Export Transportation Panel - Getting Ready for 2017!

• Beth Van Meter, Almond Board of California (Moderator)

• Ron Brown, Port of Oakland

• Susan Ransom, SSA

• Peter Friedmann, AgTC
Beth Van Meter,
Almond Board of California
Ron Brown, Port of Oakland
The Port of Oakland is a landlord port with
- 6 Marine Terminals, approximately 779 acres
- 3 Marine Terminal Operators: SSA, TraPac, EverPort
- 33 ship-to-shore cranes
- Over 2,000 vessel calls per year with 25 ocean carriers
- Ship navigation channels of -50 foot depth

In the Northern California market, the Port of Oakland
- Handles 99% of the area’s containerized goods
- Serves a local market of over 14.5 million consumers
- Reaches a regional market of over 37 million consumers
# Top Five Commodities & Trading Partners

## Import
1. Beverages and Spirits
2. Miscellaneous
3. Furniture
4. Glass and Glassware
5. Plastics

## Export
1. Wood Pulp
2. Fruits and Nuts
3. Beverages and Spirits
4. Meats
5. Cereals

## Import
1. China
2. Taiwan
3. Thailand
4. Australia
5. Hong Kong

## Export
1. China
2. Japan
3. South Korea
4. Hong Kong
5. Taiwan

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Measured by tonnage, 2015
Investing in the Port’s Future

Seaport Investments

1) Outer Harbor Intermodal Terminal – Phase 1 (OHIT)

2) Seaport Logistics Complex: Developing trans-load, cross-dock facilities and distribution center/warehouse

3) Cool Port: temperature controlled logistics refrigerated warehouse/distribution center of 283,000 sq. ft.

4) Grain trans-load facilities

5) Increasing the height of ship-to-shore cranes by 26’ at OICT to be “big ship” ready in 2017
Oakland Harbor Intermodal Terminal (Phase 1)

- $100 million investment to be fully completed late 2016
- 5 Manifest yard tracks
- 8 support yard tracks
- 39,000’ of track
- Capacity for up to 4 trains/day of 200 cars each (2 in-/2 out-bound)

First test train of 100 hopper cars arrived July 7 with grain from US Midwest for trans-load into 40’ containers for export to Far East.
Seaport Logistics Complex: Trans-load, Cross-dock and Distribution Center

- Development partnership with CenterPoint Properties
- Close proximity to marine and rail terminals
- Trans-load 40’ ocean containers to/from 53’ domestic equipment
- Import shipment deconsolidation
- Import/export cross-dock opportunity
- Use of Port’s heavyweight shipping corridor increases 40’ container capacity by 25%
Seaport Logistics Complex: Trans-load, Cross-dock and Distribution Center
Cool Port: Temperature Controlled Logistics

• Lease signed with Lineage Logistics/Dreisbach Enterprises October 2015
• Phase 1 development:
  ✓ 25 acres
  ✓ 283,000 sq. ft. facility
  ✓ 11,200 linear feet of new rail track
• Located within the Port’s heavy weight corridor
• Annual throughput projected of 27,000 containers
• Construction begins late 2016
Temperature Controlled Logistics:
Proposed Facility Site Plan

• Construction planned to begin late 2016
• Operations anticipated to begin early 2018
Susan Ransom, SSA
Port of Oakland Map

Opened an off dock Empty Yard
19 acres

Expanded
13 acres
OICT Terminal Map

283 acres

- Approx. 70% containerized volume thru Oakland
- Avg. 5,500 – 6,000 gate moves daily both shifts
- Avg. 25 vessels weekly

New empty/export area.
Relocated chassis pit
Extended Night Gates
Monday – Thursday Nights
• 6:00 p.m. – 3:00 a.m.
• All transactions
• Hired Terminal Mgr./Chief Clerk / Labor
• Benefits
  • Spread trucks out over nine shifts
  • Less terminal activity at night
  • Improved truck turns
  • Minimal freeway traffic at night

$30 Terminal Surcharge
• All Imports and Exports
• Helps with costs associated with night gate
• Costs transparent with the Port of Oakland
• 90 day notification of any fee change
  • No change to date

Terminal Equipment
• Purchased 6 top picks /3 side picks

Appointment System
• Trans lanes 2, 6, B & K
• Expedites dual transactions
• Relief Trans

Shippers Transport Import Program
• Move avg. 300 imports a night

BNSF Rail
• Avg. empty return 200 – 300 night
Roundhouse Empty Yard – May 4, 2016

7:00 a.m. – 4:30 p.m.
Daily transaction notifications send
Via Emodal and posted at

https://B58.Tideworks.com/Forecast

- Separate in / out gate
- Empty drop and pick (Dry only)
- Chassis available
- Dual Transaction capability
  - Picks generated to main terminal
- Avg. 400 /daily transactions
Pre Arrival Implementation (AIG) – Nov 7th

- Emodal based program
- Transactions entered prior to truck arriving at the terminal
- Expedite trucks at the gate/queues
Today’s OICT

• Street wait times minimized
  • Dray Q (www.drayq.com)

• Harbor Truckers getting in and out quicker

• Reduced and/or eliminated trucker wait time charges, customers paying less

• More flexibility to customers and truckers to expedite their cargo

• Positive feedback from industry
Future OICT

- Raising four cranes 26 ft
- Accommodate tiers of 8-9
- Begin date: Jan, 2017
Shipper’s Transport French Camp Depot

Program Outline

- Runs 100% night operation for movement to and from terminal
- Free Flow import containers from OICT to depot
  - Importer takes delivery at depot or arranges STE to dray
- Empty return to depot
- Match empties to export bookings
- 24/7 Inland operation
- All in rates

For additional information please contact:
Paul Clouse, Marketing Director  (510) 604-4483
Paul.Clouse@shipperstransport.com
# OICT Customers

## Shipping Lines

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## Chassis Providers

- BACP (Flexi), TRAC, DCLI
Thank You...
Peter Friedmann, AgTC
Questions?
Thank You!!!