* P2G exclusive



## Invest in almond orchard health with Syngenta.

Chico – Tim Carpenter	530-899-7168
Sacramento – Josie Hugie	916-475-9850
Hughson – Dave Genzoli	209-632-2095
Clovis – Don Paradise	559-802-6431
Clovis – David West	559-284-7875
Visalia – Kyle Shore	559-738-1245
Bakersfield – Roger Williams	661-831-0171

We appreciate your business and are proud to be a part of this year's Almond Industry Conference.

Please call your local Syngenta Sales Representative for more information about any of the products below.



syngenta®

## exhibitor + sponsor descriptions

### ABM SCALE COMPANY / EVANS ANALYSIS • BOOTH 28

Josh Young • josh@abmscale.com • 408-779-6039 • 16890 Church Street, Building 13 • Morgan Hill CA 95037

ABM Scale Company has been providing custom weight-based automation, product handling and tracking solutions for the almond industry for a nearly a decade. Whether it be in-shell or meat packaging, sizing-line automation or single-spout filling and weight data collection. ABM has the experience to make sure your ideas work! Evans Analysis provides custom data-tracking software and inventory management. With several clients within the almond industry, Evans Analysis has the experience and inside understanding needed to accomplish the task. With tools including data collection via scales and handheld scanners, the REACTS system can efficiently help track your product from orchard to end user.

### ACADIAN AGRITECH • BOOTH 235

Marta Koziol • mk@acadian.ca • 902-468-2840 • 30 Brown Avenue • Dartmouth Nova Scotia B3B 1X8 Canada

Acadian fertilizer is made from the most active seaweed species in the world, Ascophyllum nodosum. Acadian has been shown to improve desirable yield, maximize almond trees' vigor during stresses such as drought or salinity, enhance nutrient levels and improve root growth and plant development. Our seaweed is hand-harvested, and we use a gentle extraction process to ensure the most beneficial components are released to your crop, making it grow better. Acadian provides you with credible research support, ensuring that when you buy Acadian, you buy a consistent, top-quality product. Ask for Acadian.

### AGRA SERVICES, INC. • BOOTH 201

Bob McGowan • bob@agra-trading.com • 530-894-1782 • 60 Independence Circle, Suite 203 • Chico CA 95973

Agra Services, Inc., provides growers with high-quality natural fertilizers and soil amendments. We carry True Organic Products liquid and dry pelletized fertilizer. We have competitive pricing for gypsum and lime delivery and spreading service. We sell compost derived from green waste, food waste and grape pomace. Chicken and dairy manures are available as well as worm castings and ash. Most of our product line is OMRI listed. New products include several mycorrhizae formulations by Mycorrhizal Applications and an aerobic microbial solution called Yields Max developed by Organics Alive that effectively inoculates both soil and foliage with beneficial microbes.

### AGRAQUEST • BOOTH 236

Kelly Benarth • kbenarth@agraquest.com • 530-750-0150 • 1540 Drew Avenue • Davis CA 95618

As a leader in innovative biological and low-chemical pest-management solutions, AgraQuest is at the forefront of the new agriculture revolution and a shift in how food is grown. AgraQuest focuses on discovering, developing, manufacturing and marketing highly effective biopesticides and low-chem pest and disease control and yield enhancing products for sustainable agriculture, the home and garden, and food safety markets. AgraQuest provides its customers and partners with tools to create value-enhancing solutions. AgraQuest sells directly into the NAFTA crop protection markets and others.

### AGRICULTURAL ELECTRONICS CORPORATION • BOOTH 71

William Gensler • wgensler@phytogram.com • 520-624-7656 • P.O. Box 50291 • Tucson AZ 85703

AEC manufactures and leases a comprehensive labor-free system for irrigation and nutrient management. Water, nitrate and potassium are tracked from the timing and magnitude of introduction into the root zone to the timing and magnitude of uptake by the trees. This is accomplished with permanently resident electrochemical water and nutrient sensors in the soil and sapwood sensors inside the trunk. Sensors are automatically monitored every half hour, 24/7. The grower views the water and nutrient status at a secure site on the internet. Water and nutrients are applied based on desired levels in the soil and inside the tree.

### AGRIMAR CORPORATION • BOOTH 16

Edward Hensley • twhgoemar@aol.com • 770-965-9206 • 5634 Atlanta Highway, #200 • Flowery Branch GA 30542

Everyone knows a good nut set guarantees a high fertilization rate and rapid growth of the young nut. At this point, a quality nut set directly influences the number of nuts and their development. During this crucial period, you must leave nothing to chance. Poor flowering irreversibly compromises your financial profits at harvest. Being on your guard and knowing how to choose the best ally will allow you to give nature the helping hand required for your success. Goëmar BM 86 is the proven ally for this critical period. Bloom Time is Goëmar Time. Independently Tested... Field Proven.

### AGRO-CULTURE LIQUID FERTILIZERS • BOOTH 241 • SPONSOR

Armando Gutierrez • armando.gutierrez@agroliquid.com • 916-200-9430 • 3055 West M21 • St. John MI 48879

High production agriculture meets environmentally responsible nutrient management at Agro-Culture Liquid Fertilizers, the research-driven fertilizer company for today's crops and tomorrow's grower. Our products allow the application of more usable plant food and in smaller quantities; yet by stressing the importance of balanced formulations that include micronutrients they achieve the same, and often better, results. We understand that advanced crop fertility products and agricultural practices come from research and applied technology. Our entire line of high-performance fertilizers and supplements are formulated to help growers achieve the best possible yields while employing sustainable agricultural practices.

### AIR-O-FAN PRODUCT CORPORATION • BOOTH 11 • SPONSOR

Brent Davis • brent@airofan.com • 559-638-6546 • 507 East Dinuba Avenue • Reedley CA 93654

Air-O-Fan is a family-owned-and-operated business, established in 1945. Today's Air-O-Fan sprayers include four diesel engine-powered models offering 500-, 600- and 1,000-gallon tank options and have fan diameters ranging from a single 39-inch to dual 45-inch fans for orchard application. Air-O-Fan's PTO drive machinery includes 19 models, ranging from 100- to 1,000-gallon, 30-inch to 38-inch fans for orchard and vineyard applications, and a full line of quality herbicide sprayers to cover your weed-spraying needs. Despite humble beginnings in a small California town, Air-O-Fan is now known by growers worldwide as the Cadillac of sprayers.

### ALMOND BOARD OF CALIFORNIA • BOOTH 237

Susi McFarland • smcfarland@almondboard.com • 209-343-3272 • 1150 9th Street, Suite 1500 • Modesto CA 95354

Leading the California Almond industry through research represents the foundation of the Almond Board's commitment to support the industry's goal of maintaining healthy orchards using environmentally sound practices and providing consumers with a safe, wholesome and enjoyable food product. Through these research efforts, programs and resources have been created to assist growers, handlers and allied industry members in this process. Among these is the California Almond Sustainability Program, which provides growers with a mechanism to document and quantify sustainable almond-growing practices. Almond Board staff and chairpersons will be on hand to discuss Board administration, the leadership program, global marketing, and health and nutrition research programs at the ABC booth. Stop by the booth to sign up for a sustainability workshop or for more information about the many programs and resources available.

### AMERICAN AGCREDIT • BOOTHS 4, 224 • SPONSOR

Audrey Lopes-Dermond • alope-dermond@agloan.com • 209-667-5101 • 3201 West Monte Vista Avenue • Turlock CA 95380

American AgCredit is part of the nationwide Farm Credit System. Farm Credit is the largest single provider of credit to American agriculture. Founded in 1916, American AgCredit specializes in providing financial services of agriculture and rural customers throughout California, Nevada, Kansas and Oklahoma, as well as to capital market customers in more than 30 states across the nation. We serve customers through 30 branch offices located throughout the Western and Midwestern states, with corporate headquarters based in Santa Rosa, California. With more than 90 years of experience, our agricultural lending expertise sets us apart from the others. Let us show you what we can do for you.

### AMIAD FILTRATION SYSTEMS • BOOTH 29

Maile Hernandez • info@amiadusa.com • 805-988-3323 • 2220 Celsius Avenue • Oxnard CA 93030

Amiad Filtration Systems has helped meet the need for clean water using clean technology for more than 40 years. Commonly used in agricultural irrigation, Amiad has developed a comprehensive line of efficient automatic self-cleaning filters and manual steel filters from 3,500 to 10 microns, making them capable of working for virtually any flow rate for irrigation. More products offered include plastic filters and a complete line of microirrigation products.

### AQUA MEASURE INSTRUMENT CO. • BOOTH 34

George Anasis • ganasis@aquameasure.com • 909-392-5833 • 1712 Earhart Court • La Verne CA 91750

Aqua Measure Instrument Co., based in Southern California, manufactures the Model MCPC Moisture Computer that reads moisture content in almond meats and almond hulls. No pre-measuring of product; just fill the sample cup and put it into the chamber for an instant and accurate reading. The MCPC moisture analyzers will improve quality control and increase production as well as save money, valuable sample preparation and time.

### BAICOR, LLC • BOOTH 22

Tonya Brown • tonya@baicor.com • 435-752-2475 • 1895 North 600 West • Logan UT 84321

Baicor, LLC, is a manufacturer of fertilizers specializing in liquids for foliar and soil applications. Baicor brings these exceptional products to you. The line of Baicor plant nutrients is 100% environmentally friendly and organically based. Each is specifically formulated to provide the optimum level of nutrients that plants need. Baicor uses products that include all essential nutrients required for plant growth and development.

### BASF • BOOTHS 101, 102 • PREMIER SPONSOR

Troy Schlundt • troy.schlundt@basf.com • 209-604-3360 • 2060 North Quincy Road • Turlock CA 95382

No matter what crop you grow, BASF Crop Protection delivers innovative solutions that help you get the most out of every acre. The BASF portfolio includes a variety of herbicides, fungicides and seed treatment technologies that provide the highest level of crop protection. BASF invests \$442 million globally each year in research and development of new chemistries, resources and tools to help growers, retailers and distributors, consultants, industry partners and students find solutions. At BASF our goal is yours: healthier plants, higher yields and greater profit potential. Learn more at www.agproducts.basf.us.

### BAYER CROPSCIENCE • BOOTHS 77, 78 • SPONSOR

Andrew Nielsen • andrew.nielsen@bayer.com • 209-202-9709 • P.O. Box 603 • Kingsburg CA 93631

As a leading solutions provider in the production of high-quality food, feed, fiber and renewable resources, Bayer CropScience is committed to helping agriculture grow strong by supplying a best-in-class research pipeline that comes from excellence in innovation and building upon an extensive and well-balanced portfolio of high-performance herbicides, insecticides, fungicides and seed-treatment products. Learn more about our innovative products and solutions in cereals, corn, cotton, citrus, potatoes, canola, soybeans, vegetables, tree fruits and nuts at bayercropscience.com.



**BEELER INDUSTRIES • BOOTHS 89, 90 • SPONSOR**

Mike Beeler • linda@beelerindustries.com • 209-545-0740 • 4664 Biernan Court • Salida CA 95368

Beeler Industries is dedicated to the art of design, integration and commissioning of tree-nut processing systems. Partnering quality products with sound designs for maximum grower return in the global market is our mission.

**BNW INDUSTRIES/SAFESTERIL • BOOTH 220**

Aaron Norris • anorris@beltomatic.com • 574-353-7855 • 7930 North 700 East • Tippecanoe IN 46570

Safesteril is a safe and natural continuous dry-steam sterilization process. It uses heat to reduce the germ content of the product. Safesteril will make your product safer for the consumer, while maintaining its high quality. The electrically heated screw conveyor will prevent moistening of the product. The flash-cooling step prevents condensation, allowing you to immediately package, which ensures a safe product for your clients. Safesteril has been installed worldwide with over 60 projects to treat products that include nuts and seeds, spices, herbs, botanicals, dehydrated fruits and vegetables. Systems have fully integrated traceability software.

**BORRELL USA CORP. • BOOTHS 42, 43 • GOLD SPONSOR**

Charles Boddy • mail@borrellusa.com • 888-526-7735 • 260-262 Riggs Avenue • Merced CA 95340

Borrell USA Corporation is settling in at its headquarters in Merced. We are setting up a custom demo area, enabling us to demonstrate our latest hulling, shelling and processing technology on product brought in by the client. This will allow potential customers to see how our equipment works on their almonds. Our technical support service is also being formed, and parts equipment are being stocked to give our California clients the service and support they deserve. We invite you to visit us in Merced and see—or try—our equipment yourself!

**BOWSMITH, INC. • BOOTH 46**

Kari Grove • kgrove@bowsmith.com • 800-269-7648, ext 101 • 131 Second Street • Exeter CA 93221

Fan-Jet & Fan-Jet Plus micro-sprinklers designed, built and backed by Bowsmith. Introduced in 1977, Fan-Jet micro-sprinklers irrigate efficiently, irrigate a larger wetted area than drip, aid in frost protection and cost less than other types of sprinklers. In 2006, the revolutionary Fan-Jet Plus micro-sprinkler was introduced. It combines the quality of the original Fan-Jet micro-sprinklers with the added feature that prevents clogging pattern due to insects and other external objects.

**BOYETT PETROLEUM • BOOTH 94**

Carl Haney • chaney@boyett.net • 209-988-0695 • 601 McHenry Avenue • Modesto CA 95350

Boyett Petroleum has engaged in the fuel distribution business since 1962. Boyett Petroleum has grown tremendously in California in wholesale distribution, retail sites, the CRUISE Americard fleet card program and CRUISERS Convenience stores. Boyett Petroleum is proud of the role that it has played in fueling the Valley's agricultural and commercial needs as a Modesto-based company that is family owned and operated. Both locally and throughout the state Boyett Petroleum is known as a family company with strong family values, honest business practices and active community involvement. For more information on Boyett Petroleum, please visit [www.boyettpetroleum.com](http://www.boyettpetroleum.com).

**BUBCO, INC. • BOOTH 96**

Debbie Simnacher • debbie@bubco.com • 209-367-3885 • P.O. Box 1840 • Lodi CA 95241

We provide enviromist low-volume sprayers that can reduce your chemical cost by 50 percent. Our Orchard Special is adjustable and designed to cover the whole row, trunk to trunk or under the tree only. Aerway aerators open up the ground for water penetration. FAE offers a wide range of mulching, rock-crushing and soil-stabilizing equipment. Land Pride line has over 200 tractor attachments for your farming needs. We also offer a tractor-mounted hedger for light trimming and maintenance.

**BÜHLER SORTEX, INC. • BOOTH 225 • SILVER SPONSOR**

William Ghirardelli • william.ghirardelli@buhlergroup.com • 707-544-4436 • 13105 12th Avenue North • Plymouth MN 55441

Bühler offers nut-processing companies complete systems and individual machines that are both highly economical and extremely gentle to the product. With the controlled condensation pasteurizing system CCP, Bühler Barth offers a pasteurizing process for all varieties of nuts. The system ensures optimal pasteurizing to ≥5 Log units with minimal impact on the original product properties such as taste, color and shell surface. Please visit us to learn more about this innovative system.

**BÜHLER SORTEX, INC. / WEST-LINK CORP. • BOOTH 13**

Brian Sears • bps@west-link.com • 831-477-2840 • 331 Capitola Avenue, Suite E • Capitola CA 95010

West-Link Corp is the leading manufacturer's representative/distributor for inspection, packaging and processing equipment, including SORTEX optical sorters. In business for over 41 years providing Engineering Solutions, Equipment, Installation and after Sales Support. Visit our booth to learn more on how we can add value to your almond products. In business for over 41 years providing Engineering Solutions, Equipment, Installation and after Sales Support. Visit our booth to learn more on how we can add value to your almond products.

**BÜHLER SORTEX, INC. • BOOTH 14**

Rio Rafael • rio.rafael@buhlergroup.com • 209-983-8400 • 2385 Arch-Airport Road, Suite 300 • Stockton CA 94505

Bühler's latest technological advancement in optical sorting, the SORTEX Z+ camera power combined with profile technology, can identify the widest range of foreign material, including sticks, peewees, stones, shells, hulls, insect damage and finer-product damage. Stop by our booth for more information and to see how the SORTEX Z+ sorter can add value to your almond products.

**BURCHELL NURSERY • BOOTH 7 • SPONSOR**

Robert Gray • robertg@burchellnursery.com • 800-828-8733 • 12000 Highway 20 • Oakdale CA 95361

Burchell Nursery has been passionate about improving the almond industry for

nearly 70 years. Our proven track record of successful varieties includes Monterey, Fritz, Avalon, Wood Colony, Carmel, Livingston and the newest varieties Capitola and Supareil™ which is more than any other commercial nursery. Our pursuit of superior varieties continues with self-fruiflul varieties, better rootstocks, certified virus-free trees and practical service that is second to none. Burchell Nursery is also the only nursery with an in-house breeding program. So, if you are as passionate about almonds as we are, look no further than Burchell Nursery to support your needs.

**CA FARM BUREAU FEDERATION • BOOTH 210**

Mike Bradley • mbradley@cfbf.com • 916-561-5605 • 2300 River Plaza Drive • Sacramento CA 95833

The California Farm Bureau Federation is a non-governmental, nonprofit, voluntary membership California corporation whose purpose is to protect and promote agricultural interests throughout the state of California and to find solutions to the problems of the farm, the farm home and the rural community. Farm Bureau is California's largest farm organization, comprised of 53 county Farm Bureaus currently representing approximately 76,500 members in 56 counties. Farm Bureau strives to protect and improve the ability of farmers and ranchers engaged in production agriculture to provide a reliable supply of food and fiber through responsible stewardship of California's resources.

**CABLEVEY CONVEYORS • BOOTH 62 • SPONSOR**

Karl Seidel • karl.seidel@cablevey.com • 641-676-5434 • P.O. Box 148 • Oskaloosa IA 52577

Cablevey Conveyors is a tubular drag conveyor that moves tree nuts, peanuts and other nuts gently. Moving your almonds and other nuts gently will eliminate breakage. Keeping your product intact has been the goal since Cablevey Conveyors began in 1971. Your friable and valuable nuts are moved gently by slow-speed conveying using cables and discs without the introduction of air, vacuums, pneumatics or bucket systems. Plant managers and engineers rely on Cablevey systems for ease of use, installation, cleaning and reliability. Moving products gently is the Cablevey way to convey. Visit [cablevey.com](http://cablevey.com).

**CALIFORNIA STATE BEEKEEPERS ASSOCIATION • BOOTH 104**

Carlen Jupe • castatebeekeepers@hotmail.com • 209-545-5359 • 5307 Jeppson Court • Salida CA 95368

The California State Beekeepers Association was organized in 1889. "The purpose of the California State Beekeepers Association is to educate the public about the beneficial aspects of honey bees, advance research beneficial to beekeeping practices, provide a forum for cooperation among beekeepers and support the economic and political viability of the beekeeping industry." Membership is open to all, averages about 330 annually, and includes suppliers, vendors and individuals who may have thousands of colonies to no hives at all.

**CALTEC AGRi MARKETING SERVICES • BOOTH 255**

John Monnich • jmonnich@caltecag.com • 209-575-1295 • 1420 F Street • Modesto CA 95354

Caltec Agri Marketing Services provides contract marketing, field research, product introduction and sales. 53 years in farming, sales and marketing research experience.

**CALWEST RAIN • BOOTH 45**

Susan Rathbun • susanr@calwestrain.com • 558-846-5326 • P.O. Box 306 • Kerman CA 93630

CalWest Rain is the complete irrigation company. From one of the largest well-developing engines in the country to the last tiny emitter, CalWest Rain designs, sells and services it all. Over 20 years ago, a San Joaquin Valley farming company felt a need to have both an irrigation and pump company as a supplier. The result of that need was an idea given by the grower to Larry Isheim and Jim Martin. Larry's expertise in design, installation and service of agricultural irrigation systems combined with Jim's experience in pumps created the company of CalWest Rain.

**CERTIFIED LABORATORIES • BOOTH 202**

Steven Mitchell • smitchell@certified-laboratories.com • 516-576-1400 • 200 Express Street • Plainview NY 11803

Certified Laboratories of Northern California is a USDA-VASP-approved laboratory centrally located in the heart of the California Almond industry. We offer daily courier pickups and the most extensive range of testing services available to the nut industry. Our CertLabLink service offers the convenience of viewing testing results online. With internationally recognized accreditations, over 50 years of Aflatoxin analysis experience and a scope of work second to none, Certified Laboratories is equipped to handle all of your food safety needs. [www.certified-laboratories.com](http://www.certified-laboratories.com)

**CHEMTURA AGROSOLUTIONS • BOOTH 100**

Eric Leer • eric.leer@chemtura.com • 209-531-6478 • 20263 South Ellis Road • Escalon CA 95320

Chemtura AgroSolutions™ is a leading provider of fungicides, herbicides, insecticides, miticides, plant-growth regulators and seed-enhancement products with a reputation for product innovation and field-service expertise. Headquartered in Lawrenceville, Georgia, Chemtura AgroSolutions™ is a global company serving the industry around the world. Chemtura AgroSolutions™ is focused on delivering improved profit potential to specialty crop growers through high-value plant-health and pest-control products that are backed by proven field expertise and service, as well as a commitment to expanding its portfolio of customer solutions in targeted markets around the globe. For more information about Chemtura AgroSolutions™, visit [www.ChemturaAgroSolutions.com](http://www.ChemturaAgroSolutions.com).

**CLEANFIX NORTH AMERICA LTD. • BOOTH 68**

Amy Burdge • amy.burdge@cleanfix.org • 519-275-2808 • 90 Linton Avenue • Stratford, Ontario N5A 2S3 Canada

Cleanfix® Reversible Fans provide cooling system cleaning solutions to a wide-range of agriculture and specialty industries where airborne debris clogs cooling systems. The problem: Radiators and air-intake screens get clogged. The results: overheating of the engine, hydraulics, increased maintenance and higher

fuel consumption. Cleanfix® Reversible Fans help to prevent these problems automatically.

**COREAGRI, LLC • BOOTH 21 • SPONSOR**

Mike Barry • mike.barry@coreclean.com • 805-201-9049 • 530 Paulding Circle • Arroyo Grande CA 93420

CoreAgri offers a full line of EDTA micronutrients, foliar sprays, humic acid, liquid magnesium nitrate and zinc sulfate solution both 10% and 12% zinc. CoreAgri operates a production facility in Hanford, California. In addition to micronutrients, CoreAgri is a leading supplier of sulfur bentonite and sulfur micronutrient products.

**CPM WOLVERINE PROCTOR • BOOTH 19**

Carole Schnitzer • schnitzerc@cpmwolverineproctor.com • 215-443-5200 • 251 Gibraltar Road • Horsham PA 19044

CPM Wolverine Proctor has supplied custom-designed dryers, roasters, coolers and specialized equipment to the food industry for over 100 years. With over 500 peanut and tree nut installations worldwide, we are recognized as the leading supplier of dryers and roasters to this industry. Our equipment line includes: dryers for in-hull almonds, blanched almonds, almond slices and slivers; toasters for diced, sliced and slivered almonds; roasters for whole natural almonds and coated, seasoned almonds; steamers and plasticizers for whole natural almonds. We welcome the opportunity to evaluate your requirements.

**CROP PRODUCTION SERVICES • BOOTH 248**

Scott Fichtner • scott.fichtner@cpsagu.com • 559-436-2940 • P.O. Box 1168 • Fresno CA 93715

Crop Production Services continues to provide the highest level of service to the almond industry. Our strength in matching people, science and technology to growers' needs is the benchmark for superior plant nutrition and plant protection. Our licensed PCAs are supported by a technical team of field agronomists, Adcon environmental monitoring systems and our own soil, water and tissue laboratory, Precision Agri-Lab.

**DAVE WILSON NURSERY, INC. • BOOTH 103**

Katie Amaral • kamaral@davewilson.com • 209-874-1821 • 19701 Lake Road • Hickman CA 95323

Dave Wilson Nursery has been providing the almond industry with the highest-quality trees for more than 70 years. Our exclusive relationship with Zaiger Genetics has distinguished Dave Wilson Nursery from other nurseries by being the only nursery dedicated to providing growers with new inventions and progressive products for the almond industry, like our new Independence® almond and the acclaimed Atlas™ and Viking™ rootstocks. Stop by our booth to learn how these and other new innovations from Dave Wilson Nursery can help improve the productivity, efficiency and returns for your next planting.

**DEERPOINT GROUP, INC. • BOOTH 257**

Eva Kwong • ekwong@thedeerpointgroup.com • 559-240-1866 • 4339 North Selland Avenue • Fresno CA 93722

Deerpoint Group provides total water treatment for agricultural irrigation users. We provide a no-cost evaluation of the customer's irrigation system and water. Our turnkey systems include chemicals, monitoring and chemical-feed equipment that are serviced and managed by Deerpoint service representatives. Our products include Clear Water (prevents the buildup of inorganic deposits in the irrigation system); DPG Continuous Chlorination (a safe, effective, economical system for controlling algae, bacteria and other biological debris preventing plugging of the irrigation system, also controls root intrusion in buried irrigation systems); and Blue Water (a program using labeled copper sulfate to control algae and certain weeds in reservoirs used for irrigation).

**DIAMOND K GYPSUM, INC. • BOOTH 53**

Kris Allred • kris@diamondkgypsum.com • 435-896-8870 • 1720 South Red Hills Drive • Richfield UT 84701

Diamond K Gypsum offers premium 97 solution-grade Gypsum, ultra fines sulfate of Potash, Potassium Magnesium Sulphate (KMS), Aqua Drive and Diamond K Gypsum applicators. Whether you're looking to increase your crop yield, improve the quality or both, Diamond K Gypsum can provide you with the fertigation solutions you need.

**DICKEY-JOHN CORPORATION • BOOTH 60**

Scott Vincent • svincent@dickey-john.com • 217-438-3371, ext 5295 • 5200 Dickey-John Road • Auburn IL 62615

DICKEY-john manufactures rugged advanced-technology electronic products for agriculture-serving customers worldwide with moisture-testing equipment, controllers, ground-speed sensors, monitors and grain-analysis computers. DICKEY-john has over 40 years of experience in moisture testing and grain analysis, covering multiple grains, nuts, rice and other commodities. From introduction of the world's first grain moisture tester to the national standard GAC2100NBD and the MINIGAC (the most accurate handheld tester in the world), DICKEY-john is the industry leader in moisture testing.

**DIXON HUGHES GOODMAN LLP • BOOTH 227 • SPONSOR**

Larry Evans • larry.evans@dhgllp.com • 404-386-0794 • 225 Peachtree Street NE, Suite 600 • Atlanta GA 30303

With over 1,700 people in 30 offices, Dixon Hughes Goodman LLP is the largest certified public accounting firm based in the southern U.S. and the 13th largest in the nation. Having served the almond industry for over 16 years, we understand the complexities faced by the industry and utilize a consultative approach to identifying tax-savings opportunities while increasing efficiencies. In meeting the needs of our clients, we combine the delivery of comprehensive assurance, tax and consulting services with a strong commitment to personal service. For more information, contact Larry Evans at [larry.evans@dhgllp.com](mailto:larry.evans@dhgllp.com) or visit our Web site at [www.dhgllp.com](http://www.dhgllp.com).

**DONALDSON COMPANY • BOOTH 87**

Scott Thomas • scott.thomas@donaldson.com • 714-366-8974 • 5300 Claus Road • Riverbank CA 95367

Donaldson Company, via the acquisition and partnership with LMC West, is the premier supplier of baghouses and air filtration equipment for the nut industry. We proudly feature all the prior LMC West products (LP Baghouses, Cyclones,

Aspirators, Duct, etc.), and we have also adapted the latest Donaldson filtration technology into new products that will have major benefits for the almond industry. Our DuraLife filter bags have a twice-the-life guarantee. Our new Powercore dust collectors have revolutionized a point-of-use approach that offers unparalleled filter efficiency and energy savings.

**DOW AGROSCIENCES • BOOTH 6 • SPONSOR**

Fred Rehman • fred\_elysianfields@yahoo.com • 530-688-6665 • 1059 Court Street, Suite 104 • Woodland CA 95696

Pindar GT herbicide (consistent, long-lasting broadleaf weed control, including fleabane and marestail), Intrepid insecticide (NOW, PTB), Delegate insecticide (PTB, NOW), Lorsban Advanced insecticide (NOW, PTB, ants), Telone soil fumigant (nematodes, replant disease), Goal 2XL herbicide (broadleaves), Indar fungicide (brown rot blossom blight).

**DUARTE NURSERY • BOOTHS 98, 99 • SPONSOR**

Sara Eldman • sara@duartenursery.com • 209-531-0351 • 1555 Baldwin Road • Hughson CA 95326

Duarte Nursery is the industry leader, innovator and the only almond tree nursery that is 100% committed to containerized tree production. Duarte Nursery is the largest tree and vine nursery in California and offers you unmatched flexibility and performance.

**DUPONT CROP PROTECTION • BOOTH 86 • SPONSOR**

Christine Nevosh • christine.m.nevosh@dupont.com • 559-412-2779 • 550 West Alluvial Avenue, Suite 108 • Fresno CA 93711

DuPont Crop Protection provides innovative science-based products for crop protection. Count on DuPont for all of your crop protection needs, including fungicides, herbicides and insecticides. DuPont is a science-based products and service company.

**DURATECH INDUSTRIES • BOOTH 63**

Heather Strahm • heather.strahm@duratechindustries.net • 701-252-4601 • 3780 Highway 281 SE • Jamestown ND 58401

DuraTech Industries manufactures a full range of heavy-duty industrial tub and horizontal grinders along with the all-new TC-12 12 Tree Chipper. The tub grinders include the 2009, with a 9ft tub and 325hp Tier III diesel engine; the 3010 and 3010T (track) with 10ft tubs and 475hp or 540hp Tier III diesel engines; and the 4012 with a 12ft tub with a 950hp diesel engine. The 3010 and 4012 are available with optional grapple loaders. We also have a model 5064 horizontal grinder with option of 475, 540 or 630hp diesel engine and a 9564 horizontal grinder with a 950hp diesel engine.

**ERICK NIELSEN ENTERPRISES, INC. • BOOTH 239**

Erick Nielsen • ene@eneinc.com • 530-865-9409 • 4453 County Road • Orland CA 95963

Erick Nielsen Enterprises (ENE), Inc., is a family-owned-and-operated custom orchard service, specializing in mechanical pruning since 1972. ENE takes an innovative approach to providing mechanical topping, hedging, crosshedging, skirting and slot-pruning services to our customers. Please visit [www.eneinc.com](http://www.eneinc.com) to view our fleet of ENE-manufactured, highly versatile and efficient machines.

**EURODRIP USA, INC. • BOOTH 25**

Jim King • cflores@eurodripusa.com • 559-673-9100, ext 602 • 1850 West Almond Avenue • Madera CA 93637

From drip tape and hard-wall tubing to hydraulic valves and filtration solutions, Eurodrip USA offers a full line of products to fulfill your drip irrigation needs. Eurodrip USA uses the highest engineering grade resins available for extruding our thin-wall tape and hard-wall hose products, as well as in our injection molding of emitters. This commitment to quality doesn't stop with our products—we measure and strive for continuous improvements in key areas such as on time shipments, error-free invoices, and thorough and timely customer service.

**EXACT CORP. • BOOTHS 250, 251**

Heath Flora • heath@exactcorp.com • 209-613-1983 • 5143 Blue Gum Avenue • Modesto CA 95358

Low-dust, reduced-pass almond-harvesting equipment.

**FISCHBEIN COMPANY • BOOTH 66 • SPONSOR**

Amber Ward • award@fischbein.com • 704-871-1159 • 141 Walker Road • Stateville NC 28625

For more than 100 years Fischbein has designed, manufactured and supported, high-quality, innovative bag packaging equipment to a worldwide customer base. Through the Fischbein family of brands—Fischbein, Saxon and Inglett—we provide a full range of bag filling, weighing, handling and bag-closing equipment. Our bagging equipment and system solutions are widely used in the agriculture, animal feed, seed, pet food, chemical, mineral, milling, food, building material, medical and pharmaceutical industries. Our Fischbein packaging specialists work closely with our customers to develop the right bag-packaging solution to meet your requirements. The Fischbein team, in conjunction with our worldwide network of highly qualified, factory-trained distributors are committed to delivering the highest levels of product quality, reliability and service—because at the end of the day we understand that your success is dependent on the performance of our products.

**FLORY INDUSTRIES • BOOTH 49 • SPONSOR**

Marlin Flory • sales@goflory.com • 209-545-1167 • P.O. Box 908, 4737 Toomes Road • Salida CA 95368

Manufacturers of nut harvesting equipment, shredders, dusters, flail mowers, as well as custom fabrication. Serving the agriculture industry since 1936.

**FMC CORPORATION • BOOTH 73**

Robert West • robert\_west@fmc.com • 559-221-4955 • 516 West Shaw Avenue, Suite 200 • Fresno CA 93704

FMC Corporation is a diversified chemical company serving agricultural, industrial and consumer markets globally for more than a century with innovative solutions, applications and quality products. The company employs approximately 5,000 people throughout the world. The company operates its businesses in three segments: agricultural products, specialty chemicals and industrial chemicals.



**FOOD SAFETY NET SERVICES • BOOTH 245**

Neda Vaseghi • [info@fnsn.com](mailto:info@fnsn.com) • 888-525-9788, ext 262 • 186 South West Avenue, Suite 104 • Fresno CA 93706

Food Safety Net Services (FSNS) is a network of ISO/IEC 17025/A2LA accredited laboratories. We provide GF/SI/BRC-approved food-safety audits; customized, onsite educational programs, including accredited BRC and HACCP certification courses; expert consultation services in crisis management and regulatory support; and complete laboratory services, including microbiological and chemical testing. FSNS laboratories are open 24/7/365 with two locations in California (Fresno and Los Angeles) as well as additional laboratories coast to coast. FSNS is approved by the USDA and is authorized to issue VASP certificates. At FSNS, customer service is our priority.

**FOWLER NURSERIES, INC. • BOOTH 15**

Chuck Fleck • [chuck@fowlernurseries.com](mailto:chuck@fowlernurseries.com) • 916-645-8191 • 525 Fowler Road • Newcastle CA 95658

For 100 years, Fowler Nurseries has provided superior quality nursery stock from exceptional variety and rootstock selections. To help growers maximize orchard yields, Fowler also features innovative rootstocks, including Krymsk® 86, Rootpac®-R, Bright's Hybrid® and Empyrean® 1. In order to best match the rootstock to the growing environment, Fowler continues to test promising rootstocks for almonds in many California locations. We are the sole provider for DURANGO almond, a Nonpareil pollinizer covering the early bloom. A key player in shaping the modern almond orchard, Fowler Nurseries proudly features high-quality almond trees with competitive pricing.

**FRESNO MADERA FARM CREDIT • BOOTH 200**

Stephanie Graham • [stephanie.graham@mfarmcredit.com](mailto:stephanie.graham@mfarmcredit.com) • 559-277-7000 • 4635 West Spruce • Fresno CA 93722

Fresno Madera Farm Credit, ACA, is a member-owned cooperative that provides credit and credit-related services to or for the benefit of eligible borrowers/ shareholders for qualified agricultural purposes in the counties of Fresno and Madera in the state of California. The mission of Fresno Madera Farm Credit is to become the premier agricultural lender in our market area, financing all eligible borrowers of every size and type in a constructive, consistent, reliable and competitive manner. Located in the world's top agricultural producing region, FMFC focuses on diversity, with the nut industry representing 19% of our portfolio.

**FRUIT GROWERS LABORATORY, INC. • BOOTH 52**

Denis Barry • [denisb@fglinc.com](mailto:denisb@fglinc.com) • 805-392-2032 • 853 Corporation Street • Santa Paula CA 93060

Fruit Growers Lab., Inc., (FGL) provides soil, leaf tissue and irrigation water analyses to growers and their advisors throughout California. FGL maintains three labs in California: Santa Paula, Stockton and Chico. Our field office in Visalia supports growers in the Central Valley. Customers of FGL can download analysis results from our Web site, giving them 7-day, 24-hour access to their laboratory data. For additional information, please visit our Web site at [www.fglinc.com](http://www.fglinc.com).

**G & F AGRICULTURAL SERVICES • BOOTH 30 • SPONSOR**

Randy Fondse • [gandfagri@aol.com](mailto:gandfagri@aol.com) • 209-993-1681 • P.O. BOX 896 • Ripon CA 95366

G & F Agricultural Services removes orchards and vineyards throughout California's Central Valley. We have been providing this service for over 20 years. We pride ourselves in providing a clean and timely service. G & F Agricultural also grinds stick piles for various hullers and shellers in the valley.

**GARTON TRACTOR, INC. • BOOTH 81**

Mike Converse • [mconverse@garton-tractor.com](mailto:mconverse@garton-tractor.com) • 209-538-0911 • 5933 McHenry Avenue • Modesto CA 95356

Family owned and operated since 1954, Garton Tractor, Inc., supplies excellent orchard equipment plus the service you deserve. Our orchard New Holland, Kubota tractors offer superior, proven designs with the features you'll appreciate. Count on best-in-class orchard implements along with wheel loaders, tractor-loader-backhoes, excavators and skid steer loaders. Utility vehicles—we are your supplier with industry leading Kubota RTV, Kawasaki Mules and New Holland Rustler utility vehicles. Quality people, quality products, that's Garton Tractor—with seven locations to serve you! Come visit us in Booth 81 for a chance to win a highly collectible Boomer 8N Pedal Tractor!

**GEARMORE, INC. • BOOTH 91**

Myron Strong • [myron.strong@charter.net](mailto:myron.strong@charter.net) • 209-679-6688 • 1128 John Roos Avenue • Ripon CA 95336

For more than 45 years, Gearmore, Inc. has supplied implements for almond growers. Some of the newer, more popular units are: Brush Processor: a heavyduty PTO-driven processor that shreds up to 4" material into very fine mulch for fast decomposition and trouble-free harvesting. For 95 to 140 PTO hp tractors; Orchard Tiller with Roller: featuring a 102" tilling width that incorporates shredded material leaving a smooth floor requiring only 80 PTO hp to operate; Sprayers: 300- and 500-gallon stainless steel tanks, mechanical agitators, heavy frames and showerheads to dissolve wettable powders for efficient spraying and longevity.

**GLOBAL ORGANICS/BIOFLORA • BOOTH 72**

Steve Pavich • [receptionist@globalorganicsgroup.com](mailto:receptionist@globalorganicsgroup.com) • 623-932-1522 • 4050 South Sarival Avenue • Goodyear AZ 85338

The mission of the Global Organics Group is to enhance human and animal life, the vitality of plants and soil, as well as the restoration of the environment. Today's farm owners and managers face unprecedented competitive pressures from all regions of the world. To meet these pressures, there is an even greater focus on agricultural skills and systems that produce higher yields at lower costs, yielding maximum profits. With the BioFlora™ Sustainability System, these critical solutions are achieved with the strong consumer benefits of measurable improvement in product appearance and quality, as well as significant improvement in environmental safety and conservation.

**GOING NUTS, INC. • BOOTH 93**

Dale Alquist • [goingnuts@sti.net](mailto:goingnuts@sti.net) • 559-661-7001 • 3375 Yeager Road • Madera CA 93637

Going Nuts offers a steam-pasteurization process using the FMC JSP-I machine,

which achieves a five-log reduction in pathogens. Due to the nature of our process, we are able to offer quick turnaround times for our customers.

**GOWAN USA, LLC • BOOTH 58**

Sherri Nash • [snash@gowanco.com](mailto:snash@gowanco.com) • 913-871-1731 • 13200 Metcalf Avenue, Suite 125 • Overland Park KS 66213

Our foundation was formed by walking the rows and orchards in lockstep with our customers. Gowan's success is attributed to our focus on niche products and minor crops, accompanied by technical know-how and customer responsiveness. Gowan Company differs from other chemical companies because we started in the field, walking with and listening to our customers. We manage our business for the long run. We are known in the ag chem industry as a political advocate for pesticides.

**HARMON SYSTEMS INTERNATIONAL • BOOTH 95**

Terry Gong • [h2so3generators@aol.com](mailto:h2so3generators@aol.com) • 661-396-3570 • 2201 Coy Avenue • Bakersfield CA 93307

Harmon SO<sub>2</sub>/Sulfurous Acid Generators/Sulfur Burners have been in use for over 50 years and are considered by many to be the most cost-effective way to control the pH of water and soil because it enables growers to on-site manufacture acid directly from the irrigation water itself. Sulfurous acid is safe to touch; conditions irrigation water to deliver acidity into the soil; when amending a flow stream of irrigation water to pH 6.5, provides twice the acidity of sulfuric at half the material cost; eliminates mineral scaling and suppresses bacterial slime within drip lines and emitters; and is approved for organic crops.

**HELENA CHEMICAL • BOOTH 230**

Dave Cheetham • [cheethamd@helenachemical.com](mailto:cheethamd@helenachemical.com) • 530-570-4070 • 341 Broadway Street, #301 • Chico CA 95928

Helena Chemical Company is a national distributor of crop-production inputs and services, including crop protection chemicals, seed, fertilizer and related services. The company was formed in 1957 and is headquartered in Collierville, Tennessee, near Memphis. In major agricultural regions across the country, Helena services customers from approximately 350 sales locations. Outside of agriculture, Helena's Specialty Division serves golf course, forestry, industrial and turf and ornamental markets. Helena's stated goal is to be "the preferred link between suppliers and customers to those who grow good and fiber and manage vegetation."

**HG MAKELIM CO. • BOOTH 242**

Roy Richter • [richter@hgmakelim.com](mailto:richter@hgmakelim.com) • 650-827-7551 • 1295 North Emerald Avenue, Suite S • Modesto CA 94351

Factory distributor for Kubota and Kohler Engines.

**HORTAU, INC. • BOOTH 75**

Jeremy Otto • [jotto@hortau.com](mailto:jotto@hortau.com) • 805-545-5994 • 1075 Court Street, Suite 211 • San Luis Obispo CA 93401

Hortau, Inc., has developed the only effective irrigation management system capable of reducing farm production costs. It is widely accepted that the days of cheap water and energy are behind us. Moving forward, the key to profitability

will be in managing these costs. Our system helps growers clearly see what is happening in the field. This clarity makes precise irrigation decisions easy. What makes our system effective is our use of real-time soil tension, weather, flow meter and pump-pressure data. This real-time data is used to fine-tune irrigation schedules, run times, increase fertilizer efficiency and frost-protection methods. Stop by our booth to learn more.

**IEH-JL ANALYTICAL SERVICES, INC. • BOOTH 238**

Merle Jacobs • [merle.jacobs@iehinc.com](mailto:merle.jacobs@iehinc.com) • 209-538-8111 • 217 Primo Way • Modesto CA 95358

IEH-JL Analytical Services, Inc., is one of a network of full-service testing laboratories offering all-encompassing analytical services and consulting for microbiology, chemistry, pasteurization process validation, export requirements, pesticides, pathogen detection, nutritional labeling, SRM testing, vitamins and allergens. We are accredited to ISO/IEC 17025, the international standard for laboratory competence. Our staff will provide you with the most accurate and precise analytical data necessary to stay ahead in today's business environment.

**INSPECTION MASTERS, LLC • BOOTH 233 • SPONSOR**

Hal Newman • [newmanhj@gmail.com](mailto:newmanhj@gmail.com) • 575-647-8203 • P.O. Box 100 • Las Cruces NM 88004

Inspection Masters has been developing, manufacturing and selling affordable, optical sorting equipment for handlers of in-shell tree nuts, including almonds, pecans and walnuts, for over a decade. Visit us at Booth 233 to see the new AL-7,500, which sorts hulled in-shell almonds from unhulled nuts, loose hulls and other unwanted trash.

**INTERNATIONAL WOOD INDUSTRIES • BOOTH 5**

Jeff Warn • [jeff@intwoodind.com](mailto:jeff@intwoodind.com) • 209-632-3300 • 250 D Street • Turlock CA 95380

IWI specializes in serving the California agricultural community. If you need bins, we can build them for you. If you need to repair bins, we are the best source for all of your parts. Plywood bottoms and sides and all-metal parts, nuts and bolts included. IWI will provide you with the best quality, the best service and the very best pricing available.

**IRRIGATION SOLUTIONS, INC. • BOOTH 97**

Kate McIntyre • [kate@irrigationsolution.net](mailto:kate@irrigationsolution.net) • 916-847-3597 • 1350 West Main Street • Turlock CA 95381

Maximize yields through greater water and nutrient availability. The Ag Solution Master gyp machine allows the grower to supply gypsum, fertilizers and other soluble products directly through the existing irrigation system. This allows for improved soil structure, corrects chemical imbalances, increases nutrient uptake and benefits plant health and kernel size. Thousands have been sold, and we continue to hand-build each machine at our plant in Turlock. With a variety of tank sizes and a gas or electric motor, these machines can be purchased trailer-mounted for portability or permanently fixed and automatically supplied through a silo and auger system.

**IRROMETER COMPANY • BOOTH 246**

Brian Lennon • [brianl@irrometer.com](mailto:brianl@irrometer.com) • 951-689-1701 • P.O. Box 2424 • Riverside CA 92516

The IRROMETER Company is proudly celebrating 60 years of service to the agricultural, landscape, environmental and research markets. Demand for accurate soil-moisture data and improved irrigation-scheduling practices led to the development of a family of products that measure, monitor, sample and manage soil moisture. In agricultural applications, IRROMETER instruments and WATERMARK electronic sensors are used to measure soil-moisture status manually or automatically with our Data Monitoring Systems. Optional telemetry equipment allows remote access to the data, including internet viewing.

**JACKRABBIT • BOOTHS 2, 205–209, 215–219 • SPONSOR**

Tim Harms • [tim@jackrabbit.bz](mailto:tim@jackrabbit.bz) • 559-288-6935 • 471 Industrial Avenue • Ripon CA 95366

JackRabbit nut-handling equipment runs ahead of the herd with cutting-edge design and technology with the fastest, most efficient nut production for today's growers worldwide. An industry leader since 1982, JackRabbit designs and manufactures automated harvest systems, stock piling elevators and Prune-Rite pruning towers. Feel the need for speed when it matters most. JackRabbit: from the future for today's grower. Nut-handling equipment includes the JackRunner self-propelled shuttle, the new Wedge 10 Reservoir Cart, the new 30/36 Elevator with Woodchuck desticker, YardJack duel 36 stock piling elevator with Woodchuck desticker option, Jack Cart K70 and the new PrepperJack conditioner and Stick Jack pre-harvester desticker.

**JAIN IRRIGATION, INC. • BOOTH 254**

Nathaniel Bliss • [nbliss@jainsusa.com](mailto:nbliss@jainsusa.com) • 559-459-5333 • 2851 East Florence Avenue • Fresno CA 93721

Jain Irrigation is a world-leading manufacturer in microirrigation. Each orchard must have a unique irrigation system that meets several environmental factors. Jain Irrigation is your solution to meeting all your orchard needs, supplying steel filters, fittings, PC emitterline and injectors. Let us make the best of every drop for your crop.

**JENJIL PACKAGING, INC. • BOOTH 33**

Nick Hackler • [nickhackler@jenjilpackaging.com](mailto:nickhackler@jenjilpackaging.com) • 209-656-9160 • 2242 Maryann Drive • Turlock CA 95380

JenJil Packaging supplies local growers, packers and processors with corrugated boxes and other various types of supplies. JenJil works with several of the top manufacturers in the country and has a great design team specializing in designing and creating customized boxes and providing you with excellent service. Please stop by to see how you can make JenJil your packaging resource!

**JKB ENERGY • BOOTHS 41, 240 • GREEN SPONSOR**

Bob Hansen • [bob@jkbenergy.com](mailto:bob@jkbenergy.com) • 209-668-5303 • 941 East Monte Vista Avenue • Turlock CA 95382

Longtime developer James Brenda founded JKB Development, Inc., in 1980. It has expanded and diversified its scope throughout the years. Recognized for pioneering energy-efficient and renewable-energy homes and developments in

California during the past decade, he founded JKB Energy to progress and expand renewable energy in the commercial, agriculture, industrial and utility sectors. JKB has extensive renewable-energy project experience and is one of the few energy companies that is licensed for both general contracting and solar contracting. JKB Energy is proud to participate as the Green Sponsor of the 39th Annual Almond Conference.

**KAMPER FABRICATION, INC. • BOOTH 76 • SPONSOR**

Greg Kamper • [greg@kamperfab.com](mailto:greg@kamperfab.com) • 209-599-7137 • P.O. Box 177, 20107 North Ripon Road • Ripon CA 95366

Kamper Fabrication, Inc. (KFI), builds turn-key tree nut-processing plants and manufactures complete equipment lines for shelling, hulling and finish processing worldwide. Our services include complete plant development, expansions, upgrades, custom fabricating, large parts inventory and 24/7 customer care. Our products include pre-cleaners, hullers, shellers, sizing lines, color sort lines, hand- sort lines, packing lines and more! Visit our booth to learn an interesting aspect of our company that sets us apart from the competition.

**KINGSBURG CULTIVATOR, INC. • BOOTH 256 • SPONSOR**

Clint Erling • [clint@kci-mfg.com](mailto:clint@kci-mfg.com) • 559-897-3662 • 40190 Road 36 • Kingsburg CA 93631

[www.kci-mfg.com](http://www.kci-mfg.com). Kingsburg Cultivator, Inc., KCI-Scheidt nut-harvesting equipment, for 40 years has provided our customers with the most efficient designs possible. From shuttle carts, conveyors and bankouts, our proven shuttle express tractor can be used for your spray rig, spreader or other uses on your ranch. Call us for more information from large to small growers.

**KLIPPENSTEIN CORPORATION • BOOTH 32**

Ryan Stewart • [ryan@klippenstein.com](mailto:ryan@klippenstein.com) • 559-834-4258 • 5399 South Villa Avenue • Fresno CA 93725

Klippenstein Corporation has been manufacturing custom packaging for the food and almond industry over the past 30 years. We have flexible layouts that integrate almond box formers/erectors, load stations that communicate with your scale, case sealers and box stackers/palletizers. Your packaging needs are our first priority. As your production expands, we can help your operation meet those needs with a fully-automated or semi-automated packaging system.

**LIONUDAKIS WOOD & GREENWASTE • BOOTH 24**

Steve Bava • [office@lionudakis.com](mailto:office@lionudakis.com) • 209-838-8150 • 20451 McHenry Avenue • Escalon CA 95320

We have been the Central Valley's premier provider of orchard removal services for more than 30 years. A locally owned family company with more than three generations of experience in the agricultural services industry (dating back to 1923), we've built Lionudakis Wood & Greenwaste into the largest orchard removal company in the Central Valley of California. We're committed to utilizing the highest-quality equipment and operators to provide the cleanest and most effective service to local farmers. Let us take care of your orchard removal needs.

**LOG5 CORPORATION • BOOTH 82**

Werner Glassee • [wglassee@log5.com](mailto:wglassee@log5.com) • 240-544-2050 • 4 Glenberry Court • Phoenix MD 21131

Log5 Corporation offers turn-key pasteurization, sterilization and roasting systems for the nut, spice, herb, grain, tobacco and related food industries. Our pasteurization and sterilization systems are non-chemical and have a minimal impact on the organoleptic properties resulting in outstanding quality products. We guarantee a 5 log reduction or a specific low plate count. The systems are fully automated and placed in line with your existing process flow. The Log5 pasteurization technology is validated, TERP-approved, and we have experience with most low-water-activity foods, such as tree nuts and peanuts, oil seeds, herbs, spices, flour, grain, oats and dried vegetables.

**MAC PROCESS • BOOTHS 50, 51 • SPONSOR**

Doug Kunik • [kunikd@macprocessinc.com](mailto:kunikd@macprocessinc.com) • 816-891-9300 • 7901 Northwest 107th Terrace • Kansas City MO 64153

Mac Process designs, engineers and manufactures a complete line of pneumatic conveying and dust-collection equipment. Mac Process provides flexible process solutions to the almond industry; unmatched gentle handling of friable processed foods; high-tech, low-cost systems that are easy to maintain and less expensive than mechanical conveyors; and energy-efficient dust-collection systems. Mac Process is represented by Baghouse Industrial, Turnkey & Full Service: air pollution control, dust-collection systems and bulk-material handling, sheet metal/steel fabrications and installs, mechanical contractor and critical schedule/shutdown specialists. Visit us at [macprocessinc.com](http://macprocessinc.com) and 1888BAGHOUSE.com.

**MARKET PLEXUS, LLC • BOOTH 212**

Phillip Mahla • [phillip.mahla@marketplexus.com](mailto:phillip.mahla@marketplexus.com) • 724-986-4544 • 1436 Loma Drive, Apartment 9 • Hermosa Beach CA 90254

Market Plexus is a free online business-to-business networking service. The service facilitates the ability of your organization to find and connect with suppliers and buyers based upon specific search criteria and customer requirements. It helps your organization to easily communicate with businesses and individuals throughout your supply chain. Your organization will experience growth and expand through the generation of these new connections. You will benefit through the development of enhanced business relationships.

**MARRONE BIO INNOVATIONS • BOOTH 48**

Kristin Lofstedt • [klofstedt@marronebio.com](mailto:klofstedt@marronebio.com) • 530-750-2800 • 2121 Second Street, Suite B-107 • Davis CA 95618

Marrone Bio Innovations (MBI) discovers, develops and markets effective and environmentally responsible products that fill unmet needs for plant disease, weed and invasive pest management. MBI currently markets award-winning Regalia®, the most effective natural product for controlling brown rot in almonds. University of California trials in 2009 prove that almond trees treated with Regalia® had 79% less brown rot than untreated trees. Regalia® was even effective at controlling brown rot on Butte cultivar. For more information, visit [www.MarroneBio.com](http://www.MarroneBio.com).



**FISCHBEIN COMPANY**

**Accurate**  
**Reliable**  
**Durable**  
**Innovative**  
**Electronic**

*Net Weigh Bagging Scales*

**Using anything but a Fischbein Inglett net weigh scale is nuts!**

**Our scales are accurate +/- 5/100 of a lb.**

*Visit us at The Almond Conference, Booth #66.*

***www.fischbein.com***

**704.871.1159**

**Smart Solutions • Bag weighing-handling-closing™**



**MONTEREY AGRESOURCES • BOOTH 70**

Dan Fiser • cmorgan@montereyagresources.com • 559-499-2100 • P.O. Box 35000 • Fresno CA 93745

Agricultural nutrients and crop-protection products. Organic-farming inputs; turf, ornamental, industrial vegetation management; lawn and garden; irrigation water treatment; warehousing; lab services. Product formulator, custom manufacturer, packager. Research and development, regulatory and product registration management. Visit montereyagresources.com and montereyagorganics.com.

**MPA, INC. • BOOTHS 55, 56 • SPONSOR**

Mike Parise • peggy@mparise.com • 831-648-9234 • P.O. Box 52119 • Pacific Grove CA 93950

M Parise Associates represent the world’s leading food-processing equipment manufacturers in sorting solutions, material/product handling and pasteurization systems. BEST Sorting is the leader in sorting technology offering the Helius laser, Genius optical, Ixus X-ray and the Detox Aflatoxin detection system. Napasol offers their unique DEEP steam pasteurization system that provides gentle handling with effective pasteurization on a variety of dry products. Meyer Industries provides a wide variety of top-line product and material handling solutions, including shakers, conveyors and bin dumpers. Vanmark Industries provides hullers, brushes, peelers and a variety of product handling systems to support your process systems. Please visit www.mparise.com or call us at 831-648-9234 to get more information.

**NATURAL INDUSTRIES • BOOTH 211**

Janet Poorman • janetp@naturalindustries.com • 888-261-4731 • 6223 Theall Road • Houston TX 77066

Natural Industries is committed to developing patented beneficial microorganisms for the horticulture, agriculture, lawn and garden industries. We take microbial technologies from the discovery phase and run them through a series of development levels to screen out undesirable traits. This ensures our professional and consumer products contain the finest, safest and most specialized microbial strains on the market. Our flagship product, Actinovate AG, is in use all over the world to combat foliar and root diseases in crops. To keep up with global demand for our expanding product portfolio, Natural Industries broke ground this year on a new lab and office facility located in Houston, Texas.

**NELSON IRRIGATION CORPORATION • BOOTH 35**

Craig Stafford • craig.stafford@nelsonirrigation.com • 509-525-7660 • 848 Airport Road • Walla Walla WA 99362

Nelson Irrigation designs, manufactures and distributes high-performance irrigation equipment used in orchards, vineyard and field crop applications that save water, save energy and do a better job of irrigating. Nelson Irrigation’s Rotator products such as R2000, R10 and R-5 have become an industry standard for full-coverage irrigation. Nelson’s world-class and state-of-the-art manufacturing facility is located in Walla Walla, Washington. Nelson also manufactures 3000 series Rotators for Center Pivot Irrigation, Big Guns for dust control and 800 series control valves for distribution around the globe.

**NELSON MANUFACTURING CO., INC. • BOOTH 38**

Jim Bennett • jim@nelsonhardie.com • 530-673-0919 • 2860 Colusa Highway • Yuba City CA 95993

Nelson Manufacturing Co., Inc., manufactures the stainless steel, high-performance Nelson Hardie orchard sprayers, the ROPS-approved Nelson Orchard Cab for low-profile orchard tractors and the smooth-action Nelson Tree Squirrel orchard-pruning towers.

**NEW ERA FARM SERVICE, INC. • BOOTH 88 • SPONSOR**

Doug Graham • doug@newerafarmservice.com • 559-686-3833 • 2904 East Oakdale • Tulare CA 93274

New Era Farm Service, Inc., is an agronomic service corporation specializing in organic-matter management for agricultural soils and crop nutritional support systems. Our recommendations are uniquely balanced between traditional N-P-K inputs and more advanced methods of fertilization, including sustainable farming practices. In today’s marketplace, there is increasing emphasis on pesticide-safe, nutritionally sound food products. Mainstream agriculture is in transition to meet this emphasis, and NEFS has been instrumental in furthering these ideas and techniques for over 35 years.

**NUT SOFTWARE/CIPHER LAB • BOOTH 59**

Adam Bielanski • adam@nutsoftware.com • 877-290-4032, ext 1001 • 261 Business Park Way • Atwater CA 95301

Strategic Business Automation Software for companies throughout the United States. Nut Software developed NutWare to provide businesses a way to improve productivity and profitability. With Business Automation Software that is better mapped to your everyday business processes, you can finally focus on running your business. We provide the inventory control, sales, field management and much more that can help you focus on your core business.

**OLIVER MANUFACTURING CO., INC. • BOOTH 244**

Dean Coffee • dean@olivermfgco.com • 719-254-7813 • 17777 U.S. Highway 50, P.O. Box 512 • Rocky Ford CO 81067

Oliver Manufacturing is an 81-year-old, U.S.-based manufacturer of separation machinery for challenging and hard-to-sort materials. Oliver won an international reputation by combining accuracy with long-term durability. Its equipment can remove substandard or damaged seeds and other impurities within 2% increments, measured by density. Many Oliver machines manufactured in the 1930s are still in use today. The company’s current products lead the industry in technological advancements. Oliver’s available pre-wired microprocessor design, power joystick tilt and menu-based repeatable subroutines provide quick, accurate setup and highly repeatable performance. The company manufactures machinery from start to finish at its LaJunta, Colorado, headquarters.

**OMIC USA • BOOTH 231**

Susan Schimelfining • s.schimelfining@omicusa.com • 503-223-1497 • 3344 Northwest Industrial Street • Portland OR 97210

OMIC USA is an independent commercial laboratory servicing the food product and agricultural industries. We specialize in import/export certification, including pesticide residue, GMO and nutritional analyses. Our laboratory, equipped with

state-of-the-art technology and expertise, including LC MSMS and GC MSMS, is accredited under ISO 17025, as well as Japan and Korea regulatory authorities, to provide unparalleled scope and quality of service.

**OMNI ENVIRO WATER SYSTEMS • BOOTH 223**

Mike Jenzeh • mike@moreplant.com • 888-820-0363 • 660 4th Street • Oakland CA 94607

Omni Enviro Water Systems puts magnetic resonance on water to get more plant for less water: up to 33% greater yield using 33% less water. We guarantee a 10% minimum increase in yield. We work with the largest farms in California with powerful results. Our products deliver more nutrients and oxygen to the plant cells, with fuller soil penetration, while washing away salts and preventing scaling. They use no chemicals or energy and require no maintenance. The units are guaranteed for ten years, but last longer. We have been featured on CNN as one of the most innovative products in America.

**ORCHARD MACHINERY • BOOTH 67 • SPONSOR**

Don Mayo • dm@shakermaker.com • 530-673-2822 • 2700 Colusa Highway • Yuba City CA 95993

Shock Wave by Orchard Machinery Corporation is the world’s leader in manufacturing of almond-harvesting equipment. The Shock Wave shakers feature the patented F.A.S.T. (Fully Automated Shaking Technology) and Air Pas systems. The F.A.S.T. system guarantees: (1) uniform shaking, (2) minimum damage and (3) 20% reduction in fuel consumption. The new OMC aftershock material handling line features a state-of-the-art ground drive system and air ride suspension. Wesco by OMC features the Almond Super Hopper trailer line.

**ORCHARD-RITE/PACIFIC DISTRIBUTING, INC. • BOOTH 64**

Hans Bollerud • hans@nutshaker.com • 209-883-4032, ext 314 • 5724 East Whitmore Avenue • Hughson CA 95326

Orchard Rite manufactures and distributes tree nut shakers and wind machines for use throughout the world.

**ORO AGRI • BOOTH 234**

Larry Liggett • lliggett@oroagri.com • 817-491-2057 • 990 Trophy Club Drive • Trophy Club TX 76262

ORO AGRI develops, manufactures and distributes patented products for various agricultural and commercial applications. These products fall under the organic or environmentally friendly categories and are manufactured and distributed internationally. Depending on the registration per country, ORO AGRI pesticide products either have no or very short re-entry and pre-harvest intervals and are an advantage in meeting residue requirements for produce.

**PACIFIC SOUTHWEST IRRIGATION • BOOTH 83 • SPONSOR**

Kim Valverde • kvalverde@pacsouthwestirr.com • 209-460-0450 • 8382 South Jack Tone Road • Stockton CA 95215

Leaders in the design and construction of agriculture irrigation systems, general engineering contractor (license 835461) with our own pump installation crews. We employ five field installation teams, two pump crews and six trenching machines. Professional field men: Jim Clare, Sonny Lucchesi, Dirk Northcutt and Joel Schaapman are all irrigation designers. Diversified into row crop irrigation, rental equipment, the company with 10 acres of pipe storage, a 10,000-square-foot warehouse and fully equipped shop. A full-service irrigation construction and design company available 24/7; www.pacsouthwestirr.com

**PACIFIC WESTERN CONTAINER • BOOTH 57**

Tim Bynon • tbynon@pacificwestern.com • 714-742-0755 • 4044 West Garry Avenue • Santa Ana CA 92704

Pacific Western manufactures and markets tree protectors. Tree protectors create an individual greenhouse effect for each tree, maintaining even moisture to encourage faster, healthier growth while protecting against natural elements, predators and herbicide spraying.

**PBM SUPPLY AND MANUFACTURING, INC. • BOOTH 44 • SPONSOR**

Steve Vance • svance@pbmsprayers.com • 530-521-2700 • 324 Myers Street • Chico CA 95928

Celebrating over 40 years of experience, PBM Supply is dedicated to making each and every purchase a pleasant experience. Along with great service PBM takes pride that our products are the highest quality on the market today. We enjoy working with our customers to design the perfect sprayer for each specific job. Along with our extensive line of sprayers and trailers, we also offer a wide variety of parts, valves, nozzles, pumps, GPS units, flow controls, fertilizer tanks and more. PBM is proud to say we have a small-business approach but big-league capabilities.

**PMZ AG REAL ESTATE • BOOTH 36**

Lynn Garber • lgarber@pmz.com • 209-491-3408 • 1120 Scenic Drive • Modesto CA 95350

Lynn specializes in ranches, orchards, vineyards, equestrian facilities and fine country estates. Lynn is up to date with the real estate and agri communities. A native of California’s Central Valley and third-generation farmer, Lynn knows the land and its people. Speak with Lynn Garber if you or someone you know is facing the decision of buying or selling farm or ranch properties.

**POLLEN BANK • BOOTH 80**

Tom Ferrari • pollenbank@sbcglobal.net • 661-364-0424 • P.O. Box 6697 • Bakersfield CA 93386

We supply pollen to growers of fruit and nut crops. Our pollen viability is based on the number of viable pollens per gram. Pollen is priced based on a standard predetermined dose: number of viable pollens per acre. Our pollens are disinfected, thereby preventing potential spread of diseases. Our Boron and Calcium lab analysis evaluates flower fertility for growers, thereby maximizing pollen receptivity. Our pollen dispenser is the most effective pollen dispersal device on the market. Our founder holds a PhD in horticulture and MSc in botany and for 35 years has performed research on pollen biology and pollination. These attributes are essential for a successful supplemental pollination program.

**POLYMER AG, LLC • BOOTH 23**

Tracy Stover • tracy@polymerag.com • 559-495-0234 • P.O. Box 282 • Orange Cove CA 93646

Polymer Ag is the world leader in plant coatings for use on growing plants during periods of climate-related stress. As a foliar-applied concentrate, Anti-Stress 550® reduces moisture loss and the resulting damage from frost/freeze, high heat and water stress without reducing somatic activity. Anti-Stress 550® is very effective during bud and bloom stages to reduce crop loss from frost and freeze. Anti-Stress 550® can also reduce irrigation needs during stress periods.

**PRECISION AGRI-LAB • BOOTH 249**

Ken Wahlen • ken.wahlen@cpsagu.com • 559-479-2138 • 24730 Avenue 13 • Madera CA 93637

Precision Agri-Lab is an analytical laboratory dedicated to agriculture. The lab provides tissue, soil and water analyses to both growers and crop consultants throughout the western United States. Precision Agri-Lab also manages a network of 1,600 data-collection sites, collecting microclimatic weather and soil moisture data 24 hours a day. This network provides growers with valuable field information required for efficient crop management, accessible anytime, anywhere.

**PROGRESSIVE AG, INC. • BOOTH 243**

Mark Ryckman • mryckman@proaginc.com • 209-567-3232 • 1336 McWilliams Way • Modesto CA 95351

Manufacturing, service and sales of LectroBlast Electrostatic Agricultural Sprayers. New lines include a new engine-driven sprayer and new LectroSense Technology.

**PURESENSE ENVIRONMENTAL, INC. • BOOTH 9**

Jane Moore • jmoore@puresense.com • 559-492-3297 • 1141 West Shaw Avenue, Suite 201 • Fresno CA 93711

In a time when water is a limited resource, PureSense is dedicated to helping growers solve their water-related problems by providing them with the hardware, software and services needed to analyze critical field information. By doing so, growers who use PureSense are seeing an increase in yields, overall plant health and a decrease in field inputs.

**RABOBANK, N.A. • BOOTH 222 • SPONSOR**

Nancy Stetler • nancy.stetler@rabobank.com • 209-557-8861 • 1407 I Street • Modesto CA 95354

Rabobank, N.A., is a California community bank and a leading provider of agricultural financing and banking products to California farmers, ranchers, input suppliers and agricultural manufacturers. With nearly 120 retail branches, we serve the needs of communities from Redding to the Imperial Valley through local decision-making and active community involvement by our employees. Rabobank, N.A., is the U.S. retail banking division of the Rabobank Group, the premier lender to the global food and agricultural industry. The Rabobank Group is one of the world’s safest banks with a triple A credit rating from Standard & Poor’s and Moody’s Investors Service.

**RAMACHER • BOOTH 27 • SPONSOR**

Fred Corona • fcorona@weissmclair.com • 530-891-5905 • 531 Country Drive • Chico CA 95928

Weiss McNair Ramacher has a tradition of manufacturing excellence as the leader in quality nut-harvesting equipment since 1951. Specifically focused on tractor-pulled and self-propelled harvesters, sweepers and blowers, our equipment efficiently harvests the widest variety of nut crops in the world, including almonds, walnuts, pecans, hazelnuts, macadamia nuts, cashews, chestnuts and jojoba beans. As the market leader we provide our customers with high-quality equipment, backed by an industry-leading parts inventory and quality service. Our equipment is sold in every nut-growing region in the United States, Australia, Argentina, Canada, Chile, France, Italy, Israel, Mexico, South Africa and Spain.

**REARS MANUFACTURING • BOOTH 47**

Jim Goddard • design@rearsmfg.com • 541-688-1002 • 2140 Prairie Road • Eugene OR 97402

Rears Manufacturing is a family business directed by a second and third generation of Rears. We are a flexible manufacturer of specialized, heavy-duty orchard equipment: PTO and engine-driven air-blast sprayers; PTO, hydraulic and engine-driven ground-application sprayers; PTO and engine-driven flail mowers and brush shredders; in-row hydraulic-drive grass mowers and brush sweepers; spray booms with stainless steel drift-control hoods for full broadcast and berm-spray applications.

**RECOLOGY GROVER ENVIRONMENTAL PRODUCTS • BOOTH 92**

Dawn Ramsey • dramsey@recoology.com • 209-545-8874 • P.O. Box 128 • Westley CA 95358

At Recology Grover Environmental Products we recognize the value of soil health and the fundamental link between fertile soils, plant health and nutritious food. We understand that if high-quality food is to be harvested for our families’ consumption, such produce will only be grown on healthy soils—biologically active with sufficient levels of essential minerals. As stewards of one of our most precious resources, our soil, we are dedicated to building soil quality.

**RED BARN EQUIPMENT • BOOTH 232**

Judy DeJong • judy@redbarneq.com • 209-545-2453 • P. O. Box 969 • Salida CA 95368

Red Barn Equipment Sales and Finance, established by Dan DeJong after 28 years in farm equipment sales and management, provides solutions to farmers’ economic and environmental needs. We are a family-run business, built on family values and excellent customer service. We are a stocking dealer, providing parts, service, sales and financing for Northwest Tillers, Duetz-Fahr Tractors, LectroBlast Sprayers and DuraTech Grinders. We have units in stock for demonstration and sale. Visit us at www.redbarnequipment.com.

**REVTECH • BOOTH 247**

Helene Bulteau • helene.bulteau@revtech.fr • 33-475-601-633 50 • Allee des Abricotiers—Parc d’activites Champgrand • 26270 Lorient sur Drome France  
Revtech designs and manufactures continuous pasteurization and roasting systems for almonds, with flow rates from 500 lbs/h to 20,000 lbs/h. The technology combines gentle vibrational transport with dry electrical heating followed by a short

**Processing Solutions for Almonds.**

**Optical Sorting**



Visit booths 13 & 14  
Bühler Sortex Inc.  
T 209.983.8400

**Roasting and Pasteurization**



Visit booth 225  
Bühler Barth AG  
T 707.544.4436

www.buhlergroup.com



minimal exposure to steam. Almonds are continuously pasteurized with no change in appearance or taste. Tests, following the ABC protocol and independently performed by Campden BRI laboratory, proved a complete eradication of Salmonella corresponding to an 8.2-log kill. Revtech achieved “Proof of Principle” and units can be certified by the ABC.

**RF BIOCIDICS • BOOTHS 203, 204, 213, 214 • SPONSOR**

Crystal Orton • crystal.orton@rfbiocidics.com • 702-466-7143 • 830 Eubanks Drive, Suite D • Vacaville CA 95688

RF Biocidics is a treatment company focused on making food safer for consumers by providing an environmentally friendly, chemical-free alternative for disinfection (pasteurization) and disinfestation of commodities. The APEX, ULTRA and MAGNUM systems consistently achieve reliable pathogen control, high throughput efficiency and cost-effective performance without chemicals or the limitations of external steam treatment or conductive heating. These engineered systems offer quick and convenient treatment with no change to sensory, nutritional or functional values. We also offer in-house treatment services, allowing customers to utilize this revolutionary process on an as-needed basis.

**SAN JOAQUIN SYSTEMS • BOOTH 12**

Karen Dyrseth • karen@sjsystems.com • 209-577-4514 • 1905 Bartley Court • Modesto CA 95355

San Joaquin Systems has been the innovative company implementing the following concepts into the almond industry: meat recovery from hull system, development and implementation of Slipstick Conveyor/Scalers for receiving almonds in pre-cleaners, utilization of vibrating screen conveyors for staged hull/meat scalping, screening of fine shell fragments to reduce fiber content of hulls, waterfall aspirators on shear rolls and meat decks for enhanced shell removal and fiber reduction in hull, development of sand/stick separator to replace stick chains in almond pre-cleaners.

**SANDVIK MATERIALS TECHNOLOGY • BOOTH 17**

Patrick Doyle • patrick.doyle@sandvik.com • 209-536-6124 • 19500 Nugget Boulevard • Sonora CA 95370

Sandvik Thermal Process, Inc., has more than 30 years of experience in designing and manufacturing equipment for advanced thermal applications. Our technology and expertise is now being applied to our raw-nut pasteurizing systems. The process is performed in a natural, chemical-free environment, which produces ready-to-eat product while retaining the nutritional value, taste and appearance. The systems are designed to operate in a continuous processing mode, which meets the expectations for high-volume production.

**SATAKE • BOOTHS 84, 85 • COPPER SPONSOR**

Jeff Sargent • jsargent@satake-usa.com • 209-551-3203 • 3416 Oakdale Road • Modesto CA 95355

Satake manufactures optical-sorting equipment for the tree-nut industry. Evolution RGB Full Color sorting technology is setting new standards in almond sorting in its first full season of operation. Evolution RGB Full Color features patented long-life LED illumination, proprietary optics design, enhanced high-speed microprocessor sort engine and improved high-capacity feed system. Evolution RGB Full Color can recognize 16 million colors, allowing Evolution to exceed even the human eye’s ability to see color. Evolution technology is applicable to natural, blanched, in-shell and reclamation almond sorting applications. Include Evolution RGB Full Color in your plans for the 2012 season.

**SIERRA GOLD NURSERIES • BOOTH 54**

Jack Poukish • jack@sgtrees.com • 530-674-1145 • 5320 Garden Highway • Yuba City CA 95991

Celebrating our 60th year—we have been providing top orchardists with quality almond, walnut and fruit trees since 1951. All major commercial almond varieties grown on Nemaguard, Lovell, Krymsk®86, Titan (peach/almond hybrid), Bright’s Hybrid®5 and Marianna 26-24 rootstocks. Traditionally grown bareroot trees and potted trees available. Complete field service to help plan your next orchard. For a Harvest of Gold—Plant Sierra Gold! www.sierragoldtrees.com

**SMARTCUBE PACKAGING SYSTEMS • BOOTH 1 • SPONSOR**

Tom Hollman • tom.vba@cox.net • 914-960-2151 • 44 Montrose Road • Scarsdale NY 10583

SmartCube packaging is a unique packaging alternative for boxes, plastic pails, paper multiwall or poly woven bags. The patented design enables the bag to stand



upright and square even under load. It acts like a "Stand-up Pouch on Steroids" or an extremely cost-effective rigid pail. SmartCube Packaging Systems, LLC has manufacturing plants in Bentonville, Arkansas, and Guangzhou, China. We manufacture a wide array of sizes (from quart to 40 gallon) and have a number of re-closure options, including a rigid "Flip-Top Lid." We use photographic-quality 10-color print on a full array of film substrates.

**SOIL & CROP, INC. • BOOTH 40**

John Andreas • johnandreas@callnrg.com • 559-564-1236 • 34284-B Road 196 • Woodlake CA 93286

The business philosophy of Soil & Crop, Inc., dictates that all fertilizers we produce be environmentally responsible. With that in mind, our commitment to the grower is: (1) act in harmony with nature; (2) economically provide custom-made naturally based fertility products for trees, vines, row and field crops; (3) assist in building increased soil vitality using natural resources and beneficial microorganisms; and (4) develop a complete fertility program that is designed to exceed current convention.

**SOIL & TOPOGRAPHY INFORMATION • BOOTH 221**

Dave Shrigley • dave@shrigley.org • 650-949-1637 • 23525 Ravensbury Avenue • Los Altos Hills CA 94024

Soil is highly variable and is a major contributor to crop variability. Previously, it was impossible to accurately determine soil characteristics throughout the root zone. STI overcomes this by combining MRI-like scanning, deep sensor probing and proprietary software algorithms to generate precise 3-D information about the soil's physical and chemical characteristics. Using this information STI has identified the key soil attributes that impact yield in almonds and many other crops, thereby enabling variable management with spatial intelligence. Visit STI Booth 221 for more information and the almond yield white paper. STI, Inc. www.soilinfo.com, John Petrosso, petrosso@soilinfo.com, 559-999-1213.

**SPECTRUM TECHNOLOGIES • BOOTH 20**

Cynthia Turski • cturski@specmeters.com • 815-436-4440 • 12360 South Industrial Drive E • Plainfield IL 60585

Spectrum offers a full line of affordable measurement technology for soil compaction, soil moisture, nutrient levels, light, weather and other factors directly affecting plant development. Record rainfall, leaf wetness hours, temperature and humidity fluctuations and other weather events with our WatchDog data logging line, which ranges from standalone units to full weather stations. Comprehensive software allows user to graph data, run reports, create custom reports, export data to Excel and import other weather data. Disease-monitoring software is available for 17 disease models and 60 insect models. Over 15,000 customers count on Spectrum's easy-to-use, dependable technology.

**STERILIZATION & FUMIGATION SERVICES • BOOTH 228**

Bill Lanning • bill@bioreduction.com • 208-880-0746 • 3500 Shiells Road • Newman CA 95360

Our proprietary H2O Express process is a low-temperature, low-pressure steam-based pasteurization system. This patented process utilizes newly developed technology that facilitates rapid penetration of steam and transfer of heat throughout the materials being pasteurized. Pasteurization is done in the final packaging to ensure a safe product for your customer.

**SUNWIZE TECHNOLOGIES • BOOTH 226 • SPONSOR**

Matt Ziskin • lwheeler@sunwize.com • 408-510-5060 • 111 West St. John Street, Suite 1200 • San Jose CA 95113

SunWize Commercial Power Systems provide turn-key on-grid solar power electric solutions to a broad range of customers in the public and private sectors. Business owners can count on SunWize to help them reduce or eliminate their facility's electric bill with a commercial solar electric system. A significant portion of the commercial solar system's cost is paid for by taking advantage of state rebates, incentives and the generous 30% federal solar tax credit/grant and accelerated depreciation. Unlike most companies in the industry, we've been designing, engineering and installing systems since 1992. SunWize engineers will design a commercial solar power system tailored to meet your financial goals and your facility's power requirements.

**SUREHARVEST • BOOTH 37**

Sandy Clifton • sclifton@sureharvest.com • 831-477-7797 • 2901 Park Avenue, Suite A-2 • Aptos CA 95073

SureHarvest provides sustainability solutions from the ground up. SureHarvest is collaborating with the Almond Board to design a sustainability program for growers to increase efficiencies, conserve resources and meet the emerging demand for sustainability from buyers. Our Farming MIS gives growers a software tool to schedule, record, analyze and report all farming activities including: scouting, sampling and food safety, chemical and fertilizer applications, irrigation, yield forecasting, harvest management, labor and equipment use.

**SYNGENTA • BOOTH 26 • SPONSOR**

866-796-4368 • 410 Swing Road • WWGreensboro NC 27409

Syngenta is one of the world's leading companies with more than 26,000 employees in over 90 countries dedicated to our purpose: bringing plant potential to life. Through world-class science, global reach and commitment to our customers, we help to increase crop productivity, protect the environment and improve health and the quality of life. Syngenta offers products and services to help almond growers control the pests that threaten their crops, and our products are backed by outstanding customer service and knowledge. Syngenta is proud to support the almond industry in partnership with the Almond Board. For more information, please visit www.syngenta.com.

**THE NURSERY CO./THE ALMOND CO. • BOOTH 3 • SPONSOR**

Josh de la Torre • josh@thealmondcompany.com • 559-232-8882 • 22648 Road 9 • Chowchilla CA 93610

The Nursery Company specializes in growing the highest-quality almond and walnut trees in the trade. Our rootstock selection includes Nemaguard, Nemared, Lovell, Marianna 26-24 and a wide selection of peach-almond hybrids, including Hansen 536, Red Titan I, Red Titan II and Red Titan III. The Nursery Company is committed to providing the highest-quality trees in the trade combined with excellent service and always at the right price.

**VALENT USA • BOOTH 39**

Meggie Gilbert • mgilb@valent.com • 559-765-1293 • 12114 East Shields Avenue • Sanger CA 93657

Valent USA markets and sells a growing portfolio of innovative crop protection products. Formed in 1988 as a joint venture between Sumitomo Chemical Company, Limited, and Chevron Chemical Company, Valent is now a wholly owned subsidiary of Sumitomo. Valent also markets and sells biorational products for Valent BioSciences Corporation, the former ag specialty business of Abbott Laboratories. The combination of product lines offers Valent customers flexibility and best results.

**VALLEY TOOL & MANUFACTURING • BOOTHS 252, 253**

Vaughn Brenda • vaughn@valleytoolmfg.com • 209-883-4093 • P.O. Box 220 • Hughson CA 95326

Valley Tool & Manufacturing is the parent company of many brands you know—Vrisimo Equipment Company, RockHound Attachment and Windmill Spraymaster. The brands are all manufactured here in Hughson, California. Valley Tool & Mfg. was founded in 1964 by Ernest, Fred and Doris Brenda. Originally, the main focus was on precision tool sharpening, but during the past 45 years, Fred has expanded the manufacturing company into a commercial, industrial, real estate and retail organization serving the Central Valley area of California.

**VERDEGAAL BROTHERS, INC. • BOOTH 18**

Jim Gregory • jgregory@verdegaalbrothers.com • 559-582-9205 • 13555 South 11th Avenue • Hanford CA 93230

High bicarbonates and high pH irrigation waters are issues with water quality and often limit crop productivity. Lowering the pH with an acid improves water quality in these conditions. We are promoting installations to inject sulfuric acid to safely lower the water pH on a continuous basis to desirable levels. Also featured are custom soil applications of sulfuric acid to improve water penetration and to improve plant growth in high pH calcareous soils. Verdegaal Brothers is also a manufacturer of urea-sulfuric acid fertilizers and a distributor for both soil-applied gypsum and solution-grade gypsum.

**VICAM • BOOTH 31 • SPONSOR**

Sharon McAvoy • sharon\_mcavoy@waters.com • 508-482-3140 • 34 Maple Street • Milford MA 01757

Since 1987, VICAM, a Waters Business, has been dedicated to developing USDA- and AOAC-approved products that offer qualitative and quantitative screening for mycotoxins. VICAM products are used with confidence around the world by customers who value unmatched reliability, service and support. We guarantee satisfaction with expert technical assistance and top-of-the-line customer care through a global sales and distribution network spanning over 100 countries. For further information, please contact us at 508-482-4935, vicam@vicam.com or visit our Web site at www.vicam.com.

**VOGEL SALES ENGINEERING • BOOTH 74**

Steve Rocca • steverocca@vogelsaleseng.com • 916-364-8686 • 9521 Folsom Boulevard, Unit K • Sacramento CA 95827

Vogel Sales Engineering is a supplier of premium processing and packaging equipment for the almond industry, including BM&M Screeners and Sizers, Oliver Gravity Tables, Fortress Metal Detectors, Jaguar Pouch Baggers, Premier Tech Packaging Systems, Taylor Bagging Scales, Fischbein Bag Closing Equipment and many others. Since 1978, Vogel has been dedicated to servicing the customer through expert product and process knowledge and efficient and economic product application. With a reputation second to none, Vogel Sales Engineering is ready to address your needs with prompt, courteous and knowledgeable service and support.

**WATERFORD IRRIGATION SUPPLY, INC. • BOOTH 79**

John Nydam • jnydam@sbcglobal.net • 209-874-1386 • P.O. Box 200, 12500 Bentley Street • Waterford CA 95386

WATER!!! The increasing demand for one of our most precious natural resources due to swelling populations and environmental concerns makes having enough water a top priority. Waterford Irrigation Supply, Inc., is here to help you make the most of your water supply. Our engineers have the experience and technology to design a water-efficient irrigation system tailored to your specific needs. Stop by and visit our friendly staff. It'll be worth your time!

**WELLMARK INTERNATIONAL • BOOTH 65 • SPONSOR**

Ed Fitzharris • blurock1@aol.com • 847-842-1588 • 415 West Sunset Road • Barrington IL 60010

Ant control with Extinguish Ant Bait. Extinguish targets protein feeding California fire ants, pavement and red imported fire ants with low use rates that make Extinguish very economical.

**WESTBRIDGE AGRICULTURAL PRODUCTS • BOOTH 61**

Nanette Simonian • wrg@westbridge.com • 800-876-2767 • 1260 Avenida Chelsea • Vista CA 92081

Westbridge Agricultural Products is a premier California manufacturer and seller of organic and sustainable nutrients and surfactants, including its TRIGRR®, BioLink® and Earthtrends® brands. Founded in 1982, Westbridge has shown a continuing commitment to cultivating environmental awareness.

**WESTERN FARM PRESS • BOOTH 10**

Darah Parker • dparker@farmpress.com • 662-627-0126 • 14920 U.S. Highway 161 • Clarksdale MS 38614

Western Farm Press is the California Almond industry's number one source for production information—in print and online. Western Farm Press prints in-depth articles on almond growers and reports on the latest almond production and marketing information. Western Farm Press Daily provides daily electronic information on the latest news of California agriculture. Tree Nut Farm Press is a twice monthly e-newsletter that highlights producer practices and the current almond crop information. Two hours of DPR-accredited continuing education is available free online at www.westernfarmpress.com in an almond disease-management course developed by Western Farm Press and Almond Board of California.

**WILKEY INDUSTRIES • BOOTH 229 • SPONSOR**

Rich Maliepaard • rich@wilkeyindustries.com • 209-656-0561 • 830 South Tegner • Turlock CA 95380

Wilkey Industries is a recognized leader in solving complex agricultural and industrial fabrication and service problems through the development and enhancement of processing equipment and our client, vendor and employee relationships. Wilkey specializes in dust control and product separation by means of targeted system aspiration. Our customers enjoy our attention to detail, personal relationships and an exceptional value.

**YARA NORTH AMERICA, INC. • BOOTH 8**

Sebastian Braum • sebastian.braum@yara.com • 530-878-3934 • 3840 Ginger Court • Auburn CA 95602

Yara is the world's largest fertilizer company and offers the almond grower a full range of fertilizers sustaining high-yield and high-quality. Liquid YaraLiva CN-9 and CAN-17 provide nitrogen and calcium for strong trees yielding high-quality almonds. YaraMila NPK's are ideal to bring new plantings rapidly to full production, and our Potassium Sulfate replenishes the high K-demand of almonds. A complete line of YaraVita micronutrients for foliar or soil application rounds out Yara's portfolio.

Fertigation, foliar or dry application—Yara has all the fertilizers needed for first-rate almond production.

**YOSEMITE FARM CREDIT • BOOTH 69 • SPONSOR**

Melba Miyamoto • mem@yosemitfarmcredit.com • 209-667-2366 • 800 West Monte Vista Avenue • Turlock CA 95382

Yosemite Farm Credit is committed to providing financing to almond industry members. We offer a full range of financial services and operate from six convenient branch locations serving Stanislaus, Merced, Mariposa, Tuolumne and Fresno counties.

Let the sun shine on your business.



Commercial | Agriculture | Utility

jkbenergy.com  
209.668.5303

**Beeler** INDUSTRIES

QUALITY PROCESS SYSTEMS

DESIGN  
INTEGRATION



LMC MANUFACTURING Donaldson Torit

www.beelerindustries.com


# Green Technology for sustainable agriculture

# Almonds

TRIAL

CONTROL

**HYTT™ A:** A complex microbial formula that contributes to a healthy soil balance, assisting nitrogen fixation and forming symbiotic nutrient pathways with the plant rootstalk.

**HYTT™ B:** A biologically extracted liquid complex of amino acids. Amino acids have shown to relieve stress, boost photosynthesis, support germination and strengthen fruit formation.

Contact us  
**USA - sales USA and Canada**  
Agrinos Inc.  
California sales and administration:  
550 Gateway Drive, #100 Tel: +1 707 252 8000  
Napa, CA 94558 Fax: +1 707 252 8020  
mark.abildgaard@agrinos.com  
www.agrinos.com

Agrinos is a green technology company committed to improving the productivity and decreasing the environmental impact of modern agriculture. Agrinos' ("HYT™") products help farmers increase crop productivity and efficiency. Agrinos' proprietary technologies, the HYT™ products promote crop development at key points in the growth cycle. With specific solutions for a variety of crop categories, the technology comprising the HYT products have demonstrated its value in more than 1500 trials in key agricultural regions worldwide.







**BASF is proud to be a Platinum Sponsor of  
the 39th Annual Almond Industry Conference.  
Making trees worth shaking.**

We're also proud to offer innovative products for almond growers, including **Pristine®** fungicide, **Prowl® H<sub>2</sub>O** herbicide and **Treovix®** herbicide powered by **Kixor®** herbicide technology. Call your retailer or visit [agproducts.basf.com](http://agproducts.basf.com) to find out more.



**Always read and follow label directions.**  
©2011 BASF Corporation. All Rights Reserved. APN 11-01-195-0002