Uniform Almond Export Contract – What’s New

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Speakers

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Uniform Almond Export Contract: what's new
John Whittaker and Tara Smith
Clyde & Co
Formation of the Contract
Evidencing the agreement and the UAEC Contract Confirmation

- Expanded Contract Confirmation
- Electronic v handwritten signatures
- Hard copy v soft copy contract
- Formal contract v exchange of emails
The UAEC Standard Terms

• Main changes
  – Aflatoxin Certificate
  – Clarification of rights regarding instalment contract

• Other Considerations to bear in mind
  – Quality Certificate Final but not as to description
  – Exercising Retention of Title Clause
  – Default position under FOB and FAS remains Seller to arrange carriage
Incoterms

- What incoterms do and don’t cover (risk and title)
- FAS or FCA
Arbitration

• What forum
• The Nut Association
• Special considerations for certain jurisdictions
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